BORMA, INC. WOOD COUNTY, OHIO

BASIC FINANCIAL STATEMENTS (AUDITED) FOR THE FISCAL YEAR ENDED NOVEMBER 30, 2016



Board of Trustees BORMA, Inc. 304 North Church Street Bowling Green, Ohio 43402

We have reviewed the *Independent Auditor's Report* of BORMA, Inc., Wood County, prepared by Julian & Grube, Inc., for the audit period December 1, 2015 through November 30, 2016. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. BORMA, Inc. is responsible for compliance with these laws and regulations.

Dave Yost Auditor of State

June 26, 2017



BORMA, INC. WOOD COUNTY, OHIO

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Julian & Grube, Inc.

Serving Ohio Local Governments

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Independent Auditor's Report

BORMA, Inc. Wood County 304 North Church Street Bowling Green, Ohio 43402

To the Board of Trustees:

Report on the Financial Statements

We have audited the accompanying financial statements of BORMA, Inc., Wood County, Ohio, (a not-for-profit corporation), which comprise the statement of net position, the related statements of revenues, expenses and changes in net position and cash flows, as of and for the fiscal year ended November 30, 2016, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for preparing and fairly presenting these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes designing, implementing, and maintaining internal control relevant to preparing and fairly presenting financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to opine on these financial statements based on our audit. We audited in accordance with auditing standards generally accepted in the United States of America and the financial audit standards in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require us to plan and perform the audit to reasonably assure the financial statements are free from material misstatement.

An audit requires obtaining evidence about financial statement amounts and disclosures. The procedures selected depend on our judgment, including assessing the risks of material financial statement misstatement, whether due to fraud or error. In assessing those risks, we consider internal control relevant to BORMA, Inc.'s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not to the extent needed to opine on the effectiveness of BORMA, Inc.'s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of management's accounting policies and the reasonableness of their significant accounting estimates, as well as our evaluation of overall financial statement presentation.

We believe the audit evidence we obtained is sufficient and appropriate to support our opinion.

Independent Auditor's Report Page Two

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BORMA, Inc., Wood County as of November 30, 2016, and the changes in its financial position and its cash flows, for the fiscal year then ended in accordance with the accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require this presentation to include *Management's discussion and analysis* and *claim development information* listed in the table of contents, to supplement the basic financial statements. Although this information is not part of the basic financial statements, the Governmental Accounting Standards Board considers it essential for placing the basic financial statements in an appropriate operational, economic, or historical context. We applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, consisting of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries to the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not opine or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to opine or provide any other assurance.

Other Reporting Required by Government Auditing Standards

Julian & Sube, the

In accordance with *Government Auditing Standards*, we have also issued our report dated May 4, 2017, on our consideration of BORMA, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. That report describes the scope of our internal control testing over financial reporting and compliance, and the results of that testing, and does not opine on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering BORMA, Inc.'s internal control over financial reporting and compliance.

Julian & Grube, Inc.

May 4, 2017

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE FISCAL YEAR ENDED NOVEMBER 30, 2016

The discussion and analysis of the BORMA, Inc. financial statements provides an overall review of BORMA, Inc.'s financial activities for the fiscal year ended November 30, 2016. The intent of this discussion and analysis is to look at BORMA, Inc's financial performance as a whole. Readers should also review the basic financial statements and the notes to the basic financial statements to enhance their understanding of BORMA, Inc's financial performance.

Financial Highlights

Key financial highlights for the fiscal year 2016 are as follows:

- BORMA, Inc.'s net financial position at November 30, 2016 was \$136,119.
- BORMA, Inc. has hired an independent actuary, Financial Risk Analysts, LLC to determine the loss and loss adjustment expense reserves. Based upon the actuary's report, the loss and loss adjustment expense reserves was \$154,410 at November 30, 2016 compared to \$191,502 at November 30, 2015.
- BORMA, Inc. had operating revenues from its members of \$551,492 and operating expenses of \$521,400 for the fiscal year. In addition, BORMA, Inc. had \$18,928 in claim recoveries, \$55,850 in program dividends and \$43 in interest. The net income and increase in the net position was \$104,913 for the fiscal year.

Reporting of Financial Activities

The table below provides a summary of BORMA, Inc.'s net position for November 30, 2016 and 2015.

	<u>2016</u>	<u>2015</u>
Assets		
Cash and cash equivalents	\$ 234,679	\$ 163,926
Account receivable	55,850	58,782
Total Assets	<u>\$ 290,529</u>	<u>\$ 222,708</u>
Liabilities and Net Position		
Reserve for unpaid claims	\$ 154,410	\$ 191,502
Net Position	136,119	31,206
Total Liabilities and Net Position	<u>\$ 290,529</u>	<u>\$ 222,708</u>

The total assets increased by \$67,821 or 31% due to the program dividends. The loss reserve amount decreased by \$37,092, or 19%. Both of these factors resulted in the increase in net position of \$104,913.

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE FISCAL YEAR ENDED NOVEMBER 30, 2016

Reporting of Financial Activities

The table below shows the changes in net position for the fiscal years ending November 30, 2016 and 2015.

	<u>2016</u>	<u>2,015</u>
Revenues		
Member income	\$ 551,492	\$ 551,785
Claim recoveries	18,928	94,195
Interest income	43	8
Provider refunds	55,850	54,595
Total Revenues	626,313	700,583
Expenses		
Insurance expense	418,492	418,785
Claims expense	89,384	100,502
Other expenses	13,524	13,229
Total Expenses	521,400	532,516
Changes in net position	104,913	168,067
Net Position - beginning of year	31,206	(136,861)
Net Position - end of year	<u>\$ 136,119</u>	<u>\$ 31,206</u>

The member income decreased by \$293. The claim recoveries decreased by \$75,267, or 80%. The claim expenses decreased by \$11,118.

Financial Management

This financial report is designed to provide interested users and our membership with a general overview of BORMA, Inc.'s finances and to show BORMA, Inc.'s accountability for the money it receives. If you have questions about this report or need additional information contact Brian Bushong, Finance Director, 304 North Church Street, Bowling Green, Ohio 43402.

Statement of Net Position As of November 30, 2016

CURRENT ASSETS	
Cash and Cash Equivalents	\$ 234,679
Accounts Receivable	55,850
Total Current Assets	290,529
TOTAL ASSETS	290,529
<u>LIABILITIES</u> Reserve for Unpaid Claims	154,410
Total Liabilities	 154,410
Net Position Unrestricted	\$ 136,119

Statement of Revenues, Expenses and Changes in Net Position For the fiscal year ended November 30, 2016

OPERATING REVENUES	
Membership Contributions	\$ 551,492
Excess Insurance Recoveries	18,928
TOTAL OPERATING REVENUES	 570,420
OPERATING EXPENSES	
Claims Expense	89,384
Insurance Premiums for Coverage	418,492
Professional Fees	13,500
Service Fees	24
TOTAL OPERATING EXPENSES	 521,400
OPERATING INCOME	49,020
NON-OPERATING REVENUES	
Provider Refunds	55,850
Interest Revenue	43
TOTAL NON-OPERATING REVENUES	 55,893
CHANGE IN NET POSITION	104,913
NET POSITION - Beginning of Year	 31,206
NET POSITION - End of Year	\$ 136,119

Statement of Cash Flows For the fiscal year ended November 30, 2016

Cash Flows From Operating Activities	
Cash received for premiums	\$ 610,274
Cash received for insurance recoveries	18,928
Cash paid for claims	(126,476)
Cash payments to vendors for services and goods	(13,524)
Cash paid for premiums	 (418,492)
Net cash provided by (used in) operating activities	 70,710
Cash Flows From Investing Activities Cash received from interest income	43
oush received from interest income	
Net Increase (Decrease) in Cash and Cash Equivalents	70,753
Cash and Cash Equivalents - beginning of year	 163,926
Cash and Cash Equivalents - end of year	\$ 234,679
Reconciliation of changes in operating income to net Cash Flows from operating activities:	
Operating income	\$ 49,020
Changes in assets and liabilities:	
Decrease/(Increase) in accounts receivable	58,782
Increase/(Decrease) in reserve for unpaid claims	(37,092)
Net Cash Provided by (used in) Operating Activities	\$ 70,710

NOTES TO BASIC FINANCIAL STATEMENTS November 30, 2016

NOTE 1 - DESCRIPTION OF THE ORGANIZATION

BORMA, Inc is an Ohio not-for-profit corporation organized under Section 2744.081 of the Ohio Revised Code for the public purpose of enabling its member political subdivisions to obtain insurance coverage, provide methods of paying claims and provide a formalized jointly administered self-insurance pool. Specifically, BORMA provides coverage for automobile liability, general liability, crime and property (including automobile physical damage), law enforcement liability, ambulance attendant's liability, miscellaneous error and omissions, property claims, and public official's liability. In addition to the self-insurance pool, the Organization provides risk management services, loss prevention programs and various other educational materials. The members of the Pool include the following municipalities within the State of Ohio: Bowling Green and Defiance. The Organization does not have any financial accountability over entities as defined by GASB Statement No 14, "The Financial Reporting Entity" as amended by GASB Statement No. 39, "Determining Whether Certain Organizations Are Component Units", and GASB Statement No. 61, "The Financial Reporting Entity: Omnibus", an amendment of GASB Statement No. 14 and No. 34.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Presentation - These financial statements have been prepared in conformity with accounting principles generally accepted in the Untied States (GAAP), provided that they do not conflict or contradict statements issued by the Government Accounting Standards Board (GASB). GASB No. 10, Accounting and Financial Reporting for Risk Financing and Related Insurance Issues as amended by GASB Statement No. 30, Risk Financing Omnibus and GASB Statement No. 66, Technical Corrections - 2012 - an amendment of GASB Statements No. 10 and No. 62 provides standards for accounting and reporting that apply to public entity risk pools.

All transactions are accounted for in a single enterprise fund. Therefore, revenues and expenses are recognized on the accrual basis using the economic resources measurement focus.

<u>Cash and Cash Equivalents</u> - For cash flow purposes, BORMA, Inc. considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents at November 30, 2016 consist of funds or deposits in banks and money market funds.

<u>Investments</u> - Investment income or loss (including realized gains and losses on investments, interest, and dividends) is recognized in the statement of revenues, expenses and changes in net position as a component of non-operating revenues or expenses.

The investment in STAR Ohio (the State Treasurer's investment pool) is valued at amounts reported by the State Treasurer.

NOTES TO BASIC FINANCIAL STATEMENTS November 30, 2016

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Member and Supplemental Contributions - Member contributions are calculated to annually produce a sufficient sum of money within the self-insurance pool to fund administrative expenses of BORMA. Inc. and to create reserves for claims and unallocated loss adjustment expenses. Under the terms of membership, should annual member contributions not be sufficient to fund ultimate losses, establish adequate reserves and cover administrative expenses, the Board of Trustees can require supplementary contributions. Supplementary contributions can be assessed during the entire life of the BORMA, Inc. and any later period when claims or expenses need to be paid which are attributable to any membership year during which the event or claim occurred.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires the use of management's estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

 $\underline{\text{Cash Deposits}}$ - The bank balance is fully insured up to \$250,000 by the Federal Deposit Insurance Corporation.

Reserve for Unpaid Claims - Provisions for claims reserves and loss adjustment expenses are based on information reported by members and are calculated by BORMA, Inc's actuary. These amounts represent an estimate of reported, unpaid claims, plus a provision for claims incurred, but not reported. The claims reserve is based on the estimated ultimate cost of settling the claims, including the effects of inflation and other factors. BORMA, Inc's management believes that the claim reserves is reasonable in the circumstances; however, actual incurred losses and loss adjustment expenses, may not conform to the assumptions inherent in the determination of the liability. Accordingly, the ultimate settlement of losses and related loss adjustment expenses may vary materially from the estimated amounts disclosed in Note 6. Should the provision for claims reserves not be sufficient, supplemental contributions will be assessed.

Reinsurance - BORMA, Inc. collectively represented its members within Public Entity Risk consortium, a public entity risk-sharing pool which functions as a reinsurer for its member entities. Reinsurance permits recovery of a portion of losses from reinsurers, although it does not discharge the primary liability of the Pool as direct insurer of the risks reinsured. BORMA, Inc. is contingently liable with respect to certain loss coverage which would become a liability in the event these insurance carriers are unable to meet obligations under these reinsurance contracts.

NOTES TO BASIC FINANCIAL STATEMENTS November 30, 2016

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

 $\underline{\text{Net Position}}$ - Net position represent the excess of revenues over expenses since its inception.

As of November 30, 2016, BORMA, Inc. does not have any "restricted" net position. BORMA, Inc. Board of Trustees may authorize the distribution of the net position to those members who constituted the self-insurance pool during the years when such net position was earned, provided that such members must also be members of BORMA, Inc. in the years in which said distribution was made.

In the event of dissolution of BORMA, Inc., any funds which remain unencumbered after all claims and all other BORMA, Inc. obligations have been paid shall be distributed to members in proportion to their interest in the surplus funds. Members that withdraw from BORMA, Inc. are obligated for any supplementary payments at the members's pool contribution factor in effect for the specific years to which the supplementary payments apply.

BORMA, Inc. applies restricted resources first when an expense is incurred for purposes for which both restricted and unrestricted net position is available.

<u>Subsequent Events</u> - Management has evaluated subsequent events through May 4, 2017, the date that the financial statements were available to be issued.

Operating Revenues and Expenses - Operating revenues are those revenues that are generated directly from the primary action of the association. For BORMA, Inc., these are member premiums from the associated entities and excess insurance recoveries. Operating expenses are necessary cost that have been incurred in order to support BORMA, Inc.'s primary mission. Revenues and expenses not meeting the definition are reported as nonoperating.

Income Taxes - The Pool is not subject to income taxes and the filing of tax
returns since its members are political subdivisions in the State of Ohio.

NOTE 3 - DEPOSITS AND INVESTMENTS

BORMA, Inc. follows the guidance of GASB Statement No. 40, **Deposit and Investment Risk Disclosures**. This statement's required disclosures are as follows:

<u>Deposits</u> - At fiscal year-end, the carrying amount of BORMA, Inc.'s deposits was \$225,894 and the bank balance was \$229,622. The bank balance was completely covered by federal depository insurance of \$250,000.

<u>Investments</u> - At year end, the fair value of investments treated as cash were as follows:

STAR Ohio \$8,785

NOTES TO BASIC FINANCIAL STATEMENTS November 30, 2016

NOTE 3 - DEPOSITS AND INVESTMENTS (Continued)

<u>Custodial Credit Risk</u> - Custodial credit risk is the risk that, in the event of a failure of a depository institution or counter party to a transaction, BORMA, Inc. will be unable to recover the value of deposits, investments, or collateral securities in possession of an outside party. At November 30, 2016, BORMA, Inc.'s does not have a policy to limit custodial risk beyond the requirements of State statute.

<u>Credit Risk</u> - Credit risk is the risk that an issuer or counter party to an investment will be unable to fulfill its obligations. BORMA, Inc. does not have a policy to limit credit risk. STAR Ohio has a quality rating of AAAm by Standard & Poor's. Ohio law requires that STAR Ohio maintain the highest rating provided by at least one nationally recognized standard rating service.

<u>Concentration of Credit Risk</u> - Concentration of credit risk is the risk of inability to recover the value of deposits or investments in the possession of an outside party caused by a lack of diversification. BORMA, Inc. does not have a policy to limit concentration of credit risk.

<u>Interest Rate Risk</u> - Interest rate risk is the risk that an interest rate change could adversely affect an investment's fair value. BORMA, Inc. does not have a policy to limit interest rate risk. At fiscal year-end, all investments had a maturity of less than one year.

Reconciliation of Cash and Investments to the Statement of Net Position - The following is a reconciliation of cash and investments as reported in the footnote above to cash and investments as reported on the statement of net position as of November 30, 2016:

Cash and Investments per footnote

Carrying amount of deposits \$225,894 Investments 8,785 Total \$234,679

Cash and investments on Statement of Net Position

Cash and cash equivalents \$234,679

NOTE 4 - SELF-INSURED RETENTION

BORMA, Inc. retains responsibility of claims within specified self-insured retention limits prior to the application of coverage provided by excess reinsurance contracts. BORMA, Inc.'s per occurrence retention limit is \$25,000 for all claims. BORMA, Inc. collectively represents it members as members within the Public Entity Risk Consortium ("PERC") pool. Under PERC, member entities maintain their present retention structure and the present retention effectively becomes a maintenance deductible under PERC. PERC then self-insures a primary portion over individual member retentions up to \$250,000 per occurrence for property coverages and \$500,000 for liability coverages, both inclusive of the member's retention (e.g. for property coverage, PERC self-insure \$225,000 in excess of BORMA, Inc.'s \$25,000 self-insured amount). PERC has a stop loss retention of \$1,650,000 per year, purchasing excess insurance coverage above its retention.

NOTES TO BASIC FINANCIAL STATEMENTS November 30, 2016

NOTE 5 - EXCESS INSURANCE CONTRACTS

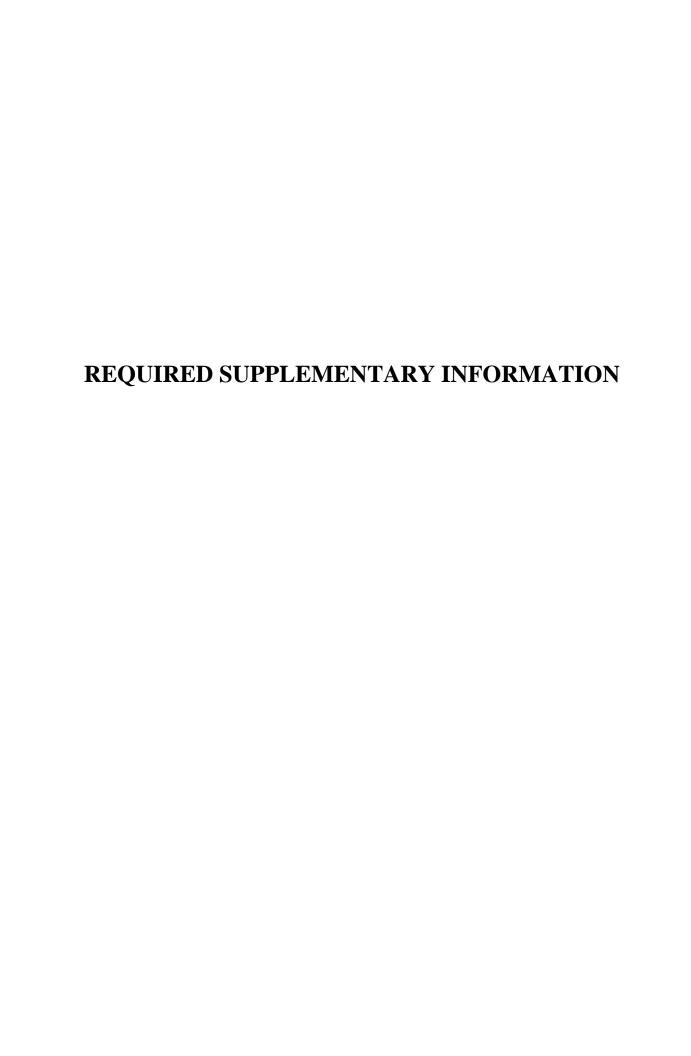
BORMA, Inc. maintains excess insurance contracts with insurance carriers (including PERC) which provide various limits of coverage of BORMA, Inc's self-insured limits.

In the event that a series of losses or a single loss should exceed the aggregate amount of coverage provided by the self-insurance fund and the excess reinsurance, then the payment of any non-covered loss and any amount of supplementary payments for which the member is obligated is the obligation of the individual member or members against which the claim or claims were made.

NOTE 6 - LOSS RESERVE

As discussed in Note 2, BORMA, Inc.'s loss reserve includes both reported and unreported insured events and estimated future payments of losses and related loss adjustment disbursements. The schedule below presents the changes in claims liabilities during the fiscal year ended November 30, 2016 and for the fiscal year ended November 30, 2015.

	For the year ended	d November 30,
	2016	2015
UNPAID CLAIMS AND CLAIM ADJUSTMENT EXPENSES -beginning of period	<u>\$ 191,502</u>	<u>\$ 305,252</u>
Incurred Claims and Claim Adjustment Expenses: Provision for insured events of the current period	65,959	161,250
<pre>Increase/(Decrease) in provision for insured events of prior years</pre>	(60,737)	(60,748)
Total Incurred Claims and Claim Adjustment Expenses	<u> </u>	100,502
Payments: Claims and claim adjustment expenses attributable to insured events of the	4 4 140)	(115 144)
current period	(4,148)	(115,144)
Claims and claim adjustment expenses attributable to insured events of prior years	_(38,166)	(99,108)
Total Payments	(42,314)	(214,252)
TOTAL UNPAID CLAIMS AND CLAIM ADJUSTMENT EXPENSESend of the period	<u>\$ 154,410</u>	<u>\$ 191,502</u>



Required Supplementary Information Claim Development Information

BORMA, Inc.

Premiums and other income 1,393,093 1,617,830 1,303,211 1,187,728 1,461,498 1,159,265 555,148 428,648 700,583 626,313 Unallocated expenses 753,318 792,489 714,988 868,381 893,474 1,063,775 406,264 96,824 432,014 432,016 Estimated losses incurred and and expense, end of year 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 Paid (cumulative) as of: end of year 50,482 257,796 89,552 235,796 79,846 39,202 1,509 16,561 38,592 4,148 one year later 149,904 478,442 269,870 319,890 265,569 55,561 27,555 41,561 64,233 two years later 230,254 567,142 412,466 370,728 398,067 122,459 27,555 51,125 four years later 197,056 582,181 590,827 435,049 189,897 five years later 197,056 732,181 556,217 383,773 473,499 189,897 five years later 210,080 732,181 556,217 383,773 473,499 189,897 Reestimated incurred claims end of year 23,694 664,901 423,679 624,956 458,590 264,069 74,738 95,510 84,698 65,959 one year later 298,720 582,181 590,487 476,961 438,175 20,0687 68,378 90,418 108,460 two years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 212,849 524,161 447,866 330,991 228,605 51,097 73,137 four years later 212,849 582,181 575,824 383,773 499,676 206,255 four years later 212,849 732,181 556,844 eight years later 212,849 732,181 556,845 eigh		December 31,						November 30,			
Unallocated expenses 753,318 792,489 714,988 868,381 893,474 1,063,775 406,264 96,824 432,014 432,016 Estimated losses incurred and and expense, end of year 315,699 655,111 955,579 723,757 282,035 301,281 281,817 88,862 100,502 89,384 Paid (cumulative) as of:		2007	2008	2009	2010	<u>2011</u>	2012	2013	2014	2015	2016
Estimated losses incurred and and expense, end of year 315,699 655,111 955,579 723,757 282,035 301,281 281,817 88,862 100,502 89,384 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016	Premiums and other income	1,393,093	1,617,830	1,303,211	1,187,728	1,461,498	1,159,265	555,148	428,648	700,583	626,313
And expense, end of year 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2007 2008 2059 2010 2011 2012 2013 2014 2015 2016 2016	Unallocated expenses	753,318	792,489	714,988	868,381	893,474	1,063,775	406,264	96,824	432,014	432,016
Paid (cumulative) as of: end of year one year later five years later gight years later eight years later a 210,849 end of year later a 210,849 end of year later inine years later a 374,439 end of year a 485,550 end	Estimated losses incurred and										
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end of year 50,482 257,796 89,552 235,796 79,846 39,202 1,509 16,561 38,592 4,148 one year later 149,904 478,442 269,870 319,890 265,569 55,561 27,555 41,561 64,233 two years later 230,254 567,142 412,466 370,728 398,067 122,459 27,555 51,125 three years later 243,484 582,181 509,287 435,049 472,499 189,897 27,555 51,125 four years later 188,624 582,181 530,829 383,773 473,499 189,897 27,555 five years later 197,056 582,181 550,970 383,773 473,499 189,897 27,555 five years later 197,536 732,181 556,217 383,773 473,499 seven years later 210,080 732,181 556,834 eight years later 210,505 732,181 509,287 473,499 189,897 27,555 five years later 210,505 732,181 567,425 476,611 438,175 220,687 68,378 90,418 108,469 65,959 one year later 283,690 664,900 486,552 476,611 438,175 220,687 68,378 90,418 108,460 five years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 212,849 582,181 575,824 383,773 473,499 five years later 212,849 732,181 556,834 eight years later 212,849 732,181 567,425 383,773 473,499 eight years later 212,849 732,181 56		2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
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two years later 230,254 567,142 412,466 370,728 398,067 122,459 27,555 51,125 three years later 243,484 582,181 509,287 435,049 472,499 189,897 27,555 51,125 four years later 188,624 582,181 530,829 383,773 473,499 189,897 189,897 five years later 197,056 582,181 550,970 383,773 473,499 189,897 six years later 197,536 732,181 556,217 383,773 473,499 seven years later 210,080 732,181 556,834 eight years later 210,505 732,181 556,834 eight years later 212,849 732,181 556,834 eight years later 212,849 732,181 556,834 eight year	end of year	50,482	257,796	89,552	235,796	79,846	39,202	1,509	16,561	38,592	4,148
three years later 243,484 582,181 509,287 435,049 472,499 189,897 27,555 four years later 188,624 582,181 530,829 383,773 473,499 189,897 five years later 197,056 582,181 550,970 383,773 473,499 189,897 six years later 197,536 732,181 556,217 383,773 seven years later 210,080 732,181 556,834 eight years later 210,505 732,181 556,834 eight years later 212,849 Reestimated incurred claims end of year 374,439 648,611 423,679 624,956 458,590 264,069 74,738 95,510 84,698 65,959 one year later 283,690 664,900 486,552 476,611 438,175 220,687 68,378 90,418 108,460 two years later 304,084 649,519 524,161 457,856 530,951 228,820 51,097 73,137 three years later 259,571 582,181 597,448 600,703 523,997 223,165 37,557 four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 732,181 567,425 383,773 473,499 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181	one year later	149,904	478,442	269,870	319,890	265,569	55,561	27,555	41,561	64,233	
four years later 188,624 582,181 530,829 383,773 473,499 189,897 five years later 197,056 582,181 550,970 383,773 473,499 six years later 197,536 732,181 556,217 383,773 473,499 seven years later 210,080 732,181 556,834 eight years later 210,505 732,181 nine years later 212,849 seven years later 283,690 664,900 486,552 476,611 438,175 220,687 68,378 90,418 108,460 two years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 298,720 582,181 575,824 383,773 499,676 206,255 five years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181 556,834 eight years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181 567,425 383,773 499,676 206,255	two years later	230,254	567,142	412,466	370,728	398,067	122,459	27,555	51,125		
five years later 197,056 582,181 550,970 383,773 473,499 six years later 197,536 732,181 556,217 383,773 seven years later 210,080 732,181 556,834 eight years later 210,505 732,181 556,834 eight years later 212,849 Reestimated incurred claims end of year 374,439 648,611 423,679 624,956 458,590 264,069 74,738 95,510 84,698 65,959 one year later 283,690 664,900 486,552 476,611 438,175 220,687 68,378 90,418 108,460 two years later 304,084 649,519 524,161 457,856 530,951 228,820 51,097 73,137 three years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 732,181 567,425 383,773 473,499 six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181 567,425 383,773 473,499	three years later	243,484	582,181	509,287	435,049	472,499	189,897	27,555			
six years later 197,536 732,181 556,217 383,773 seven years later 210,080 732,181 556,834 eight years later 210,505 732,181 556,834 eight years later 212,849 732,181 245,859 264,069 74,738 95,510 84,698 65,959 one year later 283,690 664,900 486,552 476,611 438,175 220,687 68,378 90,418 108,460 two years later 304,084 649,519 524,161 457,856 530,951 228,820 51,097 73,137 three years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 732,181 567,425 383,773 473,499 six years later 212,849 732,181 556,834 eight years later 212,849 732,181	four years later	188,624	582,181	530,829	383,773	473,499	189,897				
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Reestimated incurred claims end of year 374,439 648,611 423,679 624,956 458,590 264,069 74,738 95,510 84,698 65,959 one year later 283,690 664,900 486,552 476,611 438,175 220,687 68,378 90,418 108,460 two years later 304,084 649,519 524,161 457,856 530,951 228,820 51,097 73,137 three years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 582,181 575,824 383,773 473,499 six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181 556,834 eight years later 212,849 732,181 556,834 eight years later 212,849 732,181	seven years later	210,080	732,181	556,834							
Reestimated incurred claims end of year 374,439 648,611 423,679 624,956 458,590 264,069 74,738 95,510 84,698 65,959 one year later 283,690 664,900 486,552 476,611 438,175 220,687 68,378 90,418 108,460 two years later 304,084 649,519 524,161 457,856 530,951 228,820 51,097 73,137 three years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 582,181 575,824 383,773 473,499 six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181 556,834 eight years later 212,849 732,181 556,834 eight years later 212,849 732,181	eight years later	210,505	732,181								
end of year 374,439 648,611 423,679 624,956 458,590 264,069 74,738 95,510 84,698 65,959 one year later 283,690 664,900 486,552 476,611 438,175 220,687 68,378 90,418 108,460 two years later 304,084 649,519 524,161 457,856 530,951 228,820 51,097 73,137 three years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 582,181 575,824 383,773 473,499 six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181 556,834 eight years later 212,849 732,181	nine years later	212,849									
one year later 283,690 664,900 486,552 476,611 438,175 220,687 68,378 90,418 108,460 two years later 304,084 649,519 524,161 457,856 530,951 228,820 51,097 73,137 three years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 582,181 575,824 383,773 473,499 six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181	Reestimated incurred claims										
two years later 304,084 649,519 524,161 457,856 530,951 228,820 51,097 73,137 three years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 582,181 575,824 383,773 473,499 six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181	end of year	374,439	648,611	423,679	624,956	458,590	264,069	74,738	95,510	84,698	65,959
three years later 298,720 582,181 597,448 600,703 523,997 223,165 37,557 four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 582,181 575,824 383,773 473,499 six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181	one year later	283,690	664,900	486,552	476,611	438,175	220,687	68,378	90,418	108,460	
four years later 259,571 582,181 604,683 383,773 499,676 206,255 five years later 212,849 582,181 575,824 383,773 473,499 six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181	two years later	304,084	649,519	524,161	457,856	530,951	228,820	51,097	73,137		
five years later 212,849 582,181 575,824 383,773 473,499 six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181	three years later	298,720	582,181	597,448	600,703	523,997	223,165	37,557			
six years later 212,849 732,181 567,425 383,773 seven years later 212,849 732,181 556,834 eight years later 212,849 732,181	four years later	259,571	582,181	604,683	383,773	499,676	206,255				
seven years later 212,849 732,181 556,834 eight years later 212,849 732,181	five years later	212,849	582,181	575,824	383,773	473,499					
eight years later 212,849 732,181	six years later	212,849	732,181	567,425	383,773						
* *	seven years later	212,849	732,181	556,834							
* *	eight years later	212,849	732,181								
nine years later 212,849	nine years later	212,849									

Notes:

The fiscal year was changed to be concurrent with the policy year beginning December 1, 2013 and subsequent.

¹⁾ Losses excess of pool retention not included as these are separately insured

²⁾ The fiscal year was January 1 - December 31 for 2007 through 2013.



Julian & Grube, Inc.

Serving Ohio Local Governments

333 County Line Rd. West, Westerville, OH 43082 Phone: 614.846.1899 Fax: 614.846.2799

Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Required by *Government Auditing Standards*

BORMA, Inc. Wood County 304 North Church Street Bowling Green, Ohio 43402

To the Board of Trustees:

We have audited, in accordance with auditing standards generally accepted in the United States and the Comptroller General of the United States' *Government Auditing Standards*, the financial statements of BORMA, Inc., Wood County, Ohio, as of and for the fiscal year ended November 30, 2016, and the related notes to the financial statements, which collectively comprise BORMA, Inc.'s basic financial statements and have issued our report thereon dated May 4, 2017.

Internal Control Over Financial Reporting

As part of our financial statement audit, we considered BORMA, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures appropriate in the circumstances to the extent necessary to support our opinion on the financial statements, but not to the extent necessary to opine on the effectiveness of BORMA, Inc.'s internal control. Accordingly, we have not opined on it.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A *material weakness* is a deficiency, or combination of internal control deficiencies resulting in a reasonable possibility that internal control will not prevent or detect and timely correct a material misstatement of BORMA, Inc.'s financial statements. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all internal control deficiencies that might be material weaknesses or significant deficiencies. Given these limitations, we did not identify any deficiencies in internal control that we consider material weaknesses. However, unidentified material weaknesses may exist.

Board of Trustees BORMA, Inc.

Compliance and Other Matters

As part of reasonably assuring whether BORMA, Inc.'s financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, opining on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

Purpose of this Report

This report only describes the scope of our internal control and compliance testing and our testing results, and does not opine on the effectiveness of BORMA, Inc.'s internal control or on compliance. This report is an integral part of an audit performed under *Government Auditing Standards* in considering BORMA, Inc.'s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Julian & Grube, Inc.

Julian & Sube the!

May 4, 2017



BORMA INC. PROPERTY AND LIABILITY INSURANCE DIVISION WOOD COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED JULY 6, 2017