# **REGULAR AUDIT**

# FOR THE YEARS ENDED DECEMBER 31, 2022-2021



# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY DECEMBER 31, 2022 AND 2021

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# INDEPENDENT AUDITOR'S REPORT

Community Improvement Corporation of Defiance County Defiance County 1300 East Second Street, Suite 201 Defiance, Ohio 43512

To the Board of Directors:

# **Report on the Audit of the Financial Statements**

# Opinion

We have audited the financial statements of the Community Improvement Corporation of Defiance County, Defiance County, Ohio (the Corporation), (a not-for-profit corporation), which comprise the statement of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation, as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with the accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards,* issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the Corporation, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for one year after the date that the financial statements are issued (or within one year after the date that the financial statements are available to be issued, when applicable).

Community Improvement Corporation of Defiance County Defiance County Independent Auditor's Report Page 2

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
  include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
  statements.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, no such opinion is expressed.
- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Corporation's basic financial statements. The Consolidating Statement of Financial Position Consolidating Statement of Activities, Consolidating Statement of Functional Expenses, and the Consolidating Statement of Cash Flows as of December 31, 2022 are presented for purposes of additional analysis and are not a required part of the basic financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Consolidating Statement of Financial Position, Consolidating Statement of Activities, Consolidating Statement of Functional Expenses, and the Consolidating Statement of Cash Flows as of December 31, 2022 are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Community Improvement Corporation of Defiance County Defiance County Independent Auditor's Report Page 3

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 6, 2023, on our consideration of the Corporation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.

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Keith Faber Auditor of State Columbus, Ohio

October 6, 2023

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# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY CONSOLIDATED STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2022

# ASSETS

Cash and Cash Equivalents\$ 436,272Cash Restricted for Economic Development54,821Accounts Receivable - Trade2,250Loans Receivable - Current13,403Total Current Assets506,746Property and Equipment19,822Furniture and Fixtures19,822Less Accumulated Depreciation(18,693)Total Property and Equipment - Net112,113Right of Use Assets112,113Right of Use Assets for Operating Leases43,949Total Other Assets156,062Total Assets\$ 663,937LIABILITIES AND NET ASSETS218Current Liabilities71,797Accounts Payable - Trade\$ 480Current Liabilities71,797Long-Term Liabilities71,797Long-Term Liabilities28,459Net Assets563,018Net Assets With Donor Restrictions563,018Net Assets With Donor Restrictions563,061Total Liabilities and Net Assets\$ 663,937	Current Assets	
Cash Restricted for Economic Development54,821Accounts Receivable - Trade2,250Loans Receivable - Current13,403Total Current Assets506,746Property and Equipment19,822Less Accumulated Depreciation(18,693)Total Property and Equipment - Net1,129Other Assets112,113Right of Use Assets for Operating Leases43,949Total Other Assets156,062Total Assets\$ 663,937LIABILITIES AND NET ASSETS218Current Liabilities218Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Net Assets Without Donor Restrictions563,018Net Assets Without Donor Restrictions563,018Net Assets Without Donor Restrictions563,018	Cash and Cash Equivalents	\$ 436,272
Loans Receivable - Current       13,403         Total Current Assets       506,746         Property and Equipment       19,822         Less Accumulated Depreciation       (18,693)         Total Property and Equipment - Net       1,129         Other Assets       112,113         Loans Receivable - Net       112,113         Right of Use Assets for Operating Leases       43,949         Total Other Assets       156,062         Total Assets       \$663,937         LLABILITIES AND NET ASSETS       \$663,937         LIABILITIES AND NET ASSETS       218         Current Liabilities       \$860         Current Portion of Operating Lease Liability       15,898         Accounds Payable - Trade       \$860         Current Liabilities       218,821         Total Current Liabilities       71,797         Long-Term Liabilities       71,797         Long-Term Liabilities       28,459         Net Assets       \$63,018         Net Assets Without Donor Restrictions       \$63,018         Net Assets Without Donor Restrictions       \$63,018		54,821
Total Current Assets506,746Property and Equipment19,822Less Accumulated Depreciation(18,693)Total Property and Equipment - Net1,129Other Assets112,113Loans Receivable - Net112,113Right of Use Assets for Operating Leases43,949Total Other Assets156,062Total Assets\$ 663,937LIABILITIES AND NET ASSETS\$ 860Current Liabilities\$ 860Accounts Payable - Trade\$ 860Current Portion of Operating Lease Liability15,898Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Net Assets\$63,018Net Assets Without Donor Restrictions\$63,018Net Assets With Donor Restrictions\$63,018Net Assets With Donor Restrictions\$63,018Net Assets\$63,018	Accounts Receivable - Trade	2,250
Property and Equipment         Furniture and Fixtures       19,822         Less Accumulated Depreciation       (18,693)         Total Property and Equipment - Net       1,129         Other Assets       112,113         Loans Receivable - Net       112,113         Right of Use Assets for Operating Leases       43,949         Total Other Assets       156,062         Total Assets       \$ 663,937         LIABILITIES AND NET ASSETS       \$ 663,937         LIABILITIES AND NET ASSETS       \$ 218         Deferred Revenue       54,821         Total Current Liabilities       71,797         Long-Term Liabilities       71,797         Long-Term Liabilities       28,459         Net Assets       \$ 563,018         Net Assets Without Donor Restrictions       \$ 563,018         Net Assets With Donor Restrictions       \$ 563,018         Net Assets With Donor Restrictions       \$ 563,018	Loans Receivable - Current	13,403
Furniture and Fixtures       19,822         Less Accumulated Depreciation       (18,693)         Total Property and Equipment - Net       1,129         Other Assets       112,113         Loans Receivable - Net       112,113         Right of Use Assets for Operating Leases       43,949         Total Other Assets       156,062         Total Assets       \$663,937         LIABILITIES AND NET ASSETS       \$663,937         LIABILITIES AND NET ASSETS       \$218         Deferred Revenue       54,821         Total Current Liabilities       71,797         Long-Term Liabilities       71,797         Long-Term Liabilities       28,459         Net Assets       \$63,018         Net Assets Without Donor Restrictions       \$63,018         Net Assets With Donor Restrictions       563,018         Net Assets With Donor Restrictions       563,081	Total Current Assets	 506,746
Furniture and Fixtures       19,822         Less Accumulated Depreciation       (18,693)         Total Property and Equipment - Net       1,129         Other Assets       112,113         Loans Receivable - Net       112,113         Right of Use Assets for Operating Leases       43,949         Total Other Assets       156,062         Total Assets       \$663,937         LIABILITIES AND NET ASSETS       \$663,937         LIABILITIES AND NET ASSETS       \$218         Deferred Revenue       54,821         Total Current Liabilities       71,797         Long-Term Liabilities       71,797         Long-Term Liabilities       28,459         Net Assets       \$63,018         Net Assets Without Donor Restrictions       \$63,018         Net Assets With Donor Restrictions       563,018         Net Assets With Donor Restrictions       563,081		
Less Accumulated Depreciation       (18,693)         Total Property and Equipment - Net       1,129         Other Assets       112,113         Right of Use Assets for Operating Leases       43,949         Total Other Assets       156,062         Total Assets       \$663,937         LIABILITIES AND NET ASSETS       \$663,037         Current Liabilities       \$860         Accounts Payable - Trade       \$860         Current Portion of Operating Lease Liability       15,898         Accrued Expenses       218         Deferred Revenue       54,821         Total Current Liabilities       71,797         Long-Term Liabilities       71,797         Net Assets       \$63,018         Net Assets Without Donor Restrictions       \$63,018         Net Assets With Donor Restrictions       \$63,681		40.000
Total Property and Equipment - Net1,129Other Assets112,113Loans Receivable - Net112,113Right of Use Assets for Operating Leases43,949Total Other Assets156,062Total Assets\$ 663,937LIABILITIES AND NET ASSETS\$ 663,937Current Liabilities\$ 860Current Portion of Operating Lease Liability15,898Accounts Payable - Trade\$ 860Current Portion of Operating Lease Liability15,898Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities71,797Long-Term Liabilities28,459Net Assets\$663,018Net Assets Without Donor Restrictions\$663,018Net Assets With Donor Restrictions563,018Net Assets\$563,681		
Other Assets       112,113         Loans Receivable - Net       112,113         Right of Use Assets for Operating Leases       43,949         Total Other Assets       156,062         Total Assets       \$ 663,937         LIABILITIES AND NET ASSETS       \$ 663,937         LIABILITIES AND NET ASSETS       \$ 860         Current Liabilities       \$ 860         Accounts Payable - Trade       \$ 860         Current Portion of Operating Lease Liability       15,898         Accrued Expenses       218         Deferred Revenue       54,821         Total Current Liabilities       71,797         Long-Term Liabilities       71,797         Operating Lease Liability - Net       28,459         Net Assets       563,018         Net Assets With Donor Restrictions       563,018         Net Assets With Donor Restrictions       563,681	·	 · · · ·
Loans Receivable - Net112,113Right of Use Assets for Operating Leases43,949Total Other Assets156,062Total Assets\$ 663,937LIABILITIES AND NET ASSETSCurrent LiabilitiesAccounts Payable - Trade\$ 860Current Portion of Operating Lease Liability15,898Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities71,797Long-Term Liabilities28,459Net Assets\$ 563,018Net Assets Without Donor Restrictions\$ 563,018Net Assets With Donor Restrictions\$ 563,081Total Net Assets\$ 563,081	Total Property and Equipment - Net	 1,129
Right of Use Assets for Operating Leases43,949Total Other Assets156,062Total Assets\$ 663,937LIABILITIES AND NET ASSETSCurrent LiabilitiesAccounts Payable - Trade\$ 860Current Portion of Operating Lease Liability15,898Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Net Assets\$ 563,018Net Assets Without Donor Restrictions\$ 563,018Net Assets With Donor Restrictions\$ 563,081Total Net Assets\$ 563,081	Other Assets	
Total Other Assets156,062Total Assets\$LIABILITIES AND NET ASSETSCurrent LiabilitiesAccounts Payable - Trade\$Current Portion of Operating Lease Liability15,898Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Net Assets28,459Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions563,018Total Net Assets563,081	Loans Receivable - Net	112,113
Total Assets\$ 663,937LIABILITIES AND NET ASSETSCurrent LiabilitiesAccounts Payable - Trade\$ 860Current Portion of Operating Lease Liability15,898Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Net Assets563,018Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions563,081	Right of Use Assets for Operating Leases	43,949
LIABILITIES AND NET ASSETSCurrent LiabilitiesAccounts Payable - Trade\$ 860Current Portion of Operating Lease Liability15,898Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Operating Lease Liability - Net28,459Net Assets563,018Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions663Total Net Assets563,681	Total Other Assets	156,062
Current LiabilitiesAccounts Payable - Trade\$ 860Current Portion of Operating Lease Liability15,898Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Operating Lease Liability - Net28,459Net Assets563,018Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions563,081	Total Assets	\$ 663,937
Current LiabilitiesAccounts Payable - Trade\$ 860Current Portion of Operating Lease Liability15,898Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Operating Lease Liability - Net28,459Net Assets563,018Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions563,681		
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Accrued Expenses218Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Operating Lease Liability - Net28,459Net Assets563,018Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions663Total Net Assets563,681	Accounts Payable - Trade	\$ 860
Deferred Revenue54,821Total Current Liabilities71,797Long-Term Liabilities28,459Operating Lease Liability - Net28,459Net Assets563,018Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions663Total Net Assets563,681	Current Portion of Operating Lease Liability	15,898
Total Current Liabilities71,797Long-Term Liabilities28,459Operating Lease Liability - Net28,459Net Assets563,018Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions663Total Net Assets563,681	•	218
Long-Term Liabilities Operating Lease Liability - Net28,459Net Assets Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions663Total Net Assets563,681		
Operating Lease Liability - Net28,459Net AssetsNet Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions663Total Net Assets563,681	Total Current Liabilities	 71,797
Operating Lease Liability - Net28,459Net AssetsNet Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions663Total Net Assets563,681	Long-Term Liabilities	
Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions663Total Net Assets563,681		 28,459
Net Assets Without Donor Restrictions563,018Net Assets With Donor Restrictions663Total Net Assets563,681	Net Assets	
Net Assets With Donor Restrictions663Total Net Assets563,681		563.018
Total Net Assets 563,681		
	Total Liabilities and Net Assets	\$

# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2022

	Without Donor Restrictions		With Donor Restrictions		 Total
Revenues					
Public and Private Support	\$	317,025	\$	47,998	\$ 365,023
Grant Revenue		-		35,481	35,481
Administrative Fees		5,139		-	5,139
Donations		-		663	663
Interest Income		3,154		-	3,154
Net Assets Released From Restrictions		83,479		(83,479)	-
Total Revenues		408,797		663	 409,460
Expenses					
Economic Development		258,792		-	258,792
Supporting Services: Management and General		121,022		-	121,022
Total Expenses		379,814			 379,814
Change in Net Assets		28,983		663	29,646
Net Assets, Beginning of Year		534,035		-	534,035
Net Assets, End of Year	\$	563,018	\$	663	\$ 563,681

# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	Program Services	Supporting Services		E	Total xpenses
Consulting	\$ 1,140	\$	-	\$	1,140
Depreciation	412		412		824
Development	86,449		-		86,449
Fringe Benefits and Taxes	10,075		13,316		23,391
Insurance	1,510		1,510		3,020
Lease	3,458		10,373		13,831
Legal and Professional	-		11,701		11,701
Memberships	3,218		3,218		6,436
Office Supplies	1,431		4,264		5,695
Postage	242		243		485
Promotion and Printing	21,899		-		21,899
Salary	120,460		69,923		190,383
Software	2,985		2,985		5,970
Staff Training	717		239		956
Telephone	2,710		904		3,614
Travel and Entertainment	2,086		1,934		4,020
Total	\$ 258,792	\$	121,022	\$	379,814

# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022

Cash Flows from Operating Activities Change in Net Assets	\$ 29,646
Adjustments to Reconcile Change in Net Assets	
to Net Cash Provided by Operating Activities:	
Depreciation	824
(Increase) in Accounts Receivable - Trade	(2,250)
Decrease in Accounts Receivable - Other	15,009
Proceeds from Loans Receivable	20,282
(Increase) in Right to Use Assets for Operating Leases	(43,949)
Increase In Accounts Payable	860
Decrease in Accrued Expenses	(4,096)
Increase in Deferred Revenue	40,515
Increase in Operating Lease Liability	44,357
Net Cash Provided by Operating Activities	 71,552
Net Increase in Cash and Cash Equivalents	101,198
Cash and Cash Equivalents at Beginning of Year	 389,895
Cash and Cash Equivalents at End of Year	\$ 491,093

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

### Note 1 – Summary of Operations and Significant Accounting Policies

This summary of significant accounting policies of the Community Improvement Corporation of Defiance County, Ohio, and Defiance County Homegrown Workforce and Business Development Council, collectively known as the Corporation, is presented to assist in understanding the Corporation's consolidated financial statements. The consolidated financial statements and notes are representations of the Corporation's management who are responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the consolidated financial statements.

**Principles of Consolidation** – The consolidated financial statements include the accounts of the Community Improvement Corporation of Defiance County (CIC) and Defiance County Homegrown Workforce and Business Development Council (Homegrown). The Corporation shares a majority of board members thus a majority voting interest is established. All material intercompany transactions have been eliminated.

**Nature of Organization** – The CIC is incorporated as a corporation, not for profit, under section 1724.01 of the revised code of the State of Ohio. The purpose of the CIC is to advance, encourage and promote the industrial, economic, commercial, and civic development of Defiance County. The CIC's basic programs include advertising in industrial development publications, assisting businesses in obtaining incentives to expand or locate in Defiance County, and administering incentive programs for taxing authorities and related businesses. Homegrown is a not-for-profit organized under the laws of State of Ohio. The purpose of Homegrown is to assist local companies with workforce and business development opportunities in Defiance County. Homegrown's basic programs include providing market research and high-level technical assistance toward industry trends, search engine optimization, and marketing to initiate, develop, promote, and support programs that assist individuals and businesses in establishment, retention, expansion, and locating in Defiance County.

**Basis of Accounting** – The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

**Management Estimates** – The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures on contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents** – For purposes of the statements of cash flows, the Corporation considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

The following table provides a reconciliation of cash and cash equivalents and restricted cash reported within the consolidated statement of financial position that sum to the total in the statement of cash flows as of December 31, 2022:

Cash and Cash Equivalents	\$ 436,272
Cash Restricted for Economic Development	 54,821
Total Cash and Restricted Cash	\$ 491,093

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022 (Continued)

**Property and Equipment** – The Corporation capitalizes all expenditures in excess of \$500 for property and equipment. Fixed assets are recorded at cost or, if donated, at fair value at the date of donation. Major renewal and improvements are capitalized, while replacements, maintenance and repairs which do not materially extend the useful lives of assets, are expensed. Depreciation is provided over the estimated useful lives of the respective assets on a straight-line basis.

**Display of Net Assets by Class** – The accompanying consolidated financial statements have been prepared in conformity with the presentation requirements of the Financial Accounting Standards Board for non-profit entities. Accordingly, the net assets of the Corporation are reported in each of the following two classes: (a) net assets without donor restrictions, and (b) net assets with donor restrictions. Net assets of the restricted class are created only by donor-imposed restrictions on their use. All other net assets, including board-designated or appropriated amounts, are legally net assets without donor restrictions. Support that is restricted by the donor is reported as an increase in the net assets with donor restrictions. When a restriction expires, net assets with donor restriction are reclassified to net assets without donor restrictions.

**Public and Private Support Revenue** – The CIC's major source of revenue is public and private support revenue comprising payments from Defiance County, the City of Defiance, and various villages and townships within the County and membership support received from businesses and individuals in Defiance County. Other income consists of state grants, administration fees of tax incentive programs, and interest income received from loans receivables. Homegrown's major source of support is grant revenue and donations received from business and individuals in Defiance County.

**Contributions** – Contributions are recognized when the donor makes a promise to the Corporation that is, in substance, unconditional. Contributions which have no restrictions or donor restrictions expiring in the current year are reported as increases in net assets without donor restrictions. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When the restriction expires, (that is, when a stipulated time restriction ends or purpose restriction is accomplished) the restricted net assets are reclassified to net assets without donor restrictions.

**Functional Expenses** – The costs of providing the various programs have been summarized on a functional basis in the consolidated statement of functional expenses. Expenses are allocated to program services and supporting services – (management and general) on the following basis:

- Management and general expenses are allocated based on management's estimate of time spent.
- Personnel expenses are allocated on the basis of direct salaries.
- Building and occupancy costs are allocated on a management's estimate of representative space used for each activity.

**Federal Income Taxes** – The CIC is exempt from federal income taxes as a non-profit corporation under Section 501(c)(6) of the Internal Revenue Code. Homegrown is exempt from federal income taxes as a non-profit corporation under Section 501(c)(3) of the Internal Revenue Code. Thus, no provision for federal income taxes has been made in the accompanying consolidated financial statements.

**Fair Value of Financial Instruments** – The Corporation's financial instruments are cash, loans receivable, and accounts payable. The recorded values of cash and accounts payable approximate their fair values based on their short-term nature. The recorded values of loans receivable approximate fair value, as interest approximates market rates.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022 (Continued)

**Recently Issued Accounting Standards** – Effective January 1, 2022, the Corporation adopted FASB ASC 842, Leases. The Corporation determines if an arrangement contains alease at inception based on whether the Corporation has the right to control the asset during the contract period and other facts and circumstances. The Corporation elected the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allowed it to carry forward the historical lease classification.

The adoption of FASB ASC 842, Leases resulted in the recognition of right-of-use-assets (ROU assets), net of prepaid lease payments and lease incentives of \$59,602 and operating lease liabilities of \$59,602 as of January 1, 2022. Results for periods beginning prior to January 1, 2022, continue to be reported in accordance with historical accounting treatment. The adoption of FASB ASC 842, Leases did not have a material impact on the Corporation's results of operations, cash flows or debt covenants. See Note 9.

In September 2020, the FASB issued Accounting Standards Update (ASU) no. 2020-07 Not-for-Profit Entities (Topic 958): *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The standard requires nonprofits to expand their financial statement presentation and disclosure of nonfinancial assets, including gifts-in-kind (GIK). The standard includes disclosure information on an entity's policies on contributed nonfinancial assts about monetization and utilization during the reporting period, information on donor-imposed restrictions, and valuation techniques. Management has adopted this policy effective January 1, 2022. There are no transition amounts related to assets, liabilities, revenues, or expenses in the adoption of this policy. GIK are reported as contributions at their estimated fair value on the date of receipt and reported as expense when utilized. GIK are valued based upon estimates of fair market that would be received in their principal market considering their condition and utility for use at the time the GIK are contributed by the donor. The Corporation does not monetize any contributed nonfinancial assets and unless otherwise noted, contributed nonfinancial assets do not have any donor restrictions. The Corporation did not receive any GIK.

# Note 2 – Liquidity and Availability of Financial Assets

The following reflects the Corporation's financial assets as of December 31, 2022 reduced by amounts not available for general use because of contractual or donor-imposed restrictions.

Financial Assets, at Year End:	
Cash and Cash Equivalents	\$ 491,093
Accounts Receivable	2,250
Loans Receivable – Current Portion	13,403
Less:	
Financial Assets Held for Donor Restrictions	 (54,821)
Financial Assets Available to Meet General Expenditures	
Within the Next Year	\$ 451,925

The Corporation may receive donor-restricted contributions. Because a donor's restriction requires resources to be used in a specific manner or in a future period, the Corporation must maintain sufficient resources to meet its responsibilities to its donors. Thus, financial assets may not be available for general expenditures within one year of December 31, 2022. As part of the Corporation's liquidity management plan, cash in excess of daily requirements is invested in money market and savings accounts.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022 (Continued)

### Note 3 – Loans Receivable

The CIC encourages expansion of local businesses by making low interest loans. The loans are secured by inventory, chattel paper, accounts, equipment and general intangibles. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to an allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the allowance and a credit to loans receivable. The allowance for bad debts for the year ended December 31, 2022 was \$0.

Terms of the loans are as follows:

			Interest	Ν	<i>l</i> onthly	Due
	1	2/31/22	Rate	P	ayment	Date
Clemens Mobile Welding	\$	96,689	2.00%	\$	758.83	Nov-34
B&B Molded Products		3,555	2.00%		893.10	Apr-23
Spyker Contracting		25,272	2.00%		257.40	Nov-31
Total		125,516				
Less: Current Portion		(13,403)				
Long Term Portion	\$	112,113				

### Note 4 – Property and Equipment

Property and equipment activity for the year ended December 31, 2022 was as follows:

	alance 1/1/22	Ado	ditions	Dispos	sitions	-	alance 2/31/22
Property and Equipment, Being Depreciated:							
Furniture and Fixtures	\$ 19,822	\$	-	\$	-	\$	19,822
Total, Being Depreciated	 19,822		-		-		19,822
Less: Accumulated Depreciation:							
Furniture and Fixtures	 (17,869)		(824)		-		(18,693)
Total Accumulated Depreciation	 (17,869)		(824)				(18,693)
Property and Equipment, Being Depreciated, Net	\$ 1,953	\$	(824)	\$	-	\$	1,129

# Note 5 – Deferred Revenue

The CIC's deferred revenue in current liabilities relates to a grant received from Ohio Means Jobs. The CIC entered into a grant agreement to provide outreach services for Defiance County businesses, business events, business hiring events, etc. through June 30, 2023. Homegrown's deferred revenue in current liabilities relates to STEM camps and tours for area youth through October 3, 2023, and funds for assisting and expanding small business in Defiance County through December 31, 2023. Deferred revenue for the year ended December 31, 2022 was \$54,821.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022 (Continued)

### Note 6 – Net Assets

At December 31, 2022 net assets with donor restrictions consists of cash totaling \$663. All net assets without donor restrictions are undesignated as of December 31, 2022. Net assets released from net assets with donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors were \$83,479 for the year ended December 31, 2022.

The net assets with donor restrictions include funds for economic development and are considered restricted revenue until the donor-stipulated time expires or the purpose of the restriction is accomplished. The net assets with donor restrictions are reclassified to "net assets without donor restrictions" and reported in the statements of activities and changes in net assets as net assets are released from restrictions.

### Note 7 – Concentration of Revenue and Other Risks

The CIC received approximately 22 percent of its revenue from Defiance County and 22 percent of its revenue from City of Defiance in 2022.

The CIC maintained cash balances at financial institutions in excess of the Federal Deposit Insurance Corporation limit of \$250,000 at December 31, 2022. The amounts in excess of the limits were \$147,787 for the year ended December 31, 2022. Management monitors the soundness of these financial institutions and believes it is not exposed to any significant credit risk related to cash deposits.

#### Note 8 – Cost Allocations

Certain categories of expenses are attributable to more than one program or supporting function and are allocated on a reasonable basis that is consistently applied. The expenses that have been allocated are wages, fringes and taxes, rent, training, and telephone which are allocated on the basis of estimates of time and effort; and depreciation, insurance, memberships, office supplies, postage, software, travel and entertainment, which are allocated on usage.

### Note 9 – Lease Activities

The CIC has right of use (ROU) operating leases for a copier and office space. The leases have remaining lease terms of 1 to 3 years. The leases do not have any options to extend the lease or terminate the lease within a certain time frame. The weighted average remaining lease term is approximately 3 years. As the leases do not provide an implicit rate, the CIC used the 2-year U.S. Treasury Rate, 0.73 percent, as the discount rate based on the information available at the commencement date in determining the present value of lease payments as of December 31, 2022.

The maturities of the lease liabilities as of December 31, 2022 were as follows:

2023	\$ 15,898
2024	14,704
2025	 14,244
Total lease payments	44,846
Less: interest	 (489)
Present value of lease liabilities	\$ 44,357

ROU lease expense was \$15,629 for the year ended December 31, 2022.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022 (Continued)

### Note 10 – Retirement Plan

The CIC maintains a Simple retirement plan for qualified employees. The Corporation contributes 3 percent of the employees' compensation to the plan. Contributions for 2022 were \$5,115.

### Note 11 – Presentation

In June 2016, the FASB issued guidance to change the accounting for credit losses. The guidance requires an entity to utilize a new impairment model known as the current expected credit loss (CECL) model to estimate its lifetime "expected credit losses" and record an allowance that, when deducted from the amortized cost basis of the financial assets, presents the net amount expected to be collected on the financial assets. The CECL framework is expected to result in earlier recognition of credit losses and is expected to be significantly influenced by the composition, characteristics, and quality of the Company's receivables. The new standard is effective for fiscal years beginning after December 15, 2022. Management is currently evaluating the guidance and effects to the financial statements.

# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2021

# ASSETS

Current Assets	
Cash and Cash Equivalents	\$ 375,589
Cash Restricted for Economic Development	14,306
Accounts Receivable - Other	15,009
Loans Receivable - Current	20,151
Total Current Assets	 425,055
Property and Equipment	
Furniture and Fixtures	19,822
Less Accumulated Depreciation	 (17,869)
Total Property and Equipment - Net	 1,953
Other Assets	
Loans Receivable - Net	125,647
Total Other Assets	 125,647
Total Assets	\$ 552,655
LIABILITIES AND NET ASSETS	
Current Liabilities	
Accrued Expenses	\$ 4,314
Deferred Revenue	 14,306
Total Current Liabilities	 18,620
Net Assets	
Net Assets Without Donor Restrictions	534,035
Net Assets With Donor Restrictions	 -
Total Net Assets	 534,035
Total Liabilities and Net Assets	\$ 552,655

# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2021

	 nout Donor estrictions	th Donor strictions	Total		
Revenues					
Public and Private Support	\$ 323,309	\$ 58,583	\$	381,892	
Grant Revenue	-	17,494		17,494	
Administrative Fees	4,748	-		4,748	
Donations	15,309	-		15,309	
Interest Income	3,402	-		3,402	
Net Assets Released From Restrictions	81,931	(81,931)		-	
Total Revenues	428,699	(5,854)		422,845	
Expenses					
Economic Development	240,435	-		240,435	
Supporting Services: Management and General	117,632	-		117,632	
Total Expenses	 358,067	 		358,067	
Change in Net Assets	70,632	(5,854)		64,778	
Net Assets, Beginning of Year	463,403	5,854		469,257	
Net Assets, End of Year	\$ 534,035	\$ -	\$	534,035	

# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021

Depreciation         359         359         71           Development         88,767         -         88,767           Fringe Benefits and Taxes         12,152         8,503         20,65           Insurance         1,510         1,510         3,02           Legal and Professional         -         16,653         16,65           Memberships         2,193         2,192         4,38           Office Supplies         1,552         4,681         6,23           Postage         337         336         67           Promotion and Planning         10,384         -         10,38           Rent         6,742         6,414         13,15           Salary         104,480         70,859         175,33           Software         3,597         3,596         7,19           Staff Training         928         309         1,23		Program Services	upporting Services	E	Total xpenses
Development88,767-88,767Fringe Benefits and Taxes12,1528,50320,65Insurance12,1501,5103,02Legal and Professional-16,65316,65Memberships2,1932,1924,38Office Supplies1,5524,6816,23Postage33733667Promotion and Planning10,384-10,38Rent6,7426,41413,15Salary104,48070,859175,33Software3,5973,5967,19Staff Training9283091,23	Advertising	\$ 3,159	\$ -	\$	3,159
Fringe Benefits and Taxes12,1528,50320,65Insurance1,5101,5103,02Legal and Professional-16,65316,65Memberships2,1932,1924,38Office Supplies1,5524,6816,23Postage33733667Promotion and Planning10,384-10,38Rent6,7426,41413,15Salary104,48070,859175,33Software3,5973,5967,19Staff Training9283091,23	Depreciation	359	359		718
Insurance         1,510         1,510         3,02           Legal and Professional         -         16,653         16,65           Memberships         2,193         2,192         4,38           Office Supplies         1,552         4,681         6,23           Postage         337         336         67           Promotion and Planning         10,384         -         10,38           Rent         6,742         6,414         13,15           Salary         104,480         70,859         175,33           Software         3,597         3,596         7,19           Staff Training         928         309         1,23	Development	88,767	-		88,767
Legal and Professional         -         16,653         16,653           Memberships         2,193         2,192         4,38           Office Supplies         1,552         4,681         6,23           Postage         337         336         67           Promotion and Planning         10,384         -         10,38           Rent         6,742         6,414         13,15           Salary         104,480         70,859         175,33           Software         3,597         3,596         7,19           Staff Training         928         309         1,23	Fringe Benefits and Taxes	12,152	8,503		20,655
Memberships         2,193         2,192         4,38           Office Supplies         1,552         4,681         6,23           Postage         337         336         67           Promotion and Planning         10,384         -         10,38           Rent         6,742         6,414         13,15           Salary         104,480         70,859         175,33           Software         3,597         3,596         7,19           Staff Training         928         309         1,23	Insurance	1,510	1,510		3,020
Office Supplies         1,552         4,681         6,23           Postage         337         336         67           Promotion and Planning         10,384         -         10,38           Rent         6,742         6,414         13,15           Salary         104,480         70,859         175,33           Software         3,597         3,596         7,19           Staff Training         928         309         1,23	Legal and Professional	-	16,653		16,653
Postage         337         336         67           Promotion and Planning         10,384         -         10,38           Rent         6,742         6,414         13,15           Salary         104,480         70,859         175,33           Software         3,597         3,596         7,19           Staff Training         928         309         1,23	Memberships	2,193	2,192		4,385
Promotion and Planning         10,384         -         10,38           Rent         6,742         6,414         13,15           Salary         104,480         70,859         175,33           Software         3,597         3,596         7,19           Staff Training         928         309         1,23	Office Supplies	1,552	4,681		6,233
Rent6,7426,41413,15Salary104,48070,859175,33Software3,5973,5967,19Staff Training9283091,23	Postage	337	336		673
Salary104,48070,859175,33Software3,5973,5967,19Staff Training9283091,23	Promotion and Planning	10,384	-		10,384
Software         3,597         3,596         7,19           Staff Training         928         309         1,23	Rent	6,742	6,414		13,156
Staff Training         928         309         1,23	Salary	104,480	70,859		175,339
	Software	3,597	3,596		7,193
Telephone         3,080         1,026         4,10	Staff Training	928	309		1,237
•	Telephone	3,080	1,026		4,106
Travel and Entertainment 1,195 1,194 2,38	Travel and Entertainment	1,195	1,194		2,389
Total \$ 240,435 \$ 117,632 \$ 358,06	Total	\$ 240,435	\$ 117,632	\$	358,067

# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2021

Change in Net Assets \$	64,778
Adjustments to Reconcile Change in Net Assets	
to Net Cash Provided by Operating Activities:	
Depreciation	718
(Increase) in Accounts Receivable - Other	(15,009)
Proceeds from Loans Receivable	19,741
Decrease in Prepaids	1,096
Decrease in Accounts Payable	(3,098)
Increase in Accrued Expenses	4,101
Increase in Deferred Revenue	14,306
Net Cash Provided by Operating Activities	21,855
Cash Flows from Investing Activities	
Purchase of Property and Equipment	(1,223)
Net Cash Used In Investing Activities	(1,223)
Net Increase in Cash and Cash Equivalents	85,410
Cash and Cash Equivalents at Beginning of Year	304,485
Cash and Cash Equivalents at End of Year\$	389,895

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

# Note 1 – Summary of Operations and Significant Accounting Policies

This summary of significant accounting policies of the Community Improvement Corporation of Defiance County, Ohio, (the Corporation) is presented to assist in understanding the Corporation's financial statements. The financial statements and notes are representations of the Corporation's management who is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

**Nature of Organization** – The Corporation is incorporated as a corporation, not for profit, under section 1724.01 of the revised code of the State of Ohio. The purpose of the Corporation is to advance, encourage and promote the industrial, economic, commercial, and civic development of Defiance County. The Corporation's basic programs include advertising in industrial development publications, assisting businesses in obtaining incentives to expand or locate in Defiance County and administering incentive programs for taxing authorities and related businesses.

**Basis of Accounting** – The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

**Management Estimates** – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures on contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents** – For purposes of the statement of cash flows, the Corporation considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

The following table provides a reconciliation of cash and restricted cash reported within the statements of financial position that sum to the total in the statement of cash flows as of December 31, 2021:

Cash and Cash Equivalents	\$ 375,589
Cash Restricted for Economic Development	 14,306
Total Cash and Restricted Cash	\$ 389,895

**Property and Equipment** – The Corporation capitalizes all expenditures in excess of \$500 for property and equipment. Fixed assets are recorded at cost or, if donated, at fair value at the date of donation. Major renewal and improvements are capitalized, while replacements, maintenance and repairs which do not materially extend the useful lives of assets, are expensed. Depreciation is provided over the estimated useful lives of the respective assets on a straight-line basis.

**Display of Net Assets by Class** – The accompanying financial statements have been prepared in conformity with the presentation requirements of the Financial Accounting Standards Board for non-profit entities. Accordingly, the net assets of the Corporation are reported in each of the following two classes: (a) net assets without donor restrictions, and (b) net assets with donor restrictions. Net assets of the restricted class are created only by donor-imposed restrictions on their use. All other net assets, including board-designated or appropriated amounts, are legally net assets without donor restrictions. Support that is restricted by the donor is reported as an increase in the net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021 (Continued)

**Public and Private Support Revenue** – The Corporation's major source of revenue is public and private support revenue comprising payments from Defiance County, the City of Defiance, and various villages and townships within the County and membership support received from businesses and individuals in Defiance County. Other income consists of state grants, administration fees of tax incentive programs, and interest income received from loans receivables.

**Contributions** – Contributions are recognized when the donor makes a promise to the Corporation that is, in substance, unconditional. Contributions which have no restrictions or donor restrictions expiring in the current year are reported as increases in net assets without donor restrictions. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When the restriction expires, (that is, when a stipulated time restriction ends or purpose restriction is accomplished) the restricted net assets are reclassified to net assets without donor restrictions.

**Functional Expenses** – The costs of providing the various programs have been summarized on a functional basis in the statements of functional expenses. Expenses are allocated to program services and supporting services – (management and general) on the following basis:

- Management and general expenses are allocated based on management's estimate of time spent.
- Personnel expenses are allocated on the basis of direct salaries.
- Building and occupancy costs are allocated on a management's estimate of representative space used for each activity.

Advertising – Advertising costs are charged to expense as incurred.

**Federal Income Taxes** – The Corporation is exempt from federal income taxes as a non-profit corporation under Section 501(c)(6) of the Internal Revenue Code and, accordingly, no provision for federal income taxes has been made in the accompanying financial statements.

**Fair Value of Financial Instruments** – The Corporation's financial instruments are cash, loans receivable, and accounts payable. The recorded values of cash and accounts payable approximate their fair values based on their short-term nature. The recorded values of loans receivable approximate fair value, as interest approximates market rates.

### Note 2 – Liquidity and Availability of Financial Assets

The following reflects the Corporation's financial assets as of December 31, 2021 reduced by amounts not available for general use because of contractual or donor-imposed restrictions.

Financial Assets, at Year End:	
Cash and Cash Equivalents	\$ 389,895
Accounts Receivable - Other	15,009
Loans Receivable - Current Portion	20,151
Less:	
Financial Assets Held for Donor Restrictions	 (14,306)
Financial Assets Available to Meet General Expenditures	
Within the Next Year	\$ 410,749

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021 (Continued)

The Corporation may receive donor-restricted contributions. Because a donor's restriction requires resources to be used in a specific manner or in a future period, the Corporation must maintain sufficient resources to meet its responsibilities to its donors. Thus, financial assets may not be available for general expenditures within one year of December 31, 2021. As part of the Corporation's liquidity management plan, cash in excess of daily requirements is invested in money market and savings accounts.

#### Note 3 – Loans Receivable

The Corporation encourages expansion of local businesses by making low interest loans. The loans are secured by inventory, chattel paper, accounts, equipment and general intangibles. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to an allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the allowance and a credit to loans receivable. The allowance for bad debts for the year ended December 31, 2021 was \$ 0.

Terms of the loans are as follows:

			Interest	Ν	<i>fonthly</i>	Due
	1	2/31/21	Rate	P	ayment	Date
Clemens Mobile Welding	\$	103,031	2.00%	\$	758.83	Nov-34
B&B Molded Products		14,950	2.00%		893.10	Apr-23
Spyker Contracting		27,817	2.00%		257.40	Nov-31
Total		145,798				
Less: Current Portion		(20,151)				
Long Term Portion	\$	125,647				

### Note 4 – Property and Equipment

Property and equipment activity for the year ended December 31, 2021 was as follows:

	-	alance 1/1/21	Ad	lditions	Disp	oositions	_	alance 2/31/21
Property and Equipment, Being Depreciated:								
Furniture and Fixtures	\$	24,554	\$	1,223	\$	5,955	\$	19,822
Total, Being Depreciated		24,554		1,223		5,955		19,822
Less: Accumulated Depreciation:								
Furniture and Fixtures		(23,106)		(718)		5,955		(17,869)
Total Accumulated Depreciation		(23,106)		(718)		5,955		(17,869)
Property and Equipment, Being Depreciated, Net	\$	1,448	\$	505	\$		\$	1,953

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021 (Continued)

### Note 5 – Deferred Revenue

Deferred revenue in current liabilities relates to a grant received from Ohio Means Jobs. The Corporation entered into a grant agreement to provide outreach services for Defiance County businesses, business events, business hiring events, etc. through June 30, 2022. Deferred revenue for the year ended December 31, 2021 was \$14,306.

### Note 6 – Net Assets

At December 31, 2021, net assets with donor restrictions consists of cash totaling \$0. All net assets without donor restrictions are undesignated as of December 31, 2021. Net assets released from net assets with donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors were \$81,931 for the year ended December 31, 2021.

The net assets with donor restrictions include funds for economic development and are considered restricted revenue until the donor-stipulated time expires or the purpose of the restriction is accomplished. The net assets with donor restrictions are reclassified to "net assets without donor restrictions" and reported in the statements of activities and changes in net assets as net assets are released from restrictions.

### Note 7 – Concentrations of Revenue and Other Risks

The Corporation received approximately 22 percent of its revenue from Defiance County and 22 percent of its revenue from City of Defiance in 2021.

The Corporation maintained cash balances at financial institutions in excess of the Federal Deposit Insurance Corporation limit of \$250,000 at December 31, 2021. The amounts in excess of the limits were \$93,494. Management monitors the soundness of these financial institutions and believes it is not exposed to any significant credit risk related to cash deposits.

### Note 8 – Cost Allocations

Certain categories of expenses are attributable to more than one program or supporting function and are allocated on a reasonable basis that is consistently applied. The expenses that have been allocated are wages, fringes and taxes, rent, training, and telephone which are allocated on the basis of estimates of time and effort; and depreciation, insurance, memberships, office supplies, postage, software, travel and entertainment, which are allocated on usage.

#### Note 9 – Lease Commitments

Beginning October 21, 2005, the Corporation began leasing office space at 1300 East Second Street, Suite 201 from the Defiance County Commissioners. The lease began January 1, 2016 and ended December 31, 2020. This lease was renewed for the time period of January 1, 2021 through December 31, 2025. Rent is being charged at a rate of \$1,096 per month. Lease expense was \$13,156 for the year ended December 31, 2021.

The Corporation began leasing a copier in May 2019 with a contract scheduled to expire in April 2024. Rental expense was \$2,206 for the year ended December 31, 2021.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021 (Continued)

The following is a schedule of future minimum payments required under the above non-cancellable operating leases:

Year Ended December 31,	
2022	\$ 15,629
2023	15,896
2024	14,704
2025	 14,246
	\$ 60,475

### Note 10 – Retirement Plan

The Corporation maintains a Simple retirement plan for qualified employees. The Corporation contributes 3 percent of the employees' compensation to the plan. Contributions for 2021 were \$5,175.

#### Note 11 – Presentation

In February 2016, the FASB issued Accounting Standards Update (ASU) No. 2016-02, Leases. The new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the matter of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2021, including interim periods within those fiscal years beginning after December 15, 2022. Management is currently evaluating the impact of the ASU and the effects to the financial statements.

In September 2020, the FASB issued Accounting Standards Update (ASU) No. 2020-07 Not-for- Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. The new standard establishes an update presentation and disclosure for the contribution nonfinancial assets (non-cash) with in the financial statements. The new standard will be applied retrospective bases. The new standard is effective for fiscal years beginning after June 15, 2021, including interim periods within those fiscal years beginning after June 15, 2022. Management is currently evaluating the impact of the ASU and the effects to the financial statements.

### COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY CONSOLIDATING STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2022

	Community Improvement Corporation of Defiance County	Defiance County Homegrown Workforce and Business Development Council	Consolidated
ASSETS			
Current assets Cash and Cash Equivalents Cash Restricted for Economic Development Accounts Receivable - Trade Loans Receivable - Current Total Current Assets	\$ 435,524 25,821 2,250 13,403 476,998	\$ 748 29,000  29,748	\$ 436,272 54,821 2,250 13,403 506,746
<b>Property and Equipment</b> Furniture and Fixtures Less Accumulated Depreciation Total Property and Equipment - Net	19,822 (18,693) 1,129		19,822 (18,693) 1,129
Other Assets Loans Receivable - Net Right to Use Assets for Operating Leases Total Other Assets Total Assets	112,113 43,949 156,062 \$ 634,189	- - - \$ 29,748	112,113 43,949 156,062 \$ 663,937
LIABILITIES AND NET ASSETS Current Liabilities Accounts Payable - Trade Current Portion of Operating Lease Liability Accrued Expenses Deferred Revenue Total Current Liabilities	\$ 860 15,898 218 25,821 42,797	\$ - - - - 29,000 29,000	\$ 860 15,898 218 54,821 71,797
<b>Long-Term Liabilities</b> Operating Lease Liability - Net	28,459		28,459
Net Assets Net Assets Without Donor Restrictions Net Assets With Donor Restrictions Total Net Assets Total Liabilities and Net Assets	562,933 - - 562,933 \$ 634,189	85 663 748 \$ 29,748	563,018 663 563,681 \$ 663,937

#### COMMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY CONSOLIDATING STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2022

	Community Improvement Corporation of Defiance County Without Donor Restrictions Restrictions Total				Defiance County Homegrown Workforce and Business Development Council Without Donor With Donor Restrictions Restrictions					Total	Elimin	ations	Consolidated			
Revenues																
Public and Private Support	\$	317,025	\$	47,998	\$	365,023	\$	-	\$	-	\$	-	\$	-	\$	365,023
Grant Revenue		-		35,481		35,481		-				-		-		35,481
Administrative Fees		5,139		-		5,139		-		-		-		-		5,139
Donations		-		-		-		100		663		763		(100)		663
Interest Income		3,154		-		3,154		-		-		-		-		3,154
Net Assets Released From Restrictions		83,479		(83,479)		-		-		-		-		-		-
Total Revenues		408,797		-		408,797		100		663		763		(100)		409,460
Expenses																
Economic Development		258,792		-		258,792		-		-		-		-		258,792
Supporting Services: Management and General		121,107		-		121,107		15				15		(100)		121,022
Total Expenses	-	379,899	-	-		379,899	-	15		-		15		(100)	-	379,814
	-						-						-	<u>`</u>	-	
Change in Net Assets		28,898		-		28,898		85		663		748		-		29,646
Not Assets Device in a files		E24 02E				E24 02E										E24 02E
Net Assets, Beginning of Year	6	534,035	\$	-		534,035	\$	-	~	- 663		748	¢	-	¢	534,035
Net Assets, End of Year	φ	562,933	φ	<u> </u>	ş	562,933	ą	85	ş	003	ş	748	ð		ð	563,681

#### COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	Cor	mmunity Impro	vemen	t Corporation of	of Defia	ance County	Defiance County Homegrown Workforce and Business Development Council						Consolidated					
		Program Services		upporting Services		Total		Program Services		Supporting Services		Total	Eliminations		Program Services	Supporting Services		Total
Consulting	\$	1,140	\$		\$	1,140	\$		\$	· -	\$	-	\$-	\$	1,140	\$-	\$	1,140
Depreciation		412		412		824		-		-		-	-		412	412		824
Development		86,449		-		86,449		-		-		-	-		86,449	-		86,449
Fringe Benefits and Taxes		10,075		13,316		23,391		-		-		-	-		10,075	13,316		23,391
Insurance		1,510		1,510		3,020		-		-		-	-		1,510	1,510		3,020
Lease		3,458		10,373		13,831		-		-		-	-		3,458	10,373		13,831
Legal and Professional		-		11,701		11,701		-		-		-	-		-	11,701		11,701
Memberships		3,218		3,218		6,436		-		-		-	-		3,218	3,218		6,436
Office Supplies		1,431		4,349		5,780		-		15		15	(100)		1,431	4,264		5,695
Postage		242		243		485		-		-		-	-		242	243		485
Promotion and Printing		21,899		-		21,899		-		-		-	-		21,899	-		21,899
Salary		120,460		69,923		190,383		-		-		-	-		120,460	69,923		190,383
Software		2,985		2,985		5,970		-		-		-	-		2,985	2,985		5,970
Staff Training		717		239		956		-		-		-	-		717	239		956
Telephone		2,710		904		3,614		-		-		-	-		2,710	904		3,614
Travel and Entertainment		2,086		1,934		4,020		-		-		-	-		2,086	1,934		4,020
Total	\$	258,792	\$	121,107	\$	379,899	\$	-	\$	5 15	\$	15	\$ (100)	\$	258,792	\$ 121,022	\$	379,814

### COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY DEFIANCE COUNTY CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022

	Imp Corp	mmunity rovement poration of nce County	Homegro and	ice County wn Workforce Business ment Council	Consolidated		
Change in Net Assets	\$	28,898	\$	748	\$	29,646	
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities:							
Depreciation		824		-		824	
(Increase) in Accounts Receivable - Trade		(2,250)		-		(2,250)	
Decrease in Accounts Receivable - Other		15,009		-		15,009	
Proceeds from Loans Receivable		20,282		-		20,282	
(Increase) in Right to Use Assets for Operating Leases		(43,949)		-		(43,949)	
Increase In Accounts Payable		860		-		860	
Decrease in Accrued Expenses		(4,096)		-		(4,096)	
Increase in Deferred Revenue		11,515		29,000		40,515	
Increase in Operating Lease Liability		44,357		-		44,357	
Net Cash Provided by Operating Activities		42,552		29,000		71,552	
Net Increase in Cash and Cash Equivalents		71,450		29,748		101,198	
Cash and Cash Equivalents at Beginning of Year		389,895				389,895	
Cash and Cash Equivalents at End of Year	\$	461,345	\$	29,748	\$	491,093	

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OHIO AUDITOR OF STATE KEITH FABER

88 East Broad Street Columbus, Ohio 43215 ContactUs@ohioauditor.gov (800) 282-0370

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

Community Improvement Corporation of Defiance County Defiance County 1300 East Second Street, Suite 201 Defiance, Ohio 43512

To the Board of Directors:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*), the financial statements of the Community Improvement Corporation of Defiance County, Defiance County, Ohio (the Corporation) (a not-for-profit-corporation) as of and for the years ended December 31, 2022 and 2021, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements and have issued our report thereon dated October 6, 2023.

# Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Corporation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Corporation's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Community Improvement Corporation of Defiance County Defiance County Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Required by *Government Auditing Standards* Page 2

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# Purpose of This Report

This purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Keith Faber Auditor of State Columbus, Ohio

October 6, 2023



# SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS DECEMBER 31, 2022 AND 2021

Finding Number	Finding Summary	Status	Additional Information
2020-001	This finding was first reported in 2016. Material weakness for lack of monitoring of financial transactions resulting in errors in the financial statements.	Corrective action taken and finding is fully corrected.	

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# COMMUNITY IMPROVEMENT CORPORATION OF DEFIANCE COUNTY

# DEFIANCE COUNTY

# AUDITOR OF STATE OF OHIO CERTIFICATION

This is a true and correct copy of the report, which is required to be filed pursuant to Section 117.26, Revised Code, and which is filed in the Office of the Ohio Auditor of State in Columbus, Ohio.



Certified for Release 10/24/2023

88 East Broad Street, Columbus, Ohio 43215 Phone: 614-466-4514 or 800-282-0370