

**OHIO EXPOSITIONS COMMISSION  
FRANKLIN COUNTY**

**INDEPENDENT ACCOUNTANT'S REPORT  
ON APPLYING AGREED-UPON PROCEDURES**

**FOR THE PERIOD OF JULY 27, 2022 THROUGH AUGUST 7, 2022**



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OHIO AUDITOR OF STATE  
KEITH FABER



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The Commission  
Ohio Expositions Commission  
717 East 17th Avenue  
Columbus, OH 43211-2698

We have reviewed the *Independent Accountant's Report on Applying Agreed-Upon Procedures* of the Ohio Expositions Commission, Franklin County, prepared by Rea & Associates, Inc., for the period July 27, 2022 through August 7, 2022. Based upon this review, we have accepted this report in lieu of the audit required by Section 117.11, Revised Code.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Ohio Expositions Commission is responsible for compliance with these laws and regulations.

A handwritten signature in cursive script that reads "Keith Faber".

Keith Faber  
Auditor of State  
Columbus, Ohio

October 18, 2022

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Ohio Expositions Commission and  
Keith Faber, Auditor of State  
Columbus, Ohio

#### INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON-PROCEDURES

We have performed the procedures, enumerated in Exhibit A to this report, required to fulfill Ohio Revised Code Section 991.06 requirements. The responsible party, The Ohio Expositions Commission (the "Commission") is responsible for the cash collections, Fair ticketing, and vendor contracting procedures.

The engaging party, the Commission, has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of determining whether cash collection, Fair ticketing and vendor contracting procedures were in place and operating effectively for the duration of the 2022 Ohio State Fair (the Fair), an event sponsored by the Commission, from July 27, 2022 through August 7, 2022. Additionally, the Ohio Auditor of State (AOS) has agreed to and acknowledged that the procedures performed are appropriate to meet their purposes. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

We were engaged by the Commission to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on the accounting records. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Commission and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the Commission and the Ohio Auditor of State and is not intended to be and should not be used by anyone other than those specified parties.

*Rea & Associates, Inc.*

Rea & Associates, Inc.  
Gahanna, Ohio  
August 31, 2022

**Ohio Exposition Commission  
Exhibit A**

1. Reconcile daily receipts to deposits made. For each day of the Fair, we preformed the following procedures:

a. Mathematically check the arithmetic accuracy of the Daily Ticket Sales Report for both day and night shifts and report any variance greater than \$1.00.

We did not note any exceptions.

b. Mathematically check the arithmetic accuracy of the Daily Ohio State Fair Cashiers Office-Celeste Center Reports to within \$1.00, and agreed daily amounts to the Ticketmaster transaction summary stubs.

We noted two exceptions that are described below:

On July 29, 2022, the Celeste Center Report did not match the Ticketmaster transaction summary stubs. The summary tabs were greater than the actual collections by \$380.

On July 30, 2022, the Celeste Center Report did not match the Ticketmaster transaction summary stubs. The summary tabs were less than the actual collections by \$380.

c. Mathematically check the accuracy of the reconciliation of the daily Ohio State Fair Talley Amusements Reports and agree the cash deposits from the reports to the bank deposit ticket.

We noted the reconciliation of the daily Ohio State Fair Talley Amusements Report was not mathematically accurate on the following days:

<u>Date</u>	<u>Amount</u>
7/27/2022	\$ (28.00)
7/29/2022	(26)
7/31/2022	(5)
Total Exceptions	<u>\$ (59.00)</u>

d. Mathematically check the arithmetic accuracy of the daily Ohio State Fair Sky Glider Daily Recap Reports to within \$1.00, and agreed the cash deposits to the bank deposit ticket.

We did not note any exceptions.

e. Mathematically check the arithmetic accuracy of the daily Ohio State Fair Really Giant Slide daily Recap Reports within \$1.00, and agreed the cash deposits to the bank deposit ticket.

We noted one exception described below:

On the final day report, the Ohio State Fair Really Giant Slide ticket sales report did not agree to the total amount deposited by (\$1.20).

f. Mathematically check the arithmetic accuracy of 10 vendors each day from the daily Balance Due Worksheet to within \$1.00, agreed amounts to the Daily Vendor Percentage Reconciliation Sheet, and agreed the cash deposits to the bank deposit ticket.

**Ohio Exposition Commission  
Exhibit A**

We noted five exceptions between the Balance Due worksheet and the Daily Vendor Percentage Reconciliation Sheet as described below:

<u>Date</u>	<u>Amount</u>
7/28/2022	\$2,543.00
8/1/2022	1,233.82
8/5/2022	300.00
8/6/2022	(348.39)
8/7/2022	(26.19)
Total Exceptions	<u>\$3,702.24</u>

On July 28, 2022, the Balance Due Worksheet Deposit amount that did not match the Seller Sheet for \$2,543 (July 29<sup>th</sup> revenue recognition report).

On August 1, 2022, the amounts for three vendors on the balance due worksheet did not agree to the daily vendor percentage reconciliation sheets for an exception of \$1,233.82 (August 2<sup>th</sup> revenue recognition report).

On August 5, 2022, there was a \$300 variance between the previous day's balance and the balance per the Vendor Percentage Reconciliation Sheet (August 6<sup>th</sup> revenue recognition report).

On August 6, 2022, there is a \$348.39 variance between the ending day's balance and the balance per the Vendor Percentage Reconciliation Sheet for an exception of (\$348.39) (August 7<sup>th</sup> revenue recognition report).

On August 7, 2022, the Balance Due Worksheet Deposit amount did not agree to the deposit slip or OAKS report for an exception of (\$26.19) (final day reports).

- g. Recalculate all computations used in the State Fair 2022 Revenue Receipts Reports.

We noted three exceptions as described below:

<u>Date</u>	<u>Amount</u>
7/29/2022	\$ (5.00)
7/31/2022	(2,263.50)
8/2/2022	(1,196.09)
Total Exceptions	<u>\$ (3,464.59)</u>

On July 29, 2022, the Balance Due Report did not agree to the revenue recognition report for an exception of (\$5) (July 30<sup>th</sup> revenue recognition report).

On July 31, 2022, there was a \$2,263.50 variance between vendor's deposit total (\$113,071.52) and cash received (\$115,335.02) for an exception of (\$2,263.50) (August 1<sup>st</sup> revenue recognition report).

On August 2, 2022, there was a \$1,196.09 variance between vendor's deposit total (\$75,845.21) and cash received (\$77,041.30) for an exception of (\$1,196.09) (August 3<sup>rd</sup> revenue recognition report).

**Ohio Exposition Commission**  
**Exhibit A**

- h. Trace ticket sales by cashier from the Ticket Sales Report to the actual Ohio State Fair Seller's Reports and total sales to the "Z tapes", which are tapes generated from each cash register.

We noted one exception described below:

On August 1, 2022, one Seller's report did not match the related Z tape for mathematical accuracy. The sale of 28 adult tickets was entered as \$244 as opposed to \$224 for a variance of \$20.

- i. Agree the total cash collected from the State Fair Revenue Receipts Reports to the validated bank deposit ticket.

We did not note any exceptions.

- j. Compare the validated daily Revenue Cash Reports from the State Treasurer for any bank adjustments and agree the report to the Revenue Receipts Reports.

We did not note any exceptions.

- 2. Determine that tickets used in gate receipts had been sequentially accounted for by performing the following procedures:

- a. Obtain the beginning ticket inventory listings provided to us by the Commission and determine the tickets are sequentially ordered.

We did not note any exceptions.

- b. Select 10 sets of residual tickets on the day after the Fair had ended from all types of tickets available, and agreed the quantity remaining to the Commission's ending ticket inventory.

We did not note any exceptions.

- 3. Inspect the frontage measurement for vendors with contracts based on frontage. We participated in the measurement of all vendor booth frontages and compare our measurements agreed with the measurements provided by the Commission and Talley Amusements reports.

We did not note any exceptions.

- 4. Determine the Commission, through resolutions in the minutes, approved the expenditures on entertainment contracts for the Ohio State Fair.

We did not note any exceptions.

- 5. Determine that total payments made against contracts (per the Ohio State Fair Attraction and Entertainment Contract Payments Schedule) agreed with the amount noted in the contracts.

We did not note any exceptions.

- 6. Select four days throughout the Fair and observe the Magic Money reconciliation process. We performed the following procedures:



**Ohio Exposition Commission  
Exhibit A**

- a. Mathematically check the collections by category, credit card receipts/cash receipts, and revenue source, self-service kiosk and wristband kiosk, and report any variances.

We did not note any exceptions.

- b. Trace the collections by revenue source from the reconciliation to the Magic Money dashboard and report any variances.

We were not able to mathematically trace the collections by revenue source from the reconciliation to the Magic Money Dashboard for the following two days:

<u>Date</u>	<u>Amount</u>
8/1/2022	\$ (149.00)
8/4/2022	(40.00)
Total Exceptions	<u>\$ (189.00)</u>

7. Once a day throughout the Fair, observe the CFO or his designee's use of the Magic Money Wristband or Card at a ride randomly selected by the CFO or his designee. We performed the following procedures:

- a. Trace the use of the wristband/card to the Magic Money Customer App to determine if it was recorded and the credits that were used agree with the cost of the ride. Report any variances.

We did not note any exceptions.

- b. Trace the use of the wristband/card to the Magic Money Dashboard for the ride selected to determine it was recorded in the system. Report any variances.

We did not note any exceptions.

8. Perform other procedures deemed necessary to fulfill the requirement of Ohio Revised Code Section 991.06.

Other procedures were not deemed necessary to fulfill the requirement of Ohio Revised Code Section 991.06.

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# OHIO AUDITOR OF STATE KEITH FABER



**OHIO EXPOSITIONS COMMISSION  
CASH COLLECTIONS, FAIR TICKETING, AND VENDOR CONTRACTING**

**FRANKLIN COUNTY**

**AUDITOR OF STATE OF OHIO CERTIFICATION**

This is a true and correct copy of the report, which is required to be filed pursuant to Section 117.26, Revised Code, and which is filed in the Office of the Ohio Auditor of State in Columbus, Ohio.



**Certified for Release 11/10/2022**

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This report is a matter of public record and is available online at  
[www.ohioauditor.gov](http://www.ohioauditor.gov)