



UAN Computer Refresh

07/15/2020

Prepared for:

Ohio Auditor of State

Prepared by:

Lori Eberhard
Susan Harrah



5532 Shier Rings Rd
Dublin, Ohio 43016
614-973-7400



Auditor of State of Ohio
Tim Moloney
88 East Broad Street
5th Floor
Columbus, OH 43215

On behalf of Xtek Partners please accept this response for the Request for Quote: UAN Computer Refresh..

Xtek accepts all terms and conditions contained in Request for Quote: UAN Computer Refresh

Account Manager Contact:

Lori Eberhard
leberhard@xtekpartners.com
614-973-7400

Project Manager Contact:

Lynn Knowles
knowles@xtekpartners.com
614-973-7400

Tom Grove
tgrove@xtekpartners.com
614-973-7400

Xtek Company Info:

Incorporated: Ohio, November 2003
Federal Tax ID # 20-0976157
WBENC Certified / WBE Certified
SBA 8(m) Certified
Ohio EDGE Certified

Thank you,

A handwritten signature in black ink that reads "Lori Eberhard". The signature is written in a cursive, flowing style.

Lori Eberhard
Account Manager

About Xtek Partners

Established in 2003, Xtek Partners is Ohio's premier information technology solutions provider. Xtek Partners was founded by a partnership of IT professionals who recognized the market need for better, reliable and talented service offerings to the Ohio Government, Education and Private Sector. Xtek has grown strategically based on relationships and customer reference recommendations. We have four strategic lines of business: on site or remote IT Services, Hardware and Software Resale, Managed Services and Break/Fix Service Repair.

Products (Unit pricing is shown on attached quote with Services - XTKQ47649)

Options quoted under HP State Term Schedule 534486:

HP EliteBook 850 G7 + External DVD Drive + 4 Year Warranty

HP EliteBook 855 G7 + External DVD Drive + 4 Year Warranty

HP EliteDesk 800 G5 Small Form Factor PC + Monitor + 4 Yr Warranty

HP EliteDesk 705 G5 MTS Small Form Factor PC + Monitor + 4 Yr Warranty

Project Summary

- Approximately 2150 units to be delivered.
- Tom Grove will be assigned to the rollout project to serve as the project manager and as primary contact to UAN. Lynn Knowles will be backup and coordinate delivery and scheduling services with UPS/FedEx.
- The UAN client will have the ability to select, confirm, or modify their delivery date and delivery time window via a custom designed web portal utilizing private login.

Delivery Services

- Delivery of all hardware is scheduled to begin on or around February 15, 2021 and the completion of delivery must be done by March 19, 2021
- Authorized purchase order by December 1, 2020 is requested
- Requested final address list by January 15th, 2021.
- Xtek will coordinate delivery schedule of systems and all associated peripherals via a custom designed web portal end users can use to request delivery date and if needed, change requested delivery date up to 3 days prior.
- Systems will be imaged and boot tested using the provided UAN image.
- UAN or the end user can specify the address they wish for us to ship the product to (work address or home address).

- UPS/FedEx will deliver the shipment between 9am - 7pm on the requested delivery day, Monday through Saturday.
- Shipping label is created, asset/serial/location/shipment info noted, and email to end user is automatically generated with tracking information and shipment notification.
- UAN is to be provided with accurate and timely reporting of the delivery progress that includes the serial number of the system type, location, asset #, end user and any other relevant information required by UAN through a real time updated cloud based spreadsheet (Google Docs or Office 365 options available).
- Direct Signature Required: UPS/FedEx will obtain the recipient's signature and provide you with a printed copy. You may also view the recipient's signature online.
- End users will be notified via email on all or some of the options below (UAN discretion).
 - Shipped - Notify when a shipment has been taken into UPS/FedEx's possession
 - Exception - Notify when a clearance delay or a delivery exception (unexpected events that could possibly interrupt package movement or delivery) occurs.
 - Delivery - Notify when a shipment has been delivered.
- System and associated peripherals will be kept in original packaging and then combined into one box prior to shipment.
- Any missed deliveries due to Xtek or UPS/FedEx shipping delays will be expedited for same day/next day delivery by Xtek personnel (dependent on location, end user availability and circumstances including weather). Xtek will make all attempts to track delivery on each shipment during each day of the project to ensure deliveries are set and end user will be provided with an Xtek email address and phone # to contact if any concerns/questions/problems.
- In the circumstance where an end user address is not serviceable by UPS/FedEx, Xtek will facilitate delivery by a badged employee.
- Packages will be insured with UPS/FedEx for value of the system and associated peripherals in case of shipping damage. If shipping damage occurs, a full replacement will be provided and Xtek will facilitate pickup of the damaged unit and work directly with UPS/FedEx on the insurance claim.
- If end user is not available to sign for the package, UPS/FedEx will leave a missed delivery notice at end user location and will attempt delivery the following day OR the end user can pick up from the closest UPS/FedEx facility at their earliest convenience (this location will be noted on the missed delivery notice left by UPS/FedEx, package will be held for 7 days before being returned to Xtek).

Xtek will be responsible for working directly with HP to ensure the start and end date for the warranty is the same for each system.

Xtek will be responsible for working directly with HP to ensure the ownership of the systems is transferred to "UAN – Ohio Auditor of State".

Accepted Penalties

Xtek shall pay as liquidated damages 1% of the total cost of the contract to AOS if a delay is encountered in beginning the delivery of computers (based on your proposed project schedule) to UAN clients that is not directly caused by UAN.

Xtek shall pay as liquidated damages 1% of the total cost of the contract to AOS if a delay is encountered in completing the delivery of computers (based on your proposed project schedule) to UAN clients that is not directly caused by UAN.

o If a delay is encountered at the beginning of the delivery process that results in liquidated damages then an equal delay will be allowable to the completion of the delivery process before these liquidated damages would be enforced.

Xtek shall pay as liquidated damages 3% of the total cost of the contract to AOS if there is a failure to follow the Services processes described in your response to the RFQ where the deviation is not agreed to by UAN in advance.

Xtek Partners References / Prior Experience

Ohio Auditor - Printer Deployment - 2019 - Approximately 2000 printers w/trays

Ohio Auditor - Hardware Deployment - 2017 - Approximately 2000 systems

Hilliard City School District - District wide - Desktop imaging, deployment.

Rich Boettner
Chief Technology Officer
Hilliard City Schools
614-921-7042
Rich_Boettner@hboe.org

Columbus Metro Library - 23 locations - Desktop imaging, asset tagging, deployment (2015-current)

Scott Harmon | Service Desk Supervisor
Columbus Metropolitan Library
101 S. Stygler Rd. | Gahanna, OH 43230
614.479.3028 Office | 614.817.2004 Cell
SHarmon@Columbuslibrary.org

Delivery / Payment

Terms: Invoice(s) for hardware and services will be provided at NET30 terms.



5532 Shier Rings Rd, Dublin, Ohio 43016
 t. 614-973-7400 f. 614-652-2694

QUOTE

Number XTKQ47649

Date Jul 14, 2020

Sold To

Ohio Auditor of State
 Tim Moloney
 88 East Broad Street
 5th Floor
 Columbus, Ohio 43215

Ship To

Ohio Auditor of State
 Tim Moloney
 88 East Broad Street
 5th Floor
 Columbus, Ohio 43215

Contact Info

quotes@xtekpartners.com

Part #	Qty	Description	Unit Price	Ext. Price
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*Unless noted, Pricing shown is quoted under HP STS 534486
 Xtek Partners is an Ohio Certified EDGE Vendor*

EliteDesk 800 G5

6BD64AV	1	HP EliteDesk 800 G5 SFF PC	\$70.22	\$70.22
6ME13AV	1	ENERGY STAR Certified	\$0.50	\$0.50
6CU48AV	1	EliteDesk 800PLA SFF 250W Chassis	\$97.16	\$97.16
4YH35AV	1	OS Localization	\$0.50	\$0.50
6CV92AV	1	Win 10 Pro 64	\$123.29	\$123.29
6CW51AV	1	Intel Core i5- 9500 3.0 6C 65W	\$166.78	\$166.78
6CW14AV	1	8GB (1x8GB) DDR4 2666 DIMM	\$51.53	\$51.53
6CV22AV	1	256GB M.2 2280 PCIe NVMe TLC SSD	\$65.71	\$65.71
6CU50AV	1	AMD Rdn 2GB R7 430 2DP Graphics	\$36.00	\$36.00
6EJ16AV	1	HP KBDWD USB	\$6.00	\$6.00
6CV10AV	1	No need for optional ports	\$0.50	\$0.50
6CV70AV	1	MUS WD USB OPT	\$2.00	\$2.00
6CW23AV	1	Intel 9560 ac 2x2 nvP +BT 5 WW	\$6.00	\$6.00
6CW89AV	1	9.5 DVDWR 8/6G3SFF 4G4MT/SFF	\$9.00	\$9.00
6CW97AV	1	3/3/3 SFF Warranty	\$10.65	\$10.65
6CW85AV	1	Single Unit SFF G4/G5 Packaging	\$3.00	\$3.00
6CW28AV	1	HP 800 G5 SFF CKIT	\$2.00	\$2.00
7AL73AV	1	Intel CFL-R Core i5 Label	\$0.50	\$0.50
UE333E	1	HP 4 year Next business day onsite Hardware Support w/DMR for DT	\$13.94	\$13.94

SubTotal \$665.28

Pricing valid for 30 days unless otherwise noted.
 Minimum 15% restocking fee w/sealed original packaging.
 Ground shipping included in line item pricing unless otherwise noted.
 Refurbished items are non returnable

Part #	Qty	Description	Unit Price	Ext. Price
		<i>EliteDesk 705 G5</i>		
6JH67AV	1	HP EliteDesk 705 G5 MTS SFF PC	\$99.85	\$99.85
6ME13AV	1	ENERGY STAR Certified	\$0.50	\$0.50
6JU60AV	1	EDK 705PLA180W RF SFFG4 Chassis for WLAN	\$27.00	\$27.00
4YH35AV	1	OS Localization	\$0.50	\$0.50
6JV79AV	1	Win 10 Pro 64	\$123.26	\$123.26
6JV48AV	1	AMD Ryzen5- PRO 3600 6C 65W	\$170.97	\$170.97
6JW01AV	1	8GB (2x4GB) DDR4 2666	\$51.53	\$51.53
6JV18AV	1	256GB M.2 2280 PCIe NVMe TLC SSD	\$65.71	\$65.71
6JU64AV	1	AMD Rdn 2GB R7 430 2DP Graphics	\$34.00	\$34.00
6JW71AV	1	HP KBDWD USB	\$6.00	\$6.00
6JV05AV	1	No need for optional ports	\$0.50	\$0.50
6JV57AV	1	MUS WD USB OPT	\$2.00	\$2.00
6JW07AV	1	Intel 9260 ac2x2 nvP +BT5 WW	\$9.00	\$9.00
6JW23AV	1	9.5 DVDWR	\$10.00	\$10.00
6JW41AV	1	3/3/3 SFF Warranty	\$12.81	\$12.81
6JV54AV	1	Single Unit SFF G4/G5 Packaging	\$3.00	\$3.00
6JW12AV	1	HP 705 G5 CKIT	\$0.95	\$0.95
UE333E	1	HP 4 year Next business day onsite Hardware Support w/DMR for DT	\$13.94	\$13.94
		SubTotal		\$631.52

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Refurbished items are non returnable

Part #	Qty	Description	Unit Price	Ext. Price
		<i>EliteBook 855 G7</i>		
3E779AV	1	HP IDS UMA R5 PRO 4650U 855 G7 BNBPC	\$406.00	\$406.00
3E812AV	1	Standard Packaging	\$1.95	\$1.95
4SS11AV	1	OS Localization	\$0.98	\$0.98
3E830AV	1	Win 10 Pro 64	\$125.00	\$125.00
3E853AV	1	Integrated HD 720p DM Webcam	\$4.00	\$4.00
3E793AV	1	15.6 FHD AG LED UWVA 250 fHDC bent	\$50.00	\$50.00
3E839AV	1	8GB (1x8GB) DDR4 3200	\$55.00	\$55.00
3E846AV	1	256GB PCIe NVMe TLC SSD	\$70.00	\$70.00
3E803AV	1	No Near Field Communication (No NFC)	\$0.98	\$0.98
3E855AV	1	IntelWi-Fi6AX200ax2x2MUMIMOnvP160MHz+BT5	\$8.00	\$8.00
3E810AV	1	No WWAN	\$0.98	\$0.98
3E842AV	1	SEC Fingerprint Sensor	\$6.00	\$6.00
3E841AV	1	Active SmartCard	\$2.00	\$2.00
3E789AV	1	3 Cell 56 WHr Long Life	\$25.00	\$25.00
3E782AV	1	45 Watt Smart nPFC RA AC Adapter	\$4.00	\$4.00
3E868AV	1	C5 1.0m stkr CNVTL Power Cord	\$0.98	\$0.98
3E889AV	1	3/3/0 Warranty	\$41.00	\$41.00
3E871AV	1	Country Localization	\$0.98	\$0.98
3E885AV	1	Dual Point w/num kypd SR Premium KBD	\$20.00	\$20.00
3E755AV	1	Electronic TCO Certified labeling	\$0.98	\$0.98
X7B43AV	1	eStar Enable IOPT	\$0.98	\$0.98
UE336E	1	HP 4y NextBusDay Onsite/DMR NB Only SVC	\$74.84	\$74.84
SubTotal				\$899.65

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Part #	Qty	Description	Unit Price	Ext. Price
		<i>EliteBook 850 G7</i>		
8TP60AV	1	HP IDS UMA i5-10310U 850 G7 BNBPC	\$453.65	\$453.65
9TR23AV	1	Standard Packaging	\$1.95	\$1.95
4SS11AV	1	OS Localization	\$0.98	\$0.98
8TP96AV	1	Win 10 Pro 64	\$122.55	\$122.55
8TQ22AV	1	Integrated HD 720p DM Webcam	\$3.88	\$3.88
8TP68AV	1	15.6 FHD AG LED UWVA 250 fHDC bent	\$48.68	\$48.68
8TQ04AV	1	8GB (1x8GB) DDR4 2666	\$51.53	\$51.53
8TQ10AV	1	256GB PCIe NVMe Value SSD	\$67.12	\$67.12
8TQ33AV	1	No Near Field Communication (No NFC)	\$0.98	\$0.98
8TQ19AV	1	IntelWiFi6AX201ax2x2MUMIMO160MHz+BT5WW2A	\$10.74	\$10.74
8TQ18AV	1	No WWAN	\$0.98	\$0.98
8TQ30AV	1	SEC Fingerprint Sensor	\$5.83	\$5.83
8TQ35AV	1	MISC No SmartCard Reader	\$0.98	\$0.98
8TP51AV	1	3 Cell 56 WHr Long Life	\$24.42	\$24.42
8TP44AV	1	45 Watt Smart nPFC RA AC Adapter	\$3.91	\$3.91
8TQ76AV	1	C5 1.0m stkr CNVTL Power Cord	\$0.98	\$0.98
8TQ82AV	1	3/3/0 Warranty	\$38.70	\$38.70
8TQ36AV	1	AMT EnabledAMT Enabled	\$0.98	\$0.98
8TQ85AV	1	Country Localization	\$0.95	\$0.95
8TQ42AV	1	Dual Point w/num kypd SR Premium KBD	\$20.51	\$20.51
3E755AV	1	Electronic TCO Certified labeling	\$0.98	\$0.98
X7B43AV	1	eStar Enable IOPT	\$0.98	\$0.98
9JP85AV	1	Core i5 vPro sz3 G10 Label	\$0.98	\$0.98
UE336E	1	HP 4y NextBusDay Onsite/DMR NB Only SVC	\$74.84	\$74.84
SubTotal				\$938.08
W0T53AV	1	DIB HP USB-C to RJ45 Adapter	\$12.24	\$12.24

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Refurbished items are non returnable

Part #	Qty	Description	Unit Price	Ext. Price
<i>Display and Options</i>				
9UJ13A8	1	HP P24h G4 FHD Monitor	\$114.66	\$114.66
F2B56AA	1	HP USB External DVDRW Drive	\$25.93	\$25.93
1PM64UT	1	HP USB-C Mini Dock	\$63.85	\$63.85
4WX89UT	1	HP Elite USB-C Hub	\$44.11	\$44.11
V7W66UT	1	HP USB-C to RJ45 Adapter	\$18.78	\$18.78
204-WX	1	ALTERNATE - Atolla 4+1ports Powered USB HUB This item is quoted under Open Market Pricing	\$19.99	\$19.99

*Imaging, Project Management and Shipping
The items (below) are quoted under Open Market Pricing*

XTEK IMAGING SERVICE UNIT	1	Xtek Imaging Services for laptops and desktops - Priced Per Unit - Customer provided Gold Image Customer will be providing a Microsoft image file (.wim file) This service includes Asset Tagging with customer provided asset tags	\$10.00	\$10.00
SERVICE - DEPOT	1	Project Management Fee - Per Shipment	\$15.00	\$15.00
SHIPPING	1	Fedex or UPS Ground Shipping (System and Peripherals) Signature Required / Package Insurance - Per Shipment	\$40.00	\$40.00

Shipping charges may apply for orders <\$500.

SubTotal	\$3,499.09
Tax	\$0.00
Shipping	\$0.00
Total	\$3,499.09

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Ground shipping included in line item pricing unless otherwise noted.
Refurbished items are non returnable