



**bhm cpa group, inc.**  
CERTIFIED PUBLIC ACCOUNTANTS

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SOUTHERN OHIO DIVERSIFICATION INITIATIVE  
PIKE COUNTY

REGULAR AUDIT

FOR THE YEAR ENDED SEPTEMBER 30, 2021

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OHIO AUDITOR OF STATE  
KEITH FABER



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Columbus, Ohio 43215  
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Board Members  
Southern Ohio Diversification Initiative  
PO Box 517  
Piketon, Ohio 45661

We have reviewed the *Independent Auditor's Report* of the Southern Ohio Diversification Initiative, Pike County, prepared by BHM CPA Group, Inc., for the audit period October 1, 2020 through September 30, 2021. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Southern Ohio Diversification Initiative is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Keith Faber".

Keith Faber  
Auditor of State  
Columbus, Ohio

April 19, 2022

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**Southern Ohio Diversification Initiative**  
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*For the Fiscal Year Ended September 30, 2021*

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**INDEPENDENT AUDITOR'S REPORT**

To the Members of the Board of  
Southern Ohio Diversification Initiative

***Report on the Financial Statements***

We have audited the accompanying consolidated financial statements of Southern Ohio Diversification Initiative (a nonprofit organization) and its subsidiary, which comprise the consolidated statement of financial position as of September 30, 2021, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Initiative's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Initiative's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Initiative and its subsidiary as of September 30, 2021, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

***Other Matters***

*Other Information*

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information identified in the table of contents, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated March 31, 2022, on our consideration of the Initiative's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. While we did not opine on the internal control over financial reporting or on compliance, that report describes the scope of our internal control testing over financial reporting and compliance, and the results of that testing, and does not opine on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Initiative's internal control over financial reporting and compliance.



BHM CPA Group, Inc.  
Piketon, Ohio  
March 31, 2022



**Southern Ohio Diversification Initiative**  
*Pike County, Ohio*  
*Consolidated Statement of Financial Position*  
*September 30, 2021*

**Assets**

**Current Assets:**

Cash and Cash Equivalents	\$ 87,043
Investments	300,000
Accounts Receivable	56,580
Prepaid Expenses	17,302
Intergovernmental Receivables	487,149
<b>TOTAL CURRENT ASSETS</b>	<u>948,074</u>

**Property and Equipment:**

Construction in Progress	78,912
Land	1,936,666
Land Improvements	895
Infrastructure	2,493,569
Vehicles	35,189
Equipment	23,310
Furniture and Fixtures	6,688
Less: Accumulated Depreciation	(1,241,460)
<b>NET PROPERTY AND EQUIPMENT</b>	<u>3,333,769</u>

**Other Assets:**

Lease Receivable	410,620
Other Assets - Equipment	250,000
<b>TOTAL OTHER ASSETS</b>	<u>660,620</u>

<b>TOTAL ASSETS</b>	<u>\$ 4,942,463</u>
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**Liabilities and Net Assets**

**Current Liabilities:**

Accounts Payable	\$ 679,962
Due to Other Governments	411,855
Security Deposit Liability	2,000
Accrued Expenses	26,369
Unearned Revenue	250,000
Note Payable	164,178
<b>TOTAL CURRENT LIABILITIES</b>	<u>1,534,364</u>

<b>TOTAL LIABILITIES</b>	1,534,364
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**Net Assets:**

Noncontrolling Deficit in SOAR, Inc.	(67,741)
Net Assets without Donor Restrictions	3,475,840
<b>TOTAL NET ASSETS</b>	<u>3,408,099</u>

<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u>\$ 4,942,463</u>
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SEE ACCOMPANYING NOTES AND AUDITOR'S REPORT

**Southern Ohio Diversification Initiative**  
*Pike County, Ohio*  
*Consolidated Statement of Activities*  
*For the Fiscal Year Ended September 30, 2021*

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Changes in Unrestricted Net Assets

**Revenues, Gains, and Other Support:**

Sale of Department of Energy Assets	
Charges for Services	\$ 189,788
Intergovernmental	670,111
Rent Income	43,840
Other	7,786
Interest Income	5,306
<b>TOTAL REVENUES, GAINS, AND OTHER SUPPORT</b>	<u>916,831</u>

**Expenses:**

Management and General:

Personnel Costs	472,268
Professional Fees	11,430
Contract Labor	14,470
Property Tax	2,649
Utilities	3,581
Administrative	17,247
Grant Pass-Through	523,259
Interest Expense	2,631
Depreciation	64,889
<b>TOTAL EXPENSES</b>	<u>1,112,424</u>

CHANGE IN NET ASSETS (195,593)

Net assets, beginning of year 3,603,692

Net assets, end of year \$ 3,408,099

SEE ACCOMPANYING NOTES AND AUDITOR'S REPORT

**Southern Ohio Diversification Initiative**  
*Pike County, Ohio*  
*Consolidated Statement of Cash Flows*  
*For the Fiscal Year Ended September 30, 2021*

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**Cash Flows From Operating Activities:**

Cash Received from Customers	\$ 150,177
Cash received from Rent	43,840
Cash Received from Other Sources	190,748
Cash Paid for Suppliers and Economic Development	(149,572)
Cash Paid to Employees for Services and Benefits	(472,345)
Net Cash Used for Operating Activities	<u>(237,152)</u>

**Cash Flows From Capital and Related Financing Activities:**

Proceeds from Sale of Fixed Assets	20,000
Interest Payments	(2,631)
Principal Payments	(18,808)
Net Cash Used for Capital and Related Financing Activities	<u>(1,439)</u>

**Cash Flows From Investing Activities:**

Interest Income	5,306
Proceeds from Sale of Investments	100,000
Principal Repayment on Lease Receivable	17,508
Net Cash Provided By Investing Activities	<u>122,814</u>

Net Decrease in Cash and Investments (115,777)

Cash and Investments Beginning of Year 202,820

Cash and Investments End of Year \$ 87,043

**Reconciliation of Change in Net Assets to Net Cash Used for Operating Activities:**

Net Loss	\$ (195,593)
Depreciation	64,889
Interest Income Not Included in Operating Activities	(5,306)
Interest Payment Not Included in Operating Activities	2,631
Adjustments to Reconcile Net Loss to Net Cash Used for Operating Activities:	
Decrease in Accounts Receivable	(39,611)
(Increase) in Prepaid Expenses	2,081
(Increase) in Intergovernmental Receivable	(487,149)
Increase in Accounts Payable	420,983
(Decrease) in Accrued Expenses	(77)
Total Adjustments	<u>(103,773)</u>
Net Cash Used for Operating Activities	<u><u>\$ (237,152)</u></u>

SEE ACCOMPANYING NOTES AND AUDITOR'S REPORT

**Southern Ohio Diversification Initiative**  
*Pike County*  
*Notes to the Consolidated Financial Statements*  
*For the Fiscal Year Ended September 30, 2021*

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**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**A. DESCRIPTION OF THE ENTITY**

The Southern Ohio Diversification Initiative (the Initiative) was chartered in July of 1997 as a non-profit Ohio corporation organized under Title XVII, Chapters 1724 and 1702, Ohio Revised Code, the Not for Profit Corporation Law of Ohio filed with the Secretary of State. The sole purpose for which the Initiative was formed is to advance, encourage, and promote the industrial, economic, commercial and civic development of Pike, Scioto, Jackson and Ross Counties, in the State of Ohio. The Initiative acts as a Community Reuse Organization (CRO) to deal with the impact of the planned closing of the Portsmouth Gaseous Diffusion Plant located in Pike County, Ohio. The Initiative has been officially recognized by the U.S. Department of Energy as a CRO. The Initiative operates under the direction of a fifteen-member board of trustees. An appointed staff consisting of an executive director and a financial manager are responsible for fiscal control of the resources of the Initiative. The Initiative serves Jackson, Pike, Ross and Scioto Counties.

To facilitate the efficient processing of excess personal property received from the Portsmouth Gaseous Diffusion Plant, the Initiative has a 75% ownership interest in a limited liability company, Southern Ohio Asset Recovery, LLC. These consolidated financial statements incorporate the financial statements for Southern Ohio Asset Recovery, LLC.

**B. BASIS OF ACCOUNTING**

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

For financial statement presentation purposes, the Initiative utilizes the accrual basis of accounting and the accompanying consolidated financial statements included the accounts of the Initiative and Southern Ohio Asset Recovery, LLC. Inter-organization balances and transactions have been eliminated in consolidation. Southern Ohio Asset Recovery, LLC has a fiscal year end of December 31 while the Initiative has a fiscal year end of September 30. Any material inter-organization balances and transactions have been eliminated between the September 30 year end and the December 31 year end. Under this method of accounting, revenues are recognized when they are earned. The Initiative reports gifts of cash, grants and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Expenses are recognized under the accrual basis of accounting when the liability is incurred.

**C. FINANCIAL STATEMENT PRESENTATION**

A description of each of the categories is as follows:

***Net Position without Donor Restrictions*** – These assets are used for continuing activities and operations of the Initiative at the discretion of the Initiative’s governing body.

***Net Position with Donor Restrictions*** – A donor imposed restriction that either permits the Initiative to expend the donated assets as specified by the donor or the restriction stipulates that resources be maintained permanently but permits the Initiative to expend part or all of the income or other economic benefit derived from the donated asset.

There were no restrictions on the Initiative’s net assets as of September 30, 2021.

**Southern Ohio Diversification Initiative**  
*Pike County*  
*Notes to the Consolidated Financial Statements*  
*For the Fiscal Year Ended September 30, 2021*

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**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**D. COMPENSATED ABSENCES**

Accumulated vacation leave and accumulated compensatory time are recorded as an expense and liability of the Initiative as the benefits accrue to the employees. Sick leave is accrued at 3.7 hours of sick leave per pay period to a maximum accrual of 960 hours. Vacation leave is accrued according to years of service with a maximum accrual of 160 hours. There were \$-0- and \$19,547 in accrued vacation leave and accrued sick leave payable as of year-end. These balances were recorded as accrued liabilities in the accompanying financial statements.

**E. CASH AND INVESTMENTS**

The Initiative's cash and investments consist of cash on hand, deposits and certificates of deposit.

For purposes of the statement of cash flows and for presentation on the statement of financial assets, investments with a maturity of three months or less at the time of purchase are considered to be cash equivalents. Investments with an initial maturity of more than three months are reported as investments.

**F. PROPERTY AND EQUIPMENT**

The property and equipment values were determined based on original acquisition costs at the time of purchase. Donated property and equipment are capitalized at estimated fair market value on the date donated. The Initiative has established \$500 as the threshold for which property and equipment are to be reported. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized. Improvements that extend the useful life or increase the capacity of operating efficiency of the asset are capitalized at cost. Depreciation has been provided based on the MACRS method over the following useful lives:

<u>Description</u>	<u>Estimated Lives</u>
Land Improvements	5 years
Buildings	40 years
Infrastructure	20 - 40 years
Vehicles	5 years
Furniture and Fixtures	7 years

**G. INCOME TAXES**

The Initiative is a not for profit corporation and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Initiative is also exempt from Ohio income tax. All IRS Form 990, Return of Organization Exempt from Income Tax, have been timely filed and are subject to examination by the IRS, generally for three years after they are filed. The Initiative's subsidiary is a limited liability company that files separate partnership tax returns. All subsidiary tax returns have been timely filed and are subject to examination by the IRS, generally for three years after they are filed.

**H. ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

**Southern Ohio Diversification Initiative**  
*Pike County*  
*Notes to the Consolidated Financial Statements*  
*For the Fiscal Year Ended September 30, 2021*

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**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**I. ACCOUNTS RECEIVABLE**

Accounts receivable and revenue are recorded when services are performed. The Initiative reports receivables at net realizable value. Management does not book an allowance for doubtful accounts due to past experience of collectability.

**J. INTERGOVERNMENTAL RECEIVABLES**

Intergovernmental receivables and revenue are recorded according to the terms of the grant agreement when the expenses have been incurred by the Initiative. As of September 30, 2021, the Initiative had incurred expenses of \$487,149 and this amount is recorded as Intergovernmental Receivable and intergovernmental revenue in the accompanying financial statements.

**K. DUE TO OTHER GOVERNMENTS**

The Initiative receives excess personal property by the United States Department of Energy (DOE) from the Portsmouth Gaseous Diffusion Plant. The Initiative may transfer the property to businesses, municipalities, or organizations in the region in order to create new employment opportunities or provide assistance to residents affected by the plant downsizing. The Initiative may also sell the property if it would have limited value in job creation. In previous years, in consideration for the property transferred, DOE was due 50% of the value of assets with an original acquisition cost of \$50,000-\$250,000. Property with a value of \$50,000 or less was provided at no cost to the Initiative. Consideration for excess personal property with an initial acquisition value of more than \$250,000 was to be determined on a case by case basis, using 50% of estimated fair market value as a starting point. The Initiative no longer has this restriction on the sale of property and may retain 100% of the value of the sale of assets. As of September 30, 2021, the Initiative has determined that \$411,855 was due back to the United States Department of Energy due to prior years' activity.

**L. DATE OF MANAGEMENT'S REVIEW**

In preparing these financial statements, management has evaluated subsequent events and transactions for potential recognition through January 28, 2022, the date the financial statements were available to be issued.

**M. FUNCTIONAL EXPENSE**

The Initiative has determined the costs incurred for the year ending September 30, 2021, are all management and general in nature and has been reflected as such on the Consolidated Statement of Activities.

**NOTE 2 – AVAILABILITY AND LIQUIDITY**

The Initiative has \$443,623 of financial assets available at the balance sheet date to meet cash needs for general expenditure consisting of cash of \$87,043, a certificate of deposit of \$300,000, and service fee receivables of \$56,580. None of these financial assets are subject to restrictions that make it unavailable for general expenditure within one year of the balance sheet date. The Initiative has a goal to maintain cash on hand sufficient to meet three months of normal operating expense.

**Southern Ohio Diversification Initiative**  
*Pike County*  
*Notes to the Consolidated Financial Statements*  
*For the Fiscal Year Ended September 30, 2021*

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**NOTE 3 – CASH AND INVESTMENTS**

Deposits - Custodial credit risk for deposits is the risk that in the event of bank failure, the Initiative's deposits may not be returned. According to state law, public depositories must give security for all public funds on deposit in excess of those funds that are insured by the Federal Deposit Insurance Corporation (FDIC) or by any other agency or instrumentality of the federal government. These institutions may either specifically collateralize individual accounts in lieu of amounts insured by the FDIC, or may pledge a pool of government securities valued at least 105% of the total value of public monies on deposit at the institution. The Initiative's policy is to deposit money with financial institutions that are able to abide by the laws governing insurance and collateralization of public funds.

**Deposits** At September 30, 2021, the carrying amount of the Initiative's deposits was \$387,043 and the bank balance was \$409,920. Of the bank balance:

1. \$359,920 was covered by federal depository insurance.
2. \$50,000 was collateralized by the financial institutions' public entity deposit pools in the manner described above.

**NOTE 4 - RISK MANAGEMENT**

The Initiative is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. For fiscal year 2021, the Initiative contracted with Liberty Mutual Insurance Company for real property, building contents, and vehicle insurance coverage.

Coverages provided by the program are as follows:

General Liability	\$2 million Annual Aggregate Limit
Automobile	\$1 million
Property	\$1.245 million
Crime	\$500 thousand
Directors & Officers Liability	\$1 million (Provided by Chubb Group of Insurance Companies)
Umbrella	\$2 million

Health insurance was provided by a private carrier, Medical Mutual of Ohio, for the year. Workers' compensation benefits are provided through the State Bureau of Workers' Compensation. The Initiative has not incurred significant reductions in insurance coverage from coverage in the prior year by major category of risk. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three years.

**NOTE 5 - PENSION PLAN**

All employees of the Initiative contribute into a simple IRA, a privately defined benefit pension plan. The Initiative contributes 3% of an employee's gross wages into the plan. An hourly employee must work six months prior to becoming eligible for the plan. A member is fully vested immediately and can retire at the age of 62. One employee was participating in the plan in 2021.

**NOTE 6 - CONTINGENCIES**

The Initiative was not involved in any litigation as of September 30, 2021.

**Southern Ohio Diversification Initiative**  
*Pike County*  
*Notes to the Consolidated Financial Statements*  
*For the Fiscal Year Ended September 30, 2021*

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**NOTE 7 – LOANS PAYABLE**

During fiscal year 2013 the Initiative entered into a loan agreement in the amount of \$300,025 for the purpose of constructing a facility for the Ohio Valley Regional Development Commission (OVRDC). This loan was originally issued in December 2012 at 2.5% interest for an eight month period and then it was renegotiated and extended into a twelve month loan at 2.75% interest. The note was renewed on January 27, 2021, with an interest rate of 2.15%, matures in February 2022 and will be renewed. The Initiative is making monthly payments of \$1,769.91. The loan is being secured with the certificate of deposit.

The facility is owned by the Initiative; however, the Initiative entered into a long term capital lease with OVRDC whereby OVRDC will make monthly rental payments to the Initiative in the amount of \$1,769.91 which provides the Initiative with sufficient cash flow to make the principal and interest payments on the loan. OVRDC utilizes the facility and the Initiative has recorded a lease receivable on their financial statements which will be amortized over twenty years using the same interest rate as the loan. The Initiative has not recorded the facility on their financial statements as it is structured as a long term capital lease.

**NOTE 8 – ECONOMIC DEVELOPMENT**

During fiscal year 2020, the Initiative received purchased equipment with funding received from ARC funds in the amount of \$250,000. The Initiative entered into a lease agreement with grant recipient for the same amount. The lease payments will be forgiven as part of refurbishing the equipment and retention of employment by the grant recipient and is included as unearned revenue in the financial statements. Per terms of the agreement, the equipment will be transferred to the grant recipient without liens at the end of the lease. During fiscal year 2021, there were no changes to this agreement, no payments made and no forgiveness of the lease.

**NOTE 9 – CORONAVIRUS (COVID-19) PANDEMIC**

The COVID-19 pandemic, whose effects first became known in January 2020, is having a broad and negative impact on commerce and financial markets around the world. The United States and global markets experienced significant declines in value resulting from uncertainty caused by the pandemic. The Initiative is closely monitoring its liquidity and is actively working to minimize the impact of these declines. The extent of the impact of COVID-19 on the Initiative's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak and its impacts on their customers' ability to pay the required rent and services rendered, and the Initiative's ability to receive and process saleable items, all of which at present, cannot be determined. Accordingly, the extent to which COVID-19 may impact the Initiative's financial position and changes in net assets and cash flows is uncertain and the accompanying financial statements include no adjustments relating to the effects of this pandemic.

**NOTE 10 – NEW ACCOUNTING STANDARDS**

The Financial Accounting Standards Board (FASB) has adopted the following standards updates that will be effective in coming years. The Initiative has not early implemented these changes.

Accounting Standards Update No. 2016-02, *Leases (Topic 842)*, will require that lessees record nearly all leases on the balance sheet. Lessors will see some changes too, largely made to align with the revised lessee model and the FASB's new revenue recognition guidance. This Update will be effective for most not-for-profits for fiscal years beginning after December 31, 2022.

**NOTE 11 – SUBSEQUENT EVENT**

In January 2022, the Initiative determined that the grant recipient discussed in Note 8 above, had complied with the terms of the agreement and is in the process of forgiveness of the lease as of the date of this report.



**Southern Ohio Diversification Initiative**  
*Pike County, Ohio*  
*Consolidating Schedule of Financial Position*  
*September 30, 2021*

	<b>Parent Company Southern Ohio Diversification Initiative</b>	<b>Subsidiary Company Southern Ohio Asset Recovery, Inc.</b>	<b>Eliminations</b>	<b>Consolidated Totals</b>
<b>Assets</b>				
<b>Current Assets:</b>				
Cash and Cash Equivalents	\$ 62,117	\$ 24,926	\$ -	\$ 87,043
Investments	300,000	-	-	300,000
Accounts Receivable	252,362	-	(195,782)	56,580
Prepaid Expenses	17,302	-	-	17,302
Intergovernmental Receivable	487,149	-	-	487,149
TOTAL CURRENT ASSETS	<u>1,118,930</u>	<u>24,926</u>	<u>(195,782)</u>	<u>948,074</u>
<b>Property and Equipment:</b>				
Construction in Progress	78,912	-	-	78,912
Land	1,936,666	-	-	1,936,666
Land Improvements	895	-	-	895
Infrastructure	2,493,569	-	-	2,493,569
Vehicles	35,189	-	-	35,189
Equipment	23,310	-	-	23,310
Furniture and Fixtures	6,688	-	-	6,688
Less: Accumulated Depreciation	(1,241,460)	-	-	(1,241,460)
NET PROPERTY AND EQUIPMENT	<u>3,333,769</u>	<u>-</u>	<u>-</u>	<u>3,333,769</u>
<b>Other Assets:</b>				
Lease Receivable	410,620	-	-	410,620
Other Assets - Equipment	250,000	-	-	250,000
TOTAL OTHER ASSETS	<u>660,620</u>	<u>-</u>	<u>-</u>	<u>660,620</u>
TOTAL ASSETS	<u>\$ 5,113,319</u>	<u>\$ 24,926</u>	<u>\$ (195,782)</u>	<u>\$ 4,942,463</u>
<b>Liabilities and Net Assets</b>				
<b>Current Liabilities:</b>				
Accounts Payable	\$ 425,239	\$ 295,892	\$ (41,169)	\$ 679,962
Due to Other Governments	411,855	-	-	411,855
Security Deposit Liability	2,000	-	-	2,000
Accrued Expenses	26,369	-	-	26,369
Unearned Revenue	250,000	-	-	250,000
Note Payable	164,178	-	-	164,178
Deficit Investment in SOAR, Inc.	203,225	-	(203,225)	-
TOTAL CURRENT LIABILITIES	<u>1,482,866</u>	<u>295,892</u>	<u>(244,394)</u>	<u>1,534,364</u>
TOTAL LIABILITIES	1,482,866	295,892	(244,394)	1,534,364
<b>Net Assets:</b>				
Noncontrolling Interest in SOAR, Inc.	-	-	(67,741)	(67,741)
Net Assets without Donor Restrictions	3,630,453	(270,966)	116,353	3,475,840
TOTAL NET ASSETS	<u>3,630,453</u>	<u>(270,966)</u>	<u>48,612</u>	<u>3,408,099</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 5,113,319</u>	<u>\$ 24,926</u>	<u>\$ (195,782)</u>	<u>\$ 4,942,463</u>

**Southern Ohio Diversification Initiative**  
*Pike County, Ohio*  
*Consolidating Schedule of Activities*  
*For the Fiscal Year Ended September 30, 2021*

	<b>Parent Company Southern Ohio Diversification Initiative</b>	<b>Subsidiary Company Southern Ohio Asset Recovery, Inc.</b>	<b>Eliminations</b>	<b>Consolidated Totals</b>
Changes in Unrestricted Net Assets				
<b>Revenues, Gains, and Other Support:</b>				
Charges for Services	\$ 189,788	\$ -	\$ -	\$ 189,788
Intergovernmental	670,111	-	-	670,111
Rent Income	43,840	-	-	43,840
Other	7,786	-	-	7,786
Interest Income	5,306	-	-	5,306
<b>TOTAL REVENUES, GAINS, AND OTHER SUPPORT</b>	<b>916,831</b>	<b>-</b>	<b>-</b>	<b>916,831</b>
<b>Expenses and Losses:</b>				
Personnel Costs	472,268	-	-	472,268
Professional Fees	9,880	1,550	-	11,430
Contract Labor	14,470	-	-	14,470
Property Tax	2,649	-	-	2,649
Utilities	3,581	-	-	3,581
Administrative	16,556	691	-	17,247
Grant Pass-Through	523,259	-	-	523,259
Interest Expense	2,631	-	-	2,631
Depreciation	64,889	-	-	64,889
<b>TOTAL EXPENSES AND LOSSES</b>	<b>1,110,183</b>	<b>2,241</b>	<b>-</b>	<b>1,112,424</b>
<b>CHANGE IN NET ASSETS</b>	<b>(193,352)</b>	<b>(2,241)</b>	<b>-</b>	<b>(195,593)</b>
Net assets, beginning of year	3,825,486	(268,725)	46,931	3,603,692
Equity in Loss of SOAR, Inc. - Subsidiary	(1,681)	-	1,681	-
Net assets, end of year	<u>\$ 3,630,453</u>	<u>\$ (270,966)</u>	<u>\$ 48,612</u>	<u>\$ 3,408,099</u>

**Southern Ohio Diversification Initiative**  
*Pike County, Ohio*  
*Consolidating Schedule of Cash Flows*  
*For the Fiscal Year Ended September 30, 2021*

	<b>Parent Company Southern Ohio Diversification Initiative</b>	<b>Subsidiary Company Southern Ohio Asset Recovery, Inc.</b>	<b>Eliminations</b>	<b>Consolidated Totals</b>
<b>Cash Flows From Operating Activities:</b>				
Cash Received from Customers	\$ 150,177	\$ -	\$ -	\$ 150,177
Cash received from Rent	43,840	-	-	43,840
Cash Received from Other Sources	190,748	-	-	190,748
Cash Paid for Suppliers and Economic Development	(147,331)	(2,241)	-	(149,572)
Cash Paid to Employees for Services and Benefits	(472,345)	-	-	(472,345)
Net Cash Used for Operating Activities	<u>(234,911)</u>	<u>(2,241)</u>	<u>-</u>	<u>(237,152)</u>
<b>Cash Flows From Capital and Related Financing Activities:</b>				
Proceeds from Sale of Fixed Assets	20,000	-	-	20,000
Interest Payments	(2,631)	-	-	(2,631)
Principal Payments	(18,808)	-	-	(18,808)
Net Cash Used for Capital and Related Financing Activities	<u>(1,439)</u>	<u>-</u>	<u>-</u>	<u>(1,439)</u>
<b>Cash Flows From Investing Activities:</b>				
Interest Income	5,306	-	-	5,306
Proceeds from Sale of Investments	100,000	-	-	100,000
Principal Repayment on Lease Receivable	17,508	-	-	17,508
Net Cash Provided By Investing Activities	<u>122,814</u>	<u>-</u>	<u>-</u>	<u>122,814</u>
Net Increase (Decrease) in Cash and Investments	(113,536)	(2,241)	-	(115,777)
Cash and Investments Beginning of Year	<u>175,653</u>	<u>27,167</u>	<u>-</u>	<u>202,820</u>
Cash and Investments End of Year	<u>\$ 62,117</u>	<u>\$ 24,926</u>	<u>\$ -</u>	<u>\$ 87,043</u>
<b>Reconciliation of Change in Net Assets to Net Cash Provided By (Used for) Operating Activities:</b>				
Net Loss	\$ (193,352)	\$ (2,241)	\$ -	\$ (195,593)
Depreciation	64,889	-	-	64,889
Interest Income Not Included in Operating Activities	(5,306)	-	-	(5,306)
Interest Payment Not Included in Operating Activities	2,631	-	-	2,631
Adjustments to Reconcile Net Income (Loss) to Net Cash Used for Operating Activities:				
(Increase) Decrease in Accounts Receivable	(39,611)	-	-	(39,611)
(Increase) Decrease in Prepaid Expenses	2,081	-	-	2,081
(Increase) in Intergovernmental Receivable	(487,149)	-	-	(487,149)
Increase (Decrease) in Accounts Payable	420,983	-	-	420,983
Increase in Accrued Expenses	(77)	-	-	(77)
Total Adjustments	<u>(103,773)</u>	<u>-</u>	<u>-</u>	<u>(103,773)</u>
Net Cash Used for Operating Activities	<u>\$ (234,911)</u>	<u>\$ (2,241)</u>	<u>\$ -</u>	<u>\$ (237,152)</u>

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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
REQUIRED BY *GOVERNMENT AUDITING STANDARDS***

To the Members of the Board of  
Southern Ohio Diversification Initiative

We have audited, in accordance with auditing standards generally accepted in the United States and the Comptroller General of the United States' *Government Auditing Standards*, the financial statements of the Southern Ohio Diversification Initiative, Pike County, (the Initiative), which comprise the consolidated statement of financial position as of September 30, 2021, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 31, 2022.

***Internal Control Over Financial Reporting***

As part of our financial statement audit, we considered the Initiative's internal control over financial reporting (internal control) as a basis for designing the audit procedures appropriate in the circumstances to the extent necessary to support our opinion on the financial statements, but not to the extent necessary to opine on the effectiveness of the Initiative's internal control. Accordingly, we have not opined on it.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A *material weakness* is a deficiency, or combination of internal control deficiencies resulting in a reasonable possibility that internal control will not prevent or detect and timely correct a material misstatement of the Initiative's financial statements. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all internal control deficiencies that might be material weaknesses or significant deficiencies. Given these limitations, we did not identify any deficiencies in internal control that we consider material weaknesses. However, unidentified material weaknesses may exist.

***Compliance and Other Matters***

As part of reasonably assuring whether the Initiative's consolidated financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the financial statements. However, opining on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

To the Members of the Board of  
Southern Ohio Diversification Initiative  
Independent Auditor's Report on Internal Control Over  
Financial Reporting and on Compliance and Other Matters  
Required by *Government Auditing Standards*  
Page 2

***Purpose of this Report***

This report only describes the scope of our internal control and compliance testing and our testing results, and does not opine on the effectiveness of the Initiative's internal control or on compliance. This report is an integral part of an audit performed under *Government Auditing Standards* in considering the Initiative's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

A handwritten signature in black ink that reads "BHM CPA Group". The letters are cursive and somewhat stylized.

BHM CPA Group, Inc.  
Piketon, Ohio  
March 31, 2022

# OHIO AUDITOR OF STATE KEITH FABER



## SOUTHERN OHIO DIVERSIFICATION INITIATIVE

### PIKE COUNTY

### AUDITOR OF STATE OF OHIO CERTIFICATION

This is a true and correct copy of the report, which is required to be filed pursuant to Section 117.26, Revised Code, and which is filed in the Office of the Ohio Auditor of State in Columbus, Ohio.



Certified for Release 5/5/2022

88 East Broad Street, Columbus, Ohio 43215  
Phone: 614-466-4514 or 800-282-0370

This report is a matter of public record and is available online at  
[www.ohioauditor.gov](http://www.ohioauditor.gov)