### WRIGHT STATE UNIVERSITY FOUNDATION, INC. Dayton, Ohio

### **FINANCIAL STATEMENTS**

June 30, 2013 and 2012



Board of Trustees Wright State University Foundation, Inc. 3640 Colonel Glenn Highway Dayton, Ohio 45435

We have reviewed the *Report of Independent Auditors* of the Wright State University Foundation, Inc., Greene County, prepared by Crowe Horwath LLP, for the audit period July 1, 2012 through June 30, 2013. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Wright State University Foundation, Inc. is responsible for compliance with these laws and regulations.

Dave Yost Auditor of State

January 13, 2014

www. auditor.state.oh.us



### WRIGHT STATE UNIVERSITY FOUNDATION, INC. Dayton, Ohio

### FINANCIAL STATEMENTS June 30, 2013 and 2012

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### INDEPENDENT AUDITOR'S REPORT

Audit Committee of the Board of Trustees Wright State University Foundation, Inc. Dayton, Ohio

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Wright State University Foundation, Inc. ("Foundation"), which comprise the statements of financial position as of June 30, 2013 and 2012, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wright State University Foundation, Inc. as of June 30, 2013 and 2012 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying Management's Discussion and Analysis on pages 3 through 7 and multi-year summary schedules on pages 32 through 43 are presented for purposes of additional analysis and are not a required part of the financial statements. The information has not been subjected to the auditing procedures applied in the audits of the consolidated financial statements and accordingly, we do not express an opinion or provide any assurance on it.

### Report on Other Legal and Regulatory Requirements

In accordance with Government Auditing Standards, we have also issued our report dated October 8, 2013 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

Crowe Horwath LLP

Crowe Horwath LLP

Columbus, Ohio October 8, 2013

#### Overview

This section of the Wright State University Foundation's (the "WSU Foundation" or "Foundation") annual financial report presents management's discussion and analysis of the financial performance of the WSU Foundation during the fiscal years ended June 30, 2013 and 2012. This discussion has been prepared by management along with the financial statements and related note disclosures and should be read in conjunction with the statements and notes thereto.

The WSU Foundation is a 501(c)(3) nonprofit corporation whose mission includes the cultivation, solicitation, stewardship, management and distribution of private gifts for the exclusive benefit of Wright State University ("WSU" or the "University"). The Foundation is included in the University's financial statements as a discretely presented component unit. Transactions with WSU relate primarily to the disbursement of gift revenues to WSU, augmentation of the University's fund raising resources and payment for services rendered by University staff on behalf of the Foundation.

The discussion below relates to the WSU Foundation's basic financial statements, including the statements of financial position, statements of activities and statements of cash flows. The statements of financial position present the Foundation's financial situation at June 30, 2013 and 2012. The statements of activities summarize the financial transactions and consequent changes in net assets for the same fiscal years. The statements of cash flows provide details on the changes in cash levels for the same time period.

### **Financial Highlights**

#### Statements of Financial Position

The purpose of the Statement of Financial Position (also known as the Balance Sheet) is to present the reader with a snapshot of the Foundation's financial condition at the end of the fiscal year. The statements may be used to assess the Foundation's ability to continue operations, to determine amounts owed to outside entities and to determine the adequacy of the reserves available for further appropriation.

The Statement of Financial Position is divided into three major categories: assets, liabilities and net assets. Assets are resources owned by the Foundation that are either restricted for specific purposes or available for general operational use of the Foundation. Liabilities are amounts owed to the University, external vendors and other entities for payments made on the Foundation's behalf, personnel costs, purchased goods and services, and other contractual obligations.

Net assets represent the excess of assets over liabilities and are subdivided into three categories: unrestricted, temporarily restricted and permanently restricted. Unrestricted net assets are those that the Foundation may use for any purpose related to its mission and over which it maintains complete control. Temporarily restricted net assets are donations that may be spent on purposes specified by the donor of the assets. Such restrictions relate to how or when the gift may be spent. Permanently restricted net assets are gifts that the donor has specified must be maintained in perpetuity and only the investment earnings on the gift may be spent for the purposes specified by the donor. These gifts are commonly known as endowments.

The following table lists the Foundation's assets, liabilities and net assets for the past three fiscal years:

#### **Condensed Statements of Financial Position**

(in thousands of dollars)

					hange, 20	12 to 20:	13			Change, 20:	11 to 2012
	201	.3	2012	D	ollars	Perce	ent	2011	D	ollars	Percent
Total Assets	\$ 119	,884	\$ 110,269	\$	9,615		8.7%	\$ 111,193	\$	(924)	-0.8%
Total Liabilities	\$ 3	,929	\$ 3,253	\$	676	2	0.8%	\$ 2,432	\$	821	33.8%
Net Assets:											
Unrestricted	7	,364	5,260		2,104	4	0.0%	5,108		152	3.0%
Temporarily Restricted	70	,849	65,536		5,313		8.1%	68,175		(2,639)	-3.9%
Permanently Restricted	37	,742	36,220		1,522		4.2%	35,478		742	2.1%
Total Net Assets	115	,955	107,016		8,939		8.4%	108,761		(1,745)	-1.6%
Total Liabilities and Net Assets	\$ 119	,884	\$ 110,269	\$	9,615		8.7%	\$ 111,193	\$	(924)	-0.8%

Total assets increased significantly in fiscal year 2013 led by strong investment performance and increased gift activity. The Foundation's investment portfolios ended FY13 with a market value of \$109.1 million, the highest year-end investment balance in its existence. Pledges receivable reversed a two-year downward trend by increasing 32%; the Foundation benefitted from several six-figure pledges that were established during the year. Capital assets returned to the Foundation's balance sheet once again with the purchase of a building to house its administrative offices. By year-end renovation of the building was nearing completion with occupancy expected early in fiscal year 2014.

Foundation liabilities also increased significantly during the year. Most of this increase resulted from deployment of the Foundation's line of credit to finance the renovation project discussed above. This renovation activity also drove up the Foundation's trade accounts payable figure in comparison with the previous year. Partially offsetting these increases was a decline in the amount owed to the Wright State for expenditures it made on behalf of the Foundation. Because the Foundation's assets increased more than its liabilities, net assets also increased during the year. Especially noteworthy was the 40% increase in unrestricted net assets, the Foundation's reserve account.

### **Statements of Activities**

The Statements of Activities (also known as the Income Statement) report on the operating activities of the Foundation for the fiscal year. Included in these statements are two major categories. The first, revenues, represents resources obtained for distribution to WSU and for operation of the Foundation. Major revenue sources include gifts/contributions and investment earnings. Expenses, the second category, represent uses of those resources in support of various University programs, fund raising efforts and general operations of the Foundation. The difference between revenues and expenses is added to or subtracted from the Foundation's net assets.

The following table lists the revenues, expenses and changes in net assets for the last three fiscal years:

#### **Condensed Statements of Activities**

(in thousands of dollars)

				Change, 20	12 to 2013		Change, 20	l1 to 2012
	2013	 2012	0	Oollars	Percent	 2011	Dollars	Percent
Revenues								
Gifts and contributions	\$ 7,289	\$ 4,827	\$	2,462	51.0%	\$ 4,796	\$ 31	0.6%
Investment earnings (losses)	9,381	985		8,396	852.4%	15,938	(14,953)	-93.8%
Other	483	16		467	2918.8%	404	(388)	-96.0%
Total revenues	 17,153	 5,828		11,325	194.3%	 21,138	 (15,310)	-72.4%
Expenses								
Program services	7,327	6,493		834	12.8%	6,373	120	1.9%
Fund raising	697	738		(41)	-5.6%	653	85	13.0%
Management and general	190	342		(152)	-44.4%	340	2	0.6%
Total expenses	8,214	7,573		641	8.5%	 7,366	207	2.8%
Change in net assets	\$ 8,939	\$ (1,745)	\$	10,684	612.3%	\$ 13,772	\$ (15,517)	-112.7%

As indicated in the discussion above, investment earnings and gift receipts were much improved over the previous fiscal year. Although only about half of the returns earned in FY10 and FY11, the Foundation's portfolios performed impressively during the year providing over \$9 million in total earnings. Donors, feeling more confident that the Great Recession had truly ended, upped their support of the University, thereby returning gift revenues to pre-recession levels. Overall revenues were not quite triple the amount recorded in the FY12. In total, revenues were more than double the amount of expenses for the fiscal year.

Year-over-year total expenses increased 8.5% in FY13. Program expenses increased 12.8% for the year, led by expenditures for capital projects and expanded scholarship distributions. Fund raising expenses fell slightly due to less campaign-related expenses than the previous year. Management expenses fell precipitously due to an arrangement with the University that allowed the Foundation to forgo its annual reimbursement of personnel costs for University employees that support Foundation operations. Revenues exceeded expenses resulting in an \$8.9 million surplus for the year.

### **Statements of Cash Flows**

Three major categories of activity appear on the Statements of Cash Flows: operating, investing and financing. Operating activities include mission-oriented functions such as amounts received from donors and amounts paid to Wright State students, employees and suppliers in accord with donor stipulations. Payments in support of the operations of the Foundation are also included in this category. Investing activities include the purchase and redemption of investments held by the Foundation in its attempt to effectively manage the private support it holds. Finally, financing activities include inflows and outflows related to capital expenditures and debt service. Contributions to the endowment are also categorized here.

The following table lists the categories of cash flows for the last three fiscal years:

### **Condensed Statements of Cash Flows**

(in thousands of dollars)

				hange, 20	12 to 2013		(	Change, 20	11 to 2012
	2013	2012	D	ollars	Percent	2011		Oollars	Percent
Operating activities	\$ (440)	\$ 547	\$	(987)	-180.4%	\$ 1,501	\$	(954)	-63.6%
Investing activities	(2,149)	(5,147)		2,998	58.2%	1,243		(6,390)	-514.1%
Financing activies	2,171	899		1,272	141.5%	472		427	90.5%
Net change in cash	 								
and equivalents	\$ (418)	\$ (3,701)	\$	3,283	88.7%	\$ 3,216	\$	(6,917)	-215.1%

The Foundation's cash position declined during FY13 led by net cash outflows from operations and investing activities. Operational cash disbursements increased 16% over the previous year and outpaced operational cash receipts by \$440 thousand. Once again, payments towards capital projects and increased student financial aid contributed to the increase in operational outflows. The decline in the Foundation's cash position was partially offset by net inflows from financing activities. Besides a 52% increase in permanently restricted gifts, positive inflows were generated by draws on the Foundation's line of credit in order to finance renovation of its new office space.

#### **Investment Performance**

The Foundation maintains two significant investment pools with its investment manager, SEI Investments (Oaks, PA). One pool represents endowed assets and the second, all other assets. As discussed above, market returns in FY13 were significantly improved over the previous year. The endowed portfolio posted a return of 10.4% (net of fees and excluding private equity investments), compared to a composite benchmark return of 10.5% for the year. Longer term return rates outpaced their associated benchmarks by at least 30 basis points. The non-endowed portfolio, which is not invested as aggressively, also provided a healthy return of 8.2% (net of fees), twenty basis points better than its composite index. The Foundation did not adjust its investment allocation formula during FY13. Throughout the year, actual allocation amounts were within tolerances established by its investment policy statement.

### **Endowment**

During the fiscal year ended June 30, 2013, the value of the Foundation's endowment increased more than 9%, finishing the year with a value of \$84.2 million. Once again, strong investment earnings, coupled with a sharp net decline in the amount appropriated for expenditure, provided the greatest impetus to this increase.

Unprecedented losses experienced during fiscal years 2008 and 2009 have reduced the values of some of the Foundation's endowment funds to less than the amount originally donated, a condition known as "underwater endowments." Positive investment results in FY13 restored many of the underwater endowments to their original values, but not all. Thus, the underwater endowment figure was reduced to \$41 thousand, an improvement of over \$200 thousand. There were adequate reserves in each of the endowment funds to distribute the full amount of earnings (5%) to all funds without reducing any funds below 80% of original donated value, as required by Foundation policy.

#### **Debt and Debt Guaranties**

The Foundation continued to maintain a line of credit with a local bank during FY13. As discussed earlier, draws on the line of credit in the amount of \$800 thousand were made to finance renovation of the Foundation's new administrative space.

During FY11, the Foundation agreed to guaranty the debt for two projects initiated by organizations closely related to Wright State University and its mission. Both guaranties remained in effect during FY13. Management does not believe that either of these guaranties will be needed in the near future. More details about the guaranties may be found in note 13 to the financial statements.

### **Comprehensive Capital Campaign**

Following its highly successful "Tomorrow Takes Flight" campaign completed in 2006, Wright State has launched its second such effort and is currently in the leadership phase of that campaign. No goal has yet been established, but priorities identified include scholarships, endowed chairs/professorships and facility improvements. It is anticipated that we will go public with the campaign in FY14 and that it will be concluded by FY16.

### **Requests for Information**

Offices in support of the WSU Foundation are located on the third floor of the Foundation Building across from the Dayton campus. Questions about any of the information provided in this report or requests for additional information may be directed to:

Bob Batson, CFP® Chief Financial Officer Wright State University Foundation, Inc. Foundation Building, Third Floor 3640 Colonel Glenn Highway Dayton, OH 45435-0001 (937) 775-2869

For additional information about the Foundation, please visit our Web site at: wright.edu/giving-alumni/wright-state-foundation.

# WRIGHT STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION June 30, 2013 and 2012

ASSETS  Cash and cash equivalents Pledges receivable (net) Gifts receivable from trusts held by others Investment in securities Other investments Interest and dividends receivable Current surrender value of life insurance policies Capital assets Annuity assets Other assets  Total assets	2013 \$ 1,236,709 5,817,300 1,277,300 107,621,178 1,485,281 200,831 36,761 1,482,267 252,637 473,535 \$119,883,799	2012 \$ 1,654,245 4,414,400 1,414,100 100,545,509 1,354,550 418,273 35,037 - 215,276 217,216 \$ 110,268,606
LIABILITIES AND NET ASSETS LIABILITIES Accounts payable Wright State University Trade and other Deposits held in custody for others Annuities payable Loan payable Total liabilities	\$ 791,698 293,396 1,912,842 130,900 800,000 3,928,836	\$ 1,046,451 145,532 1,926,215 134,500 
NET ASSETS Unrestricted Designated Undesignated Temporarily restricted Permanently restricted Total net assets  Total liabilities and net assets	2,239,955 5,124,435 70,848,409 37,742,164 115,954,963 \$119,883,799	2,220,722 3,039,455 65,535,744 36,219,987 107,015,908 \$110,268,606

### WRIGHT STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF ACTIVITIES

For the Year ended June 30, 2013 with comparative 2012 totals

	Unrestricted	Temporarily <u>Restricted</u>	Permanently Restricted	Total <u>2013</u>	Total <u>2012</u>
Revenue and other support					
Gifts and contributions	\$ 53,291	\$ 5,864,390	\$ 1,371,014	\$ 7,288,695	\$ 4,827,317
Investment earnings Interest and dividends Net realized and	828,296	1,824,591	-	2,652,887	2,272,173
unrealized gains (losses) Administrative fee charged to	1,233,617	5,494,770	-	6,728,387	(1,287,364)
certain restricted accounts Change in value of split interest	744,983	(744,983)	-	-	-
agreements	-	63,748	69,868	133,616	(145,230)
Other income  Net assets released from	326,305	6,058	17,484	349,847	160,980
restrictions	7,132,098	(7,132,098)	-	-	-
Change in donor restrictions		(63,811)	63,811		
Total revenue and other support	10,318,590	5,312,665	1,522,177	17,153,432	5,827,876
Expenses:					
Program services					
Scholarships	3,010,581	-	-	3,010,581	2,420,055
University programs	3,099,999	-	-	3,099,999	3,193,474
Athletic programs	830,817	-	-	830,817	441,574
Research	306,240	-	-	306,240	371,322
Miscellaneous grants	79,844	-	-	79,844	66,783
Fund raising	696,784	-	-	696,784	738,382
Management and general	<u>190,112</u>			190,112	341,669
Total expenses	8,214,377			8,214,377	7,573,259
Change in net assets	2,104,213	5,312,665	1,522,177	8,939,055	(1,745,383)
Net assets					
Beginning of year	5,260,177	65,535,744	36,219,987	107,015,908	108,761,291
End of year	\$ 7,364,390	\$ 70,848,409	\$37,742,164	<u>\$115,954,963</u>	<u>\$107,015,908</u>

The accompanying notes are an integral part of these financial statements.

### WRIGHT STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF ACTIVITIES For the Year ended June 30, 2012

	<u>Unre</u>	estricted	Temporarily Restricted		manently estricted		Total 2012
Revenue and other support							
Gifts and contributions	\$	97,681	\$ 3,830,952	\$	898,684	\$	4,827,317
Investment earnings Interest and dividends Net realized and	7	743,015	1,529,158		-		2,272,173
unrealized losses Administrative fee charged to	(3	376,723)	(910,641)		-		(1,287,364)
certain restricted accounts Change in value of split interest	7	745,347	(745,347)		-		-
agreements		_	(131,500)		(13,730)		(145,230)
Other income (loss)	•	156,653	6,194		(1,867)		`160,980 <sup>′</sup>
Net assets released from							
restrictions	6,3	359,953	(6,359,953)		-		-
Change in donor restrictions		<u>-</u>	<u>141,583</u>		<u>(141,583</u> )		
Total revenue and other support	7,7	725,926	(2,639,554)		741,504		5,827,876
Expenses							
Program services							
Scholarships	2,4	120,055	-		-		2,420,055
University programs		193,474	-		-		3,193,474
Athletic programs		141,574	-		-		441,574
Research	3	371,322	-		-		371,322
Miscellaneous grants		66,783	-		-		66,783
Fund raising		738,382	-		-		738,382
Management and general		341 <u>,669</u>					341,669
Total expenses	7,5	573,259			<u>-</u>	_	7,573,259
Change in net assets		152,667	(2,639,554)		741,504		(1,745,383)
Net assets							
Beginning of year	5,	107,510	68,175,298	35	<u>,478,483</u>	_1	108,761,291
End of year	\$ 5,2	260,177	<u>\$65,535,744</u>	<u>\$ 36</u>	,219,987	\$1	107,015,908

### WRIGHT STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF CASH FLOWS

### For the Years ended June 30, 2013 and 2012

		<u>2013</u>		<u>2012</u>
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash received from contributors	\$	6,122,553	\$	5,564,819
Gifts and contributions received for permanently	Ψ	0,122,000	Ψ	3,304,013
restricted accounts		(1,371,013)		(898,684)
Interest and dividends received		3,054,769		2,415,362
Deposits received for investment on behalf of others		-		674,498
Cash received for other revenue sources		335,649		160,242
Cash paid to students, employees and suppliers		(8,412,870)		(7,331,242)
Interest paid		(1,589)		(',00',2',2',2',
Custodial deposits returned		(167,000)		(38,000)
Net cash from operating activities		(439,501)	_	546,995
		, ,		,
CASH FLOWS FROM INVESTING ACTIVITIES				
Cash paid for investments		(7,225,142)		(6,135,182)
Cash received from investments		6,747,129		988,516
Investment in capital assets		(1,421,035)		-
Purchase option on real property		(250,000)		<u>-</u>
Net cash from investing activities		(2,149,048)		(5,146,666)
CASH FLOWS FROM FINANCING ACTIVITIES				
Gifts and contributions received for permanently				
restricted accounts		1,371,013		898,684
Proceeds from line of credit		800,000		-
Net cash from financing activities		2,171,013		898,684
<b>U</b>				
Net change in cash and cash equivalents		(417,536)		(3,700,987)
Cash and cash equivalents, beginning of year		1,654,245		5,355,232
Sast and sast equivalents, beginning or year	-	1,007,270	_	0,000,202
Cash and cash equivalents, end of year	\$	1,236,709	\$	1,654,245

### WRIGHT STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF CASH FLOWS

For the Years ended June 30, 2013 and 2012

		<u>2013</u>		<u>2012</u>
Reconciliation of change in net assets to net cash provided				
by operating activities	•		•	/
Change in net assets	\$	8,939,055	\$	(1,745,383)
Adjustments to reconcile change in net assets to cash from operating activities				
Net realized and unrealized (gains) losses		(6,728,387)		1,287,364
Gifts and contributions received for permanently		,		
restricted accounts		(1,371,013)		(898,684)
Depreciation		9,399		-
Changes in assets and liabilities				
Pledges receivable		(1,402,900)		753,100
Gifts receivable from trusts held by others		136,800		131,500
Interest and dividends receivable		217,442		132,285
Cash surrender value of life insurance policies		(1,724)		(1,743)
Annuity assets		(37,361)		7,404
Other assets		(6,320)		(14,684)
Accounts payable		(177,519)		245,784
Deposits held in custody for others		(13,373)		648,552
Annuities payable		(3,600)		1,500
Net cash from operating activities	\$	(439,501)	\$	546,995

### **NOTE 1 - ORGANIZATION AND OPERATION**

Wright State University Foundation, Inc. (the "Foundation") was incorporated on December 15, 1966 to receive and hold gifts, grants and bequests of money and property for the benefit of Wright State University (the "University") and its students and faculty. Consistent with such purposes, the mission of the Foundation is to secure, manage and distribute private support to enhance the growth and development of the University. One of its most important roles is to ensure that funds and property contributed are used for purposes specified by the donor. The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Governing direction is provided by a code of regulations most recently revised in June of 2012. Overall policy direction is provided by a board of 25 – 35 community leaders who serve as trustees of the Foundation. Trustees elect a chair and other officers from their number. The Foundation has no employees of its own, but several University employees provide staff support, including the University's vice president for university advancement who serves as president of the board (non-voting).

The 557-acre Wright State campus is located near Dayton, Ohio and was founded in 1964. Wright State is a four-year institution operating under the auspices of the State of Ohio's public university system. Financial statements for the University may be obtained from the Controllers Office, 301 University Hall, 3640 Colonel Glenn Highway, Dayton, Ohio 45435-0001.

### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

In accord with generally accepted accounting principles as applied to not-for-profit organizations, the financial statements of the Foundation have been prepared on the accrual basis of accounting. The Financial Accounting Standards Board ("FASB") is the accepted standards setting body for establishing accounting principles generally accepted in the United States ("GAAP"). The following is a summary of the Foundation's significant accounting and reporting policies presented to assist the reader in interpreting the financial statements and other data in this report.

<u>Cash and Equivalents</u>: The Foundation considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

<u>Pledges Receivable</u>: Unconditional pledges are recorded in the period that the pledges are received. Conditional pledges are recorded in the period in which the conditions have been met. Payments on pledges to be collected in future years are recorded at net present value. All pledges are presented net of an allowance for doubtful collections.

Gifts Receivable from Trusts Held by Others: Irrevocable trusts which will benefit the Foundation are recognized as gift revenue and as a receivable in an amount equal to the present value of the estimated future benefits to be received when trust assets are distributed. Adjustments to the receivable to reflect revaluation of the present value of the estimated future payments to the donor-designated beneficiaries and changes in actuarial assumptions during the term of the trust will be recognized as changes in the value of the asset.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Investment in Securities</u>: Investments are stated at fair value. The fair values of investments are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments, when appropriate. Investments are initially recorded at their acquisition cost if they were purchased and at fair value if they are received through a contribution or exchange transaction. Securities traded on a national exchange are valued at their last reported sales price on the exchange on which they are traded.

Alternative investments, such as hedge funds, private equity and venture capital instruments, for which there is no ready market, are valued at fair value as estimated by management. To estimate fair value, management may rely on valuations reported by the general partners of such investments in unaudited financial reports and/or the Foundation's independent investment advisor. The Foundation believes the carrying amount of these financial instruments is a reasonable estimate of fair value. Because of the inherent uncertainty of valuation in the absence of readily ascertainable market values, the estimated values of those investments may differ from the values that would have been used had a ready market existed for such investments or if the investments were realized, and the differences could be material.

Realized gains or losses are included in the statement of activities. Unrealized gains or losses are based on the differences between cost and fair value of each classification of security and are reported in the statement of activities. Investments are managed by professional investment managers.

<u>Annuity Assets/Payable</u>: Under charitable gift annuity agreements, the Foundation has recorded the donated assets at fair value and the liabilities to the donor and/or his/her beneficiaries at the present value of the estimated future payments to be distributed by the Foundation to such individuals. The amount of the gift is the difference between the asset and liability and is recorded as gift revenue.

<u>Capital Assets</u>: Expenditures for property and equipment and items that substantially increase the useful lives of existing assets are capitalized at cost. It is the policy of the Foundation to capitalize additions with an original cost of \$5,000 or more. Assets acquired by gift are valued at fair value as of the date donated. The Foundation provides for depreciation using the straight-line method at rates designed to depreciate the costs of assets over estimated useful lives as follows:

	<u>Years</u>
Land improvements	10-25
Buildings	20-65
Machinery and equipment	5-10

<u>Deposits Held in Custody for Others</u>: These assets represent resources received and held by the Foundation as custodian. The assets are placed in the Foundation's investment portfolio and receive a pro-rata share of net investment earnings.

<u>Net Assets</u>: The Foundation's net assets are classified into three categories: (1) unrestricted net assets, which include no donor-imposed restrictions, (2) temporarily restricted net assets, which include donor-imposed restrictions that will be satisfied in the future and (3) permanently restricted net assets, which include donor-imposed restrictions that the assets be maintained permanently.

The unrestricted net assets consist of operating funds available for any purpose authorized by the board of trustees. Included in unrestricted net assets are funds that have been designated as endowments by the board (quasi-endowments). The board may elect to reverse the decision to designate unrestricted net assets.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Temporarily restricted net assets consist of funds arising from a gift in which the donor has stipulated, as a condition of the gift, restrictions on how or when the gift may be spent. Temporarily restricted net assets also include unspent gains on donor-restricted gifts by virtue of the Foundation's spending policy. This policy, which was approved by the board of trustees, aims to protect the Foundation's donor-designated endowments from the effects of inflation by reinvesting a portion of the earnings on these funds as if they were endowment funds. Since the reinvestment of earnings from endowments was not explicitly designated by the donors, the reinvested earnings cannot be classified as permanently restricted under GAAP.

Quasi-endowment funds may also be established by request of a University college or department in accord with the Foundation's quasi-endowment policy adopted by the board of trustees in fiscal year 2011. The objective of this policy is to allow significantly large temporarily restricted funds to generate earnings that may be used by the requesting unit for the purpose(s) specified by the donor.

Permanently restricted net assets consist of funds arising from a gift or bequest in which the donor has stipulated, as a condition of the gift, that the principal be maintained in perpetuity and only the investment income from investment of the funds be expended. Certain donor endowments also specify that a portion of the earnings from the investment be reinvested as principal, or that all income earned over a period of time be reinvested. Amounts are also transferred for specific uses from time to time, as requested by the donor.

<u>Gifts and Contributions</u>: Gifts and contributions are recorded at their fair value on the date of receipt. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Gifts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset categories.

Contributed property is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used or restrict the use of such assets for a specific purpose, the contributions are recorded as restricted support. In the absence of such stipulations, gifts of property are recorded as unrestricted support.

<u>Investment Earnings</u>: Interest and dividends from endowment investments are credited to temporarily restricted funds and spent in compliance with donor stipulations and the Foundation's spending policy. Interest and dividends from non-endowment investments are credited to the unrestricted fund for expenditure at the discretion of the Foundation's board of trustees. Realized gains or losses are determined based on the average cost method.

<u>Net Assets Released from Restrictions</u>: When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Federal Income Taxes</u>: The Foundation has been approved under the Internal Revenue Code Section 501(c)(3) as a nonprofit organization exempt from federal taxes on its normal activities.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

GAAP prescribes recognition thresholds and measurement attributes for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. Management has concluded that they are unaware of any tax benefits or liabilities to be recognized at June 30, 2013 or 2012, respectively.

The Foundation is no longer subject to examination by taxing authorities for years before 2010. The Foundation does not have any tax benefits recorded at June 30, 2013, and does not expect that position to significantly change in the next year. The Foundation would recognize interest and/or penalties related to income tax matters in income tax expense, if applicable, and there were no amounts accrued for interest and penalties at June 30, 2013 or 2012.

<u>Fair Value of Financial Instruments</u>: Fair value is defined as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Foundation's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The carrying value of the Foundation's financial instruments, which include cash and cash equivalents, pledges receivable, investments, accounts payable, annuity agreements and long-term debt, approximate fair value.

<u>Subsequent Events</u>: Management has performed an analysis of the activities and transactions subsequent to June 30, 2013, to determine the need for any adjustments to and/or disclosures within the audited financial statements for the year ended June 30, 2013. Management has performed their analysis through October 8, 2013, the date the financial statements were available to be issued.

<u>Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Reclassifications</u>: Certain reclassifications have been made to data in the accompanying prior year financial statements to conform to the current year's presentation. These reclassifications had no effect on net assets or the change in net assets.

### **NOTE 3 - BUSINESS AND CONCENTRATIONS OF CREDIT RISK**

The Foundation's financial instruments that are exposed to various risks, such as interest rate, market and concentrations of credit risk consist primarily of cash and investments. The Foundation deposits its cash in federally insured banks. These deposits are generally in excess of the Federal Deposit Insurance Corporation's insurance limit.

### NOTE 3 - BUSINESS AND CONCENTRATIONS OF CREDIT RISK (Continued)

Investments are managed by a professional investment management company utilizing the "manager of managers" model of portfolio administration. The investment manager is subject to the Foundation's investment policy, approved by the board of trustees, which contains objectives, guidelines and restrictions designed to provide for preservation of capital with an emphasis on providing current income and achieving long-term growth of the funds without undue exposure to risk. Certain funds have been pooled for ease of management and to achieve greater diversification in investments. Due to the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible the changes in risks in the near term would result in material changes in the fair value of long-term investments and net assets of the Foundation.

#### **NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is the price that would be received for an asset or paid to transfer a liability (an exit price) in the Foundation's principal or most advantageous market on the measurement date.

The fair value hierarchy established by U.S. GAAP requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In many cases a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

### NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Assets measured at fair value on a recurring basis are summarized below for the years ended June 30, 2013 and 2012:

	Eair	Value Measurement	ts at June 30, 2013 Us	sina
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Totals
ASSETS				
Gifts receivable from trusts held by others Investment in securities Mutual funds	\$ -	\$ -	\$ 1,277,300	\$ 1,277,300
Equity Fixed income	50,824,891 40,911,330	-	-	50,824,891 40,911,330
Alternative assets Hedge funds	_	6,486,694	4,750,943	11,237,637
Private equity Distressed debt	- -	2,582,595	2,064,725	2,064,725 2,582,595
Total investment in securities Other investments:	91,736,221	9,069,289	6,815,668	107,621,178
Limited partnerships Annuity assets	-	-	1,485,281	1,485,281
Cash and equivalents	-	68,371	-	68,371
Mutual funds-securities	26,811	157,455		184,266
Total annuity assets	26,811	225,826		252,637
Total	\$ 91,763,032	\$ 9,295,115	\$ 9,578,249	\$ 110,636,396
			ts at June 30, 2012 Us	sing
	Fair Quoted Prices in Active Markets for Identical Assets (Level 1)	Value Measurement Significant Other Observable Inputs (Level 2)	s at June 30, 2012 Us Significant Unobservable Inputs (Level 3)	<u>Totals</u>
ASSETS	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	
ASSETS Gifts receivable from trusts held by others Investment in securities Mutual funds	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	
Gifts receivable from trusts held by others Investment in securities	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Totals
Gifts receivable from trusts held by others Investment in securities Mutual funds Equity	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Totals \$ 1,414,100 41,945,823
Gifts receivable from trusts held by others Investment in securities Mutual funds Equity Fixed income Alternative assets Hedge funds Private equity	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)  \$ -	Significant Unobservable Inputs (Level 3)	Totals  \$ 1,414,100  41,945,823 40,551,777  12,033,512 1,468,920
Gifts receivable from trusts held by others Investment in securities Mutual funds Equity Fixed income Alternative assets Hedge funds Private equity Distressed debt Total investment in securities	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)  \$ 1,414,100	Totals \$ 1,414,100 41,945,823 40,551,777 12,033,512
Gifts receivable from trusts held by others Investment in securities Mutual funds Equity Fixed income Alternative assets Hedge funds Private equity Distressed debt Total investment in securities Other investments: Limited partnerships	Quoted Prices in Active Markets for Identical Assets (Level 1)  \$ 41,945,823 40,551,777	Significant Other Observable Inputs (Level 2)  \$ - 12,033,512 4,545,477	Significant Unobservable Inputs (Level 3)  \$ 1,414,100	Totals  \$ 1,414,100  41,945,823 40,551,777  12,033,512 1,468,920 4,545,477
Gifts receivable from trusts held by others Investment in securities Mutual funds Equity Fixed income Alternative assets Hedge funds Private equity Distressed debt Total investment in securities Other investments:	Quoted Prices in Active Markets for Identical Assets (Level 1)  \$ 41,945,823 40,551,777	Significant Other Observable Inputs (Level 2)  \$ - 12,033,512 4,545,477	Significant Unobservable Inputs (Level 3)  \$ 1,414,100	Totals  \$ 1,414,100  41,945,823 40,551,777  12,033,512 1,468,920 4,545,477 100,545,509
Gifts receivable from trusts held by others Investment in securities Mutual funds Equity Fixed income Alternative assets Hedge funds Private equity Distressed debt Total investment in securities Other investments: Limited partnerships Annuity assets	Quoted Prices in Active Markets for Identical Assets (Level 1)  \$ 41,945,823 40,551,777	Significant Other Observable Inputs (Level 2)  \$ - 12,033,512 - 4,545,477 16,578,989	Significant Unobservable Inputs (Level 3)  \$ 1,414,100	Totals  \$ 1,414,100  41,945,823 40,551,777  12,033,512 1,468,920 4,545,477 100,545,509  1,354,550
Gifts receivable from trusts held by others Investment in securities Mutual funds Equity Fixed income Alternative assets Hedge funds Private equity Distressed debt Total investment in securities Other investments: Limited partnerships Annuity assets Cash and equivalents	Quoted Prices in Active Markets for Identical Assets (Level 1)  \$ 41,945,823 40,551,777	Significant Other Observable Inputs (Level 2)  \$ -  12,033,512 - 4,545,477 16,578,989 - 3,117	Significant Unobservable Inputs (Level 3)  \$ 1,414,100	Totals  \$ 1,414,100  41,945,823 40,551,777  12,033,512 1,468,920 4,545,477 100,545,509 1,354,550 3,117

### NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The table below presents a reconciliation and income statement classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended June 30, 2013 and 2012:

	fron	s Receivable n Trusts Held by Others	Hedge Funds		Private Equity	P:	Limited artnerships
Beginning balance, June 30, 2012 Interest and dividends Realized gains on sales Unrealized gains included in earnings Purchases Sales Change in value of split interest agreements Net transfers in/(out) of Level 3 Ending balance, June 30, 2013	\$	1,414,100 - - - (190,600) 53,800 - 1,277,300	\$ 120,943 4,630,000 - - 4,750,943	\$	1,468,920 9,774 156,783 128,248 455,000 (154,000)	\$	1,354,550 4,943 (44,439) 254,486 (84,259) - 1,485,281
	fron	s Receivable n Trusts Held by Others	Private Equity	_ <u>P</u>	Limited artnerships		
Beginning balance, June 30, 2011 Interest and dividends Realized gains on sales Unrealized gains included in earnings Purchases Sales Change in value of split interest agreements Net transfers in/(out) of Level 3	\$	1,545,600 - - - - - (131,500)	\$ 1,160,458 4,776 52,385 2,801 402,500 (154,000)	\$	1,347,334 - 47,072 159,600 (199,456)		
Ending balance, June 30, 2012	\$	1,414,100	\$ 1,468,920	\$	1,354,550		

The unrealized gain (loss) included in earnings for Level 3 investments still held at June 30, 2013 and 2012 is \$204,752 and \$49,873, respectively.

The fair value of gifts receivable from trusts held by others is based on a valuation model that calculates the present value of estimated residual trust value. The valuation model incorporates assumptions that market participants would use in estimating future investment earnings. Management determines the fair value based on best information available (Level 3 inputs).

Investments in securities consist primarily of mutual fund shares managed by a professional investment management company utilizing the "manager of managers" model of portfolio administration, as described in Note 3. The fair value of mutual funds is based on quoted prices in active markets (Level 1 inputs).

For hedge funds, private equity and commercial loans, for which there is no active market, information such as historical and current performance of the underlying assets, cash flow projections, liquidity and credit premiums required by a market participant, and financial trend analysis with respect to the individual fund manager, are utilized in determining individual security valuations. Due to current market conditions as well as the limited trading activity of these securities, the market value of the securities is highly sensitive to assumption changes and market value volatility (Level 3 inputs).

### NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Approximately one half of the Foundation's hedge fund allocation is invested in a "fund of funds" vehicle structured as an offshore company that invests all of its capital in private placement funds. The fund's investment objective is to seek to achieve a return somewhere between historical market equity and fixed income returns with a moderate level of risk undertaken. The fund is broadly diversified and invests in multiple hedge fund strategies including convertible bond hedging, credit hedging, distressed debt, equity market neutral, equity long/short, merger arbitrage, short biased and sovereign debt and mortgage hedging. The fund generally invests in 30-40 hedge funds and the fund of funds manager requires full transparency of each of the underlying funds' investment positions. The Foundation is no longer subject to the fund's initial one-year lock-up period and may, therefore, request liquidation on a quarterly basis with 65 days prior notification. At June 30, 2013, the Foundation has no significant unfunded commitments to this hedge fund allocation. The valuation of this investment is based on net asset value ("NAV") using the market approach (Level 2 input).

The balance of the Foundation's hedge fund allocation is also invested in a "fund of funds" structured as an offshore company. The fund's investment objective is to seek to achieve high returns balanced against an appropriate level of volatility and directional market exposure over a full market cycle. The fund is broadly diversified and invests in various private funds such as hedge funds that pursue hedged or other alternative investment strategies, private equity funds, hybrid funds and any other alternative investment funds, while also opportunistically investing directly in any other securities and financial instruments. The fund generally invests in 15-20 funds and the fund of funds manager requires full transparency of each of the underlying funds' investment positions. The Foundation is subject to the fund's initial two-year lock-up period, which will end in January of 2015. Once the lock-up period has ended, the Foundation may request liquidation on a semi-annual basis with 95 days prior notification. At June 30, 2013, the Foundation has no significant unfunded commitments to this hedge fund allocation. The valuation of this investment is based on NAV using the market approach (Level 3 input).

The private equity fund investment is structured as a domestic partnership in which the Foundation is a limited partner. The fund seeks to invest the capital contributed to it in a diversified pool of long-term investments in non-publically traded companies. Diversification is accomplished by investing 40-60% of committed capital in underlying funds focused on the United States, 20-40% on Europe and 0-30% on emerging markets. Capital commitments of the limited partners are payable to the partnership in installments over a 3 – 5 year period. At June 30, 2013, the Foundation's total capital commitment of \$3,500,000 was 54.6% (\$1,910,908) funded. Due to the long-term commitment of capital and the unpredictability of capital calls and partnership distributions, the fund is generally considered illiquid. It is also not unusual for private equity funds to experience losses in the early years of their existence. The valuation of this investment is based on NAV using the market approach (Level 3 input).

The Foundation's investment in commercial loans is in the form of a fund that invests in a diversified portfolio of structured credit instruments, the majority of which are Collateralized Debt Obligation (CDO) equity and mezzanine notes. CDOs are structured finance securities that hold a diversified pool of income-generating collateral that is financed through the issuance of debt securities. CDO investors assume the first level of default risk. These notes are lowly correlated to traditional and other alternative investments have minimal interest rate risk and are highly transparent. The Foundation's investment in this asset class was fully funded at June 30, 2013. The Foundation is no longer subject to the investment's two year lockup period and may, therefore, request liquidation on a quarterly basis with 69 days prior notice (Level 2 input).

Valuation of limited partnership shares reported as "other investments" are derived from reports issued by the general partners adjusted for capital contributions and withdrawals throughout the fiscal year. Although the fund custodians provide annual audited financial statements for each of the funds, the value of the underlying securities is difficult to ascertain as there is no active market associated with these ownership interests. Thus, the partnership interests are classified as valued based upon Level 3 inputs, using the market approach.

### NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Valuation of annuity assets (and related liabilities) is based on a "Default Level Matrix" developed by the custodian. Mutual funds and other instruments are classified based on analysis and review of FASB standards, together with input from securities pricing service companies, broker/dealers and investment managers regarding their pricing methodologies; discussions with clients and independent accounting firms regarding various market inputs used to determine fair value and participation in industry forums. Management believes that this custodian-developed matrix accurately interprets applicable FASB guidance with respect to the level classification defined therein.

### **NOTE 5 - PLEDGES RECEIVABLE**

Pledges receivable (net)

Pledges receivable at June 30, 2013 and 2012, by fund type, are as follows:

	2013						
	Ur	nrestricted		emporarily Restricted		rmanently estricted	Totals
Less than one year One to five years Six years or greater	\$	36,200 - <u>-</u>	\$	2,133,598 2,196,305 2,047,000	\$	287,768 200,561	\$ 2,457,566 2,396,866 2,047,000
Gross pledges receivable Present value discount Allowance for uncollectible pledges		36,200		6,376,903 (1,024,503) (46,900)	_	488,329 (3,729) (9,000)	6,901,432 (1,028,232) (55,900)
Pledges receivable (net)	\$	36,200	<u>\$</u>	5,305,500	<u>\$</u>	475,600	\$ 5,817,300
				20	12		
	Ur	nrestricted		emporarily Restricted		rmanently estricted	Totals
Less than one year One to five years Six years or greater	\$	51,920 - -	\$	1,603,873 1,523,941 2,000,000	\$	146,899 185,238	\$ 1,802,692 1,709,179 
Gross pledges receivable Present value discount Allowance for uncollectible pledges		51,920 (20) (100)		5,127,814 (1,057,914) (27,500)	_	332,137 (3,537) (8,400)	5,511,871 (1,061,471) (36,000)

The fair value of pledges receivable was determined using discount rates applicable to the year in which the pledge was established. Rates ranged from 0.72% to 4.92%.

\$ 4,042,400

\$ 320,200

\$ 51,800

\$ 4,414,400

### NOTE 6 - GIFTS RECEIVABLE FROM TRUSTS HELD BY OTHERS

The Foundation is a party to charitable gift trusts. Third party trustees maintain trust assets in irrevocable trusts for the benefit of the Foundation. The fair values of the trusts are estimated based upon the fair value of the assets contributed by the donor less the present value of the payment expected to be made to other beneficiaries. The present value is calculated using the discount rate the year in which the trust was established, in this case, 4.92%. The balances at June 30, 2013 and 2012, are \$1,277,300 and \$1,414,100, respectively, and are included in Temporarily Restricted net assets.

### **NOTE 7 - INVESTMENT IN SECURITIES**

The fair value of the Foundation's investments, at June 30, 2013 and 2012, are as follows:

	 2013	2012	
Mutual funds			
Equity	\$ 50,824,891	\$ 41,945,823	3
Fixed income	40,911,330	40,551,777	,
Alternative assets	 15,884,957	18,047,909	<del>)</del>
Totals	\$ 107,621,178	\$100,545,509	)

Net realized gains (losses) on sales of investments were \$1,064,618 and \$628,998 for the years ended June 30, 2013 and 2012, respectively. Calculation of net realized gains on sales of investments is based on original cost. Net unrealized gains (losses) amounted to \$5,663,769 and (\$1,916,362) for the years ended June 30, 2013 and 2012, respectively.

#### **NOTE 8 - OTHER ASSETS**

In July of 2012, the Foundation, along with the University of Dayton, purchased an option to acquire approximately 53 acres of real property owned by the Miami Valley Research Foundation (MVRF). The Foundation's share of the option price was \$250,000. The option agreement is valid for a period of two years, after which the option payment is returned to the Foundation without interest accruing. The option further provides that the MVRF may prematurely terminate the agreement and return the option payment along with a 5% annual premium.

Included in other assets are unrestricted funds set aside for a specific group of University students to invest in order to provide them experience in managing a "live" portfolio. The project is known as Raider Asset Management (RAM). As the funds are not under the direct control of the Foundation's investment management system, they have been separately classified from investments in securities. The balance at June 30, 2013 and 2012, was \$223,535 and \$199,938, respectively. Earnings generated from the project are included in other income. Total net returns (losses) for 2013 and 2012 amounted to \$23,597 and \$739, respectively.

#### **NOTE 9 - CAPITAL ASSETS**

Capital assets activity for the year ended June 30, 2013 is summarized as follows (the Foundation possessed no capital assets during the year ended June 30, 2012):

	Beginning <u>Balance</u>	<u>Additions</u>	Reductions	<u>Transfers</u>	Ending <u>Balance</u>
Capital assets Land Buildings and improvements Machinery and equipment Construction in progress Total capital assets	\$ - - - -	\$ 173,000 588,264 28,632 701,770 1,491,666	\$ - - - - -	\$ - - - - -	\$ 173,000 588,264 28,632 701,770 1,491,666
Less accumulated depreciation Building and improvements Machinery and equipment Total accumulated depreciation		7,354 2,045 9,399			7,354 2,045 9,399
Capital assets, net	\$ -	\$ 1,482,267	\$ -	\$ -	\$ 1,482,267

Due to increasing demand for academic space on its main campus, the University has encouraged non-academic units to secure off-campus space to free up currently utilized facilities. In accord with this request, the Foundation purchased an existing building adjacent to campus on November 1, 2012. The purchase will allow all Advancement operations, with the exception of Alumni Relations, to consolidate in a single location. The building is currently occupied by one non-University tenant and it is anticipated that the University will lease a portion of the building for administrative office space. Shortly after the purchase was consummated, contractors were hired to renovate and refurbish the building prior to occupancy. The anticipated cost of the renovation project, which was on-going at the end of the fiscal year, is \$1,500,000. Foundation employees began to occupy the space in October 2013.

#### **NOTE 10 - ACCOUNTS PAYABLE**

Most of the Foundation's expenses are processed by the University Controller's Office. The Foundation reimburses the University monthly for those checks written on its behalf. At June 30, 2013 and 2012, the balance owed to the University was \$791,698 and \$1,046,451, respectively.

### NOTE 11 - DEPOSITS HELD IN CUSTODY FOR OTHERS

Assets currently held by the Foundation in custody for others consist of resources deposited by the Western Ohio Education Foundation (WOEF), an educational Foundation that benefits the Lake Campus branch of Wright State University, and the Wright State University Alumni Association. As of June 30, 2013 and 2012, the balances of these deposits were as follows:

		2013	 2011
WOEF WSU Alumni Association	\$	1,270,255 642,587	\$ 1,262,441 663,774
Totals	<u>\$</u>	1,912,842	\$ 1,926,215

### **NOTE 12 - LINE OF CREDIT**

The Foundation maintains a line-of-credit agreement with a bank that provides up to \$1.5 million of borrowings at the bank's prime rate or LIBOR, plus 0.75% (0.94% at June 30, 2013). The line of credit expires March 31, 2014, with an option to extend. The line of credit is collateralized with a portion of the Foundation's investments. Outstanding borrowings were \$800,000 at June 30, 2013 and \$0 at June 30, 2012. Borrowings in fiscal year 2013 were used to underwrite the costs of renovating the Foundation's new administrative offices.

### **NOTE 13 - DEBT GUARANTIES**

During fiscal year 2011, the Foundation entered into agreement with Dayton Regional STEM Schools, Incorporated ("STEM") guarantying payments on a lease (and such other obligations imposed by the lease) related to the purchase and renovation of an existing building that is utilized by the School in fulfillment of its corporate purposes. STEM is one of ten Ohio schools offering students a relevant, real world educational experience that will prepare them for college and opportunities in the work world. Wright State University has acted as STEM's fiscal agent as well as providing space, supplies and personnel in support of its operations. The agreement pledges unrestricted net assets of the Foundation in an amount not to exceed \$3 million and the designation of unrestricted net assets in the amount of one year of maximum debt service (\$600,000) on bonds associated with the project. Since the guarantee may expire without being drawn upon, the total guarantee does not necessarily represent future cash requirements. As of June 30, 2013, no amounts have been recognized as a liability under the financial guaranty in the Foundation's statement of financial position as the likelihood that STEM would be unable to fulfill its obligation in full or in part under the debt agreement is not considered to be probable.

Also during fiscal year 2011, the Foundation entered into an agreement with Wright State Physicians, Incorporated ("WSP") guarantying the debt service payments on \$13.5 million worth of bonds issued to finance construction of a three-story medical office building on Wright State's main campus that will be used to fulfill WSP's corporate purposes. WSP is the faculty practice plan for Wright State's Boonshoft School of Medicine ("BSOM"), which functions to recruit and retain clinicians and scientists in support of the clinical, educational, research and community service activities of BSOM. The agreement pledges the remaining proceeds of a large donation to BSOM made in fiscal year 2005. As of June 30, 2013, the market value of this gift, segregated in a separate portfolio, was \$20,497,558. Since the guarantee may expire without being drawn upon, the total guarantee does not necessarily represent future cash requirements. As of June 30, 2013, no amounts have been recognized as a liability under the financial guaranty in the Foundation's statement of financial position as the likelihood that WSP would be unable to fulfill its obligation in full or in part under the debt agreement is not considered to be probable.

### **NOTE 14 - NET ASSETS**

Net assets, as June 30, 2013 and 2012, are available for the following purposes:

				2013	
			Temporarily	Permanently	
	Un	restricted	Restricted	Restricted	Totals
Scholarships	\$	331,550	\$21,477,956	\$16,635,563	\$ 38,445,069
University programs		250,000	45,479,618	14,910,276	60,639,894
Athletic programs		-	116,357	-	116,357
Research		-	3,774,478	6,196,325	9,970,803
Market stabilization	1	,058,405	-	-	1,058,405
Debt guaranty		600,000	-	-	600,000
Undesignated	_5	5,124,435			5,124,435
Totals	\$7	7,364,390	\$70,848,409	\$37,742,164	<u>\$115,954,963</u>
				2012	
			T	Permanently	
			Temporarily	remanently	
	Un	restricted	Restricted	Restricted	Totals
			Restricted	Restricted	
Scholarships	\$	335,523	<b>Restricted</b> \$20,040,468	<b>Restricted</b> \$15,388,141	\$ 35,764,132
University programs	\$		Restricted \$20,040,468 41,727,894	Restricted	\$ 35,764,132 56,639,070
•	\$	335,523	<b>Restricted</b> \$20,040,468	<b>Restricted</b> \$15,388,141	\$ 35,764,132
University programs	\$	335,523	Restricted \$20,040,468 41,727,894	<b>Restricted</b> \$15,388,141	\$ 35,764,132 56,639,070
University programs Athletic programs	\$	335,523	\$20,040,468 41,727,894 84,017	\$15,388,141 14,661,176	\$ 35,764,132 56,639,070 84,017
University programs Athletic programs Research	\$	335,523 250,000 -	\$20,040,468 41,727,894 84,017	\$15,388,141 14,661,176	\$ 35,764,132 56,639,070 84,017 9,854,035
University programs Athletic programs Research Market stabilization	\$	335,523 250,000 - - ,035,199	\$20,040,468 41,727,894 84,017	\$15,388,141 14,661,176	\$ 35,764,132 56,639,070 84,017 9,854,035 1,035,199

### **NOTE 15 - ENDOWMENT COMPOSITION**

The Foundation's endowment primarily consists of four separate portfolios, three of which are held by SEI Investments and one that is held by PNC Bank. Its endowment includes donor-restricted endowment funds, funds that accumulate excess net earnings on the donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by applicable standards, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Endowment net asset composition by type of fund as of June 30, 2013 and 2012:

		2	2013	
		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Totals
Donor restricted endowment funds	\$ (40,754)	\$ 8,309,161	\$37,742,164	\$46,010,571
Board-designated funds	581,550	37,603,723	<u> </u>	38,185,273
Totals	\$ 540,796	\$45,912,884	\$37,742,164	\$84,195,844
		2	2012	
		Temporarily	2012 Permanently	
	Unrestricted			Totals
Donor rootrioted and own ont funda		Temporarily Restricted	Permanently Restricted	
Donor restricted endowment funds	\$ (241,241)	Temporarily Restricted \$ 6,739,410	Permanently	\$42,718,156
Donor restricted endowment funds Board-designated funds Totals		Temporarily Restricted	Permanently Restricted	

### NOTE 15 - ENDOWMENT COMPOSITION (Continued)

Changes in endowment net assets for the years ended June 30, 2013 and 2012:

		2	2013	
		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Totals
Net assets, beginning of year Investment return	\$ 344,282	\$40,407,981	\$36,219,987	\$76,972,250
Investment income (net)	-	1,675,125	_	1,675,125
Net appreciation	200,487	5,623,304	-	5,823,791
Total investment return	200,487	7,298,429		7,498,916
Contributions	-	698,683	1,371,014	2,069,697
Change in value of split interest agreements	-	-	69,868	69,868
Other income (expense)	-	-	17,484	17,484
Change in donor restrictions	-	-	63,811	63,811
Net assets released from restrictions	30,077	- (0.400.000)	-	30,077
Appropriation of assets for expenditure	(34,050)	(2,492,209)	<u>-</u>	(2,526,259)
Net assets, end of year	<u>\$ 540,796</u>	<u>\$45,912,884</u>	<u>\$37,742,164</u>	<u>\$84,195,844</u>
		2	2012	
		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Totals
Net assets, beginning of year Investment return	\$ 491,614	\$43,632,080	\$35,478,483	\$79,602,177
Investment income (net)	-	1,365,201	-	1,365,201
Net depreciation	(146,111)	(954,862)	<u> </u>	(1,100,973)
Total investment return	(146,111)	410,339		264,228
Contributions	-	1,050,439	898,684	1,949,123
Change in value of split interest agreements	-	-	(13,730)	(13,730)
Other income (expense)	-	4	(1,867)	(1,863)
Change in donor restrictions	-	-	(141,583)	(141,583)
Net assets released from restrictions	29,777	- (4.004.004)	-	29,777
Appropriation of assets for expenditure	(30,998)	(4,684,881)	-	(4,715,879)
Net assets, end of year	\$ 344,282	\$40,407,981	\$36,219,987	\$76,972,250

### NOTE 15 - ENDOWMENT COMPOSITION (Continued)

Interpretation of UPMIFA: On June 1, 2009, the State of Ohio's version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) became effective for all non-profit, charitable organizations including the Foundation. The Board of Trustees has interpreted UPMIFA as requiring the preservation of the fair value of the original and subsequent gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. However, per policies adopted during the fiscal year ended June 30, 2010, the Foundation may expend up to 20% of the fair value of the original gift(s) when no other net earnings (current or accumulated) are available for distribution.

The Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the organization
- 7. The investment policies of the organization.

Return Objectives and Risk Parameters: The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s), as well as Board-designated funds. Under the Foundation's formally adopted investment policy, the primary investment objective of the endowment portfolio is to provide for preservation of capital with an emphasis on providing current income and achieving long-term growth of the endowment without undue exposure to risk. The performance objective is to grow the market value of assets net of inflation, spending, and expenses, over a full market cycle (generally defined as a three to five year period) without undue exposure to risk. In quantitative terms, the portfolio is invested so as to earn a total return of 5% over inflation without exceeding a standard deviation of 1.2 times a weighted benchmark index. The benchmark index will be comprised of each asset class index weighted by its target allocation. It is also expected that the investment results will outperform their weighted benchmark indices over a full market cycle. Return is calculated on a total return basis, which includes income (interest and dividends), realized and unrealized capital gains (losses).

Strategies Employed for Achieving Objectives: The purpose of endowment funds is to facilitate donors' desire to make substantial long-term gifts to the University and to develop a significant source of revenue for the Foundation. In so doing, the funds will provide a secure, long-term source of funds to: (i) stabilize funding for University schools, colleges and departments, especially in times characterized by declining State support of higher education, (ii) enhance the quality and variety of learning opportunities for Wright State students, (iii) fund special grants, (iv) ensure long-term growth of the University, (v) enhance the University's ability to meet changing educational needs and demands in both the short- and long-term and (vi) support the administrative expenses of the Foundation as deemed appropriate.

### NOTE 15 - ENDOWMENT COMPOSITION (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy: The distribution rate is based upon a total return approach, which utilizes both income and capital appreciation to be withdrawn for spending. For the fiscal years ended June 30, 2013 and 2012, the spending rate for the Foundation was 5% of the previous twelve-quarter average of the endowment portfolio's market value. The spending rate is determined annually by the Foundation Board of Trustees, who may elect to make no distribution in any given year.

<u>Funds with Deficiencies</u>: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. Deficiencies of this nature that are in excess of related temporarily restricted amounts are reported in unrestricted net assets. Such amounts totaled \$40,754 and \$241,241 as of June 30, 2013 and 2012, respectively. Endowment fund principal, unless otherwise directed by the originating donor(s), may be disbursed in accord with Foundation policy so long as the principal amount shall not fall below 80% of the fair value of the original gift and any subsequent gifts to the fund.

<u>Foundation's Reserve Policy</u>: Prompted by the market downturn of 2001-03, the Foundation implemented a policy establishing a reserve fund, the primary purpose of which was to provide matching grants to endowment funds that suffer investment losses resulting in fund deficiencies. The policy stipulates that the reserve fund will make grants in an amount equal to or less than 50% of the amount that would normally have been generated by the endowment had earnings been available so long as the benefitting school, college or department provides a dollar-for-dollar match. No such grants were necessary in fiscal years 2013 or 2012.

The reserve policy further stipulates that in those years in which the unrestricted net assets of the Foundation increase, 5% of the increase is to be transferred into the reserve fund so long as the transfer does not cause the value of the fund to exceed \$1 million. Since the value of the reserve exceeded \$1 million in fiscal years 2013 and 2012, no such transfer was required in either year.

### **NOTE 16 - FUNCTIONAL CLASSIFICATION OF EXPENSES**

Capital outlay

Totals

Total expenses, classified by both service areas and expense categories for the years ended June 30, 2013 and 2012, consist of the following:

	2013								
	Program Services						Support Services		
Expense Category	Scholarships	University Programs	Athletic Programs	Research	Miscellaneous Grants	Fund Raising	Management & General	Totals	
Salaries and wages	\$ 28,150	\$1,048,443	\$ -	\$ 89,996	\$ -	\$ 235,602	\$ -	\$ 1,402,191	
Employee benefits	-	248,225	-	20,338	-	90,289	-	358,852	
Professional services	60,000	207,674	3,435	102,792	-	29,511	36,302	439,714	
Supplies	1,500	194,134	3,272	39,308	7,680	58,738	5,017	309,649	
Travel	-	244,480	119,995	41,632	19,166	131,844	9,501	566,618	
Information and communications	(1,150)	82,869	49,862	11,009	52,535	144,775	5,620	345,520	
Maintenance and repair	-	53,794	133,757	40	-	6,025	62,236	255,852	
Student financial aid	2,922,081	93,721	21,168	1,056	-	-	-	3,038,026	
Other	-	18,902	86,880	69	463	-	60,449	166,763	
Capital outlay	-	907,757	412,448	-	-	-	9,398	1,329,603	
Debt service	-	-	-	-	-	-	1,589	1,589	
Totals	\$3,010,581	\$3,099,999	\$ 830,817	\$ 306,240	\$ 79,844	\$ 696,784	\$ 190,112	\$ 8,214,377	
				2	012				
		Program Services			Suppor				
Expense Category	Scholarships	University Programs	Athletic Programs	Research	Miscellaneous Grants	Fund Raising	Management & General	Totals	
Salaries and wages	\$ 24,024	\$1,152,280	\$ -	\$ 174,894	\$ -	\$ 192,341	\$ -	\$ 1,543,539	
Employee benefits	-	236,785	· -	38,488	-	67,414	-	342,687	
Professional services	-	362,103	5,030	8,678	-	155,427	296,990	828,228	
Supplies	-	107,536	49,313	83,106	4,832	60,720	133	305,640	
Travel	500	247,647	232,022	30,910	24,216	80,167	6,884	622,346	
Information and communications	78	146,268	28,250	34,064	33,872	169,885	4,102	416,519	
Maintenance and repair	-	82,552	4,444	312	532	950	-	88,790	
Student financial aid	2,395,453	74,924	22,821	870	-	9,258	-	2,503,326	
Other	-	15,417	99,694	-	3,331	2,220	33,560	154,222	
O!t-1tl		707.000						707.000	

767,962

\$ 441,574

\$ 371,322

66,783

\$ 738,382

\$3,193,474

\$2,420,055

767,962

\$ 7,573,259

\$ 341,669

### **NOTE 17 - FUND RAISING EXPENSES**

Fund raising expenses, for the years ended June 30, 2013 and 2012, consist of the following:

		2012		
Development operations	\$	437,873	\$	384,846
Development support operations		82,550		83,293
In-college development officers		97,099		79,116
Capital campaign expense		79,262		191,127
Totals	\$	696,784	\$	738,382

The Foundation partially supports the University's fund raising efforts by underwriting the costs of several of its development department functions and also areas supporting development. Included in these functions are annual appeals, corporate and foundation relations, major donor cultivation, donor recognition events, planned giving, gift entry and donor database management.

The salaries and benefits of development officers assigned to several of the University's colleges and schools are partially offset by the Foundation.

The Foundation also underwrites the costs of University events that enhance relations with the University community and its donors as well as costs associated with planning the University's next fund raising campaign.

### **NOTE 18 - MANAGEMENT AND GENERAL EXPENSES**

Management and general expenses, for the years ended June 30, 2013 and 2012, consist of the following:

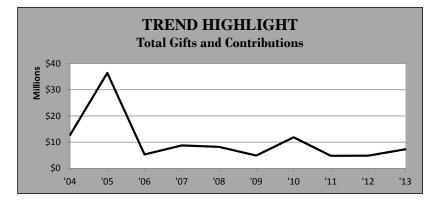
	2013	 2012
Reimbursement for university staff support	\$ -	\$ 200,000
Building operation and maintenance	92,701	-
Professional fees	34,106	96,690
Insurance	17,978	17,205
Board/committee meetings	12,779	10,025
Loan interest	1,589	-
Change in reserve for uncollectible pledges	19,900	11,500
Other	11,059	 6,249
Totals	\$ 190,112	\$ 341,669

The Foundation has agreed to provide the University an annual allocation in the amount of 1% of certain net assets as reimbursement for administrative staff support provided by various University employees. The amount of the reimbursement is subject to annual review and adjustment. For the fiscal year ended June 30, 2013, the Foundation negotiated an agreement with the University that allowed it to forego the 1% allocation payment in exchange for the purchase of an option on property in which the University had an interest (see Note 8).



# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL REVENUES (Unaudited) For the ten years ended June 30, 2004 to 2013

		Gifts and C	ontributions			Investme				
Fiscal		Temporarily	Permanently		Interest and	Realized	Unrealized		Other Income	Total
Year	Unrestricted	Restricted	Restricted	Subtotal	Dividends	Gains (Losses)	Gains (Losses)	Subtotal	(Losses)	Revenues
2004	\$ 118,160	\$ 6,134,203	\$ 6,458,126	\$ 12,710,489	\$ 745,571	\$ 583,476	\$ 4,964,022	\$ 6,293,069	\$ (462,316)	\$ 18,541,242
2005	80,966	35,815,383	487,675	36,384,024	1,162,370	2,483,723	379,713	4,025,806	958,657	41,368,487
2006	76,833	4,324,101	889,803	5,290,737	4,510,019	2,681,645	434,322	7,625,986	3,861,874	16,778,597
2007	47,072	8,254,681	454,971	8,756,724	3,307,068	5,638,104	7,177,944	16,123,116	17,298	24,897,138
2008	169,772	7,542,053	503,454	8,215,279	2,364,080	10,026,863	(18,692,035)	(6,301,092)	(318,936)	1,595,251
2009	79,194	4,580,326	230,501	4,890,021	2,356,165	(3,228,364)	(18,028,546)	(18,900,745)	4,259,426	(9,751,298)
2010	59,046	9,694,617	2,072,392	11,826,055	3,152,713	(1,353,331)	10,539,275	12,338,657	(113,727)	24,050,985
2011	64,957	4,059,628	671,525	4,796,110	2,509,261	(3,917,350)	17,345,741	15,937,652	404,331	21,138,093
2012	97,681	3,830,952	898,684	4,827,317	2,272,173	628,997	(1,916,361)	984,809	15,750	5,827,876
2013	53,291	5,864,390	1,371,014	7,288,695	2,652,887	1,064,618	5,663,769	9,381,274	483,463	17,153,432

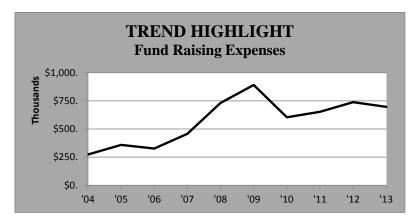




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL EXPENSES BY SERVICE AREA (Unaudited) For the ten years ended June 30, 2004 to 2013

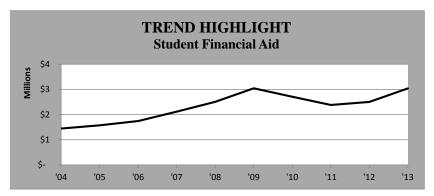
	Program Services													
Fiscal		University	Athletic			Mis	cellaneous			Fund	Ма	nagement	Total	
Year	Scholarships	Programs	Programs	R	esearch		Grants		Subtotal	Raising	an	d General	Expenses	
2004	\$ 1,456,584	\$ 2,534,367	\$ 275,772	\$	307,018	\$	35,157	\$	4,608,898	\$ 273,349	\$	240,702	\$ 5,122,949	
2005	1,596,851	2,508,238	326,062		735,051		53,425		5,219,627	358,563		286,460	5,864,650	
2006	1,711,966	5,055,359	356,455		550,275		45,031		7,719,086	326,470		311,009	8,356,565	
2007	2,177,740	3,796,241	282,840		1,046,645		56,702		7,360,168	457,294		471,164	8,288,626	
2008	2,352,007	10,732,749	503,462		1,030,633		61,072		14,679,923	732,275		510,819	15,923,017	
2009	2,831,997	7,555,156	371,231		814,602		58,062		11,631,048	891,351		96,068	12,618,467	
2010	2,486,494	6,161,392	472,485		766,938		84,697		9,972,006	604,006		345,702	10,921,714	
2011	2,264,720	3,029,763	488,515		500,969		89,310		6,373,277	653,096		339,698	7,366,071	
2012	2,420,055	3,193,474	441,574		371,322		66,783		6,493,208	738,382		341,669	7,573,259	
2013	3,010,581	3,099,999	830,817		306,240		79,844		7,327,481	696,784		190,112	8,214,377	

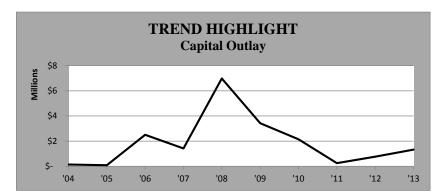




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL EXPENSES BY OBJECT CATEGORY (Unaudited) For the nine years ended June 30, 2004 to 2013

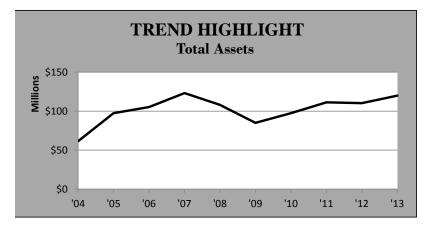
Fiscal Year	Salaries and Wages	Employee Benefits	Professional Services	Supplies	Travel	Information and Communications	Maintenance and Repair	Student Financial Aid	Other	Capital Outlay	Debt Service	Total Expenses
2004	\$ 820,874	\$ 181,892	\$ 491,556	\$ 303,937	\$ 477,025	\$ 1,114,079	\$ 35,245	\$ 1,442,698	\$ 97,197	\$ 135,637	\$ 22,809	\$ 5,122,949
2005	1,610,130	352,260	512,900	356,045	372,366	892,953	25,531	1,572,291	51,223	84,255	34,696	5,864,650
2006	1,724,210	380,245	370,085	288,951	454,283	439,368	59,483	1,743,917	346,183	2,499,970	49,870	8,356,565
2007	2,177,995	522,493	685,800	290,787	474,455	318,998	48,248	2,114,430	179,596	1,420,362	55,462	8,288,626
2008	2,471,985	649,659	952,298	376,244	788,394	894,731	124,871	2,505,334	143,038	6,979,772	36,691	15,923,017
2009	2,923,130	772,321	946,108	221,206	661,303	450,117	21,951	3,043,141	148,957	3,418,813	11,420	12,618,467
2010	2,874,971	751,374	911,478	330,771	487,274	441,085	75,452	2,709,010	191,031	2,145,335	3,933	10,921,714
2011	1,857,754	488,013	928,456	185,941	439,210	531,694	148,087	2,384,496	150,503	250,454	1,463	7,366,071
2012	1,543,539	342,687	828,228	305,640	622,346	416,519	88,790	2,503,326	154,222	767,962	-	7,573,259
2013	1,402,191	358,852	439,714	309,649	566,618	345,520	255,852	3,038,026	166,763	1,329,603	1,589	8,214,377

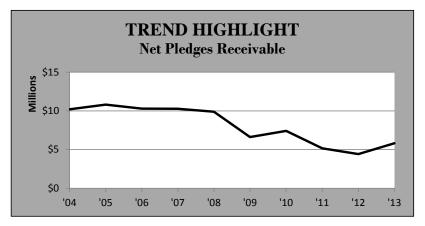




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL ASSETS (Unaudited) For the ten years ended June 30, 2004 to 2013

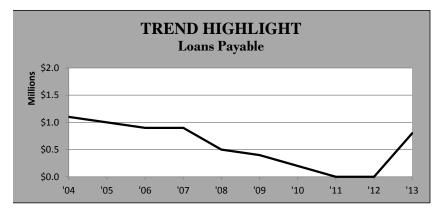
Fiscal Year	Cash and Equivalents	Net Pledges Receivable	Receivable from Trusts	Investments	Annuity Assets	Capital Assets	Other Assets	Total Assets
2004	\$ 1,478,940	\$ 10,196,000	\$ 1,466,500	\$ 46,800,477	\$ 575,374	\$ 650,000	\$ 215,884	\$ 61,383,175
2005	2,246,678	10,807,100	1,547,800	81,188,785	594,365	650,000	290,751	97,325,479
2006	294,258	10,281,100	1,315,500	90,785,185	1,243,024	650,000	687,143	105,256,210
2007	2,858,861	10,264,459	2,947,470	104,450,293	1,310,881	650,000	741,463	123,223,427
2008	1,012,378	9,887,420	1,958,100	92,881,428	1,149,184	650,000	438,870	107,977,380
2009	2,453,452	6,616,800	1,495,300	72,717,984	786,367	650,000	333,693	85,053,596
2010	2,139,175	7,416,300	1,305,300	85,930,565	179,991	-	462,629	97,433,960
2011	5,355,232	5,167,500	1,545,600	98,115,756	222,680	-	786,384	111,193,152
2012	1,654,245	4,414,400	1,414,100	101,900,059	215,276	-	670,526	110,268,606
2013	1,236,709	5,817,300	1,277,300	109,106,459	252,637	1,482,267	711,127	119,883,799

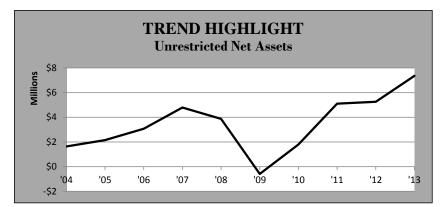




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL LIABILITIES AND NET ASSETS (Unaudited) For the ten years ended June 30, 2004 to 2013

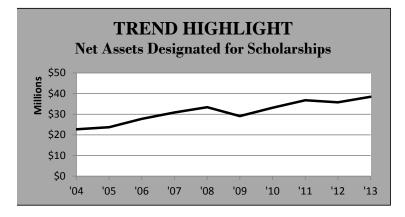
			LIABILITIES	3		NET ASSETS						
Fiscal Year	Payable to WSU and Vendors	Deposits Held for Others	Annuities Payable	Loans Payable	Total Liabilities	Unrestricted	Temporarily Restricted	Permanently Restricted	Total Net Assets			
2004	\$ 885,188	\$ 1,064,739	\$ 310,100	\$ 1,100,000	\$ 3,360,027	\$ 1,639,802	\$ 33,469,879	\$ 22,913,467	\$ 58,023,148			
2005	1,314,622	1,163,972	319,900	1,000,000	3,798,494	2,155,375	67,037,472	24,334,138	93,526,985			
2006	490,877	1,251,716	664,600	900,000	3,307,193	3,068,930	72,466,166	26,413,921	101,949,017			
2007	1,704,496	1,417,102	645,300	900,000	4,666,898	4,789,994	86,994,917	26,772,618	118,557,529			
2008	1,300,260	1,312,457	634,900	500,000	3,747,617	3,872,027	72,926,632	27,431,104	104,229,763			
2009	1,172,156	1,010,742	610,700	400,000	3,193,598	(587,609)	50,013,826	32,433,781	81,859,998			
2010	1,023,658	1,096,633	124,400	200,000	2,444,691	1,799,353	58,594,379	34,595,537	94,989,269			
2011	1,021,199	1,277,662	133,000	-	2,431,861	5,107,510	68,175,298	35,478,483	108,761,291			
2012	1,191,983	1,926,215	134,500	-	3,252,698	5,260,177	65,535,744	36,219,987	107,015,908			
2013	1,085,094	1,912,842	130,900	800,000	3,928,836	7,364,390	70,848,409	37,742,164	115,954,963			

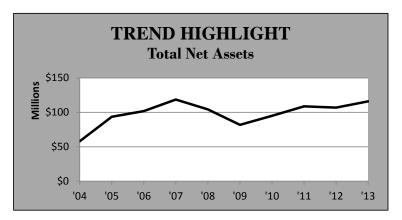




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF NET ASSET RESTRICTIONS AND DESIGNATIONS (Unaudited) For the ten years ended June 30, 2004 to 2013

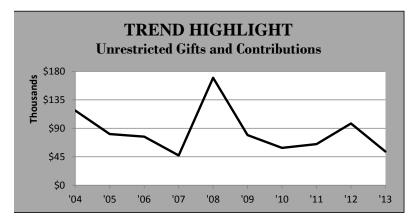
Fiscal Year	Scholarships	University Programs	Athletic Programs	Research	Market Stabilization	Debt Guaranty	Undesignated	Total Net Assets
2004	\$ 22,701,618	\$ 30,937,661	\$ 288,494	\$ 2,859,425	\$ -	\$ -	\$ 1,235,950	\$ 58,023,148
2005	23,727,866	65,183,836	253,562	2,629,362	732,419	-	999,940	93,526,985
2006	27,771,963	68,427,714	203,169	2,909,936	789,178	-	1,847,057	101,949,017
2007	30,840,764	77,369,148	91,912	6,242,782	917,796	-	3,095,127	118,557,529
2008	33,439,086	61,769,905	77,776	5,819,290	914,195	-	2,209,511	104,229,763
2009	29,121,590	44,102,948	32,279	9,750,145	745,187	-	(1,892,151)	81,859,998
2010	33,176,487	50,722,858	21,491	9,850,078	769,218	-	449,137	94,989,269
2011	36,818,929	56,946,708	81,009	10,393,879	980,076	600,000	2,940,690	108,761,291
2012	35,764,132	56,639,070	84,017	9,854,035	1,035,199	600,000	3,039,455	107,015,908
2013	38,445,069	60,639,894	116,357	9,970,803	1,058,405	600,000	5,124,435	115,954,963

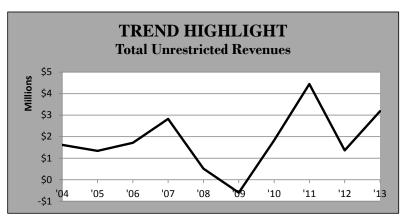




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF UNRESTRICED GENERAL FUND REVENUES (Unaudited) For the ten years ended June 30, 2004 to 2013

						Change in Value		
Fiscal	Gifts and	Interest and	Realized	Unrealized	Administrative	of Split Interest	Other Income	
Year	Contributions	Dividends	Gains (Losses)	Gains (Losses)	Fees	Agreements	(Expense)	Totals
2004	\$ 118,160	\$ 224,948	\$ 258,864	\$ 662,171	\$ 311,531	\$ 11,000	\$ 33,709	\$ 1,620,383
2005	80,966	346,951	528,312	(24,041)	358,649	11,600	34,043	1,336,480
2006	76,833	673,730	346,851	20,649	662,415	(103,100)	36,580	1,713,958
2007	47,072	505,095	594,426	890,797	749,033	7,100	33,607	2,827,130
2008	169,772	419,410	1,064,319	(1,909,951)	817,265	(110,300)	61,460	511,975
2009	79,194	296,691	(420,263)	(1,066,001)	491,195	(38,200)	55,346	(602,038)
2010	59,046	379,138	(42,034)	794,868	549,658	-	91,658	1,832,334
2011	64,957	728,929	233,966	2,630,284	642,596	-	145,160	4,445,892
2012	97,681	743,015	46,662	(423,384)	745,347	-	156,652	1,365,973
2013	53,291	828,296	31,276	1,202,341	744,983	-	326,305	3,186,492





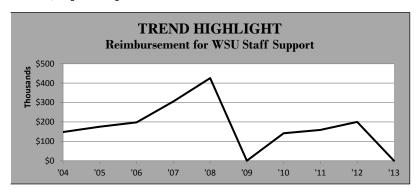
#### WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF UNRESTRICED GENERAL FUND EXPENSES (Unaudited)

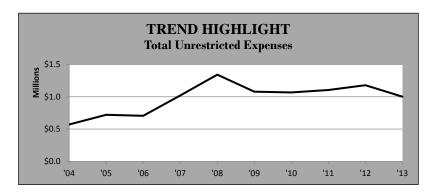
For the ten years ended June 30, 2004 to 2013

	Program Services			ces	Fund Raising							Management and General										
								college		ancement				bursement		lding						Other
Fiscal					Dev	elopment	Dev	elopment	S	ervices	Other F	und		University	Opera	tion and	Pro	fessional		Loan	Mar	nagement
Year	Sch	olarships	(	Grants	5	Support	О	fficers	S	Support	Raisin	g¹	Stat	ff Support	Main	enance		Fees	li	nterest	and	General <sup>2</sup>
2004	\$	22,749	\$	35,157	\$	110,521	\$	78,340	\$	84,488	\$	-	\$	147,941	\$	-	\$	50,424	\$	22,809	\$	19,528
2005		22,783		53,425		110,493		88,307		78,475	81	,288		175,304		-		42,607		34,696		33,853
2006		22,793		45,031		130,725		99,635		53,660	42	,450		198,130		-		19,857		49,870		43,152
2007		34,362		56,702		135,181		165,128		132,170	24	,815		305,539		-		21,464		55,462		88,699
2008		37,430		61,072		136,361		146,841		151,013	298	,060		426,000		-		26,801		36,691		21,327
2009		33,626		58,062		372,776		164,599		179,085	174	,891		-		-		26,936		11,420		57,712
2010		31,800		84,697		166,671		195,846		165,085	76	,404		141,615 ³		-		122,032		3,933		78,122
2011		22,920		89,310		406,673		73,678		80,166	92	,579		159,038 ³		-		162,828		1,463		16,369
2012		30,998		66,783		308,083		79,117		83,293	267	,889		200,000		-		96,690		-		44,979
2013		34,050		79,844		437,873		97,099		82,550	79	,262		- 4		92,701		34,106		1,589		61,716

<sup>&</sup>lt;sup>1</sup> Includes expenses related to donor and community events, donor recognition efforts and campaign planning/execution.

<sup>&</sup>lt;sup>4</sup> In FY13, Wright State agreed to waive then annual reimbursement.





<sup>&</sup>lt;sup>2</sup> Includes expenses related to board/committee meetings, insurance, property taxes and changes in allowance for uncollectible pledges receivable.

<sup>&</sup>lt;sup>3</sup> In FY2010 and FY2011, in lieu of it's reimbursement payment to the University, the Foundation reimbursed the University for separation incentives paid to three Advancement employees.

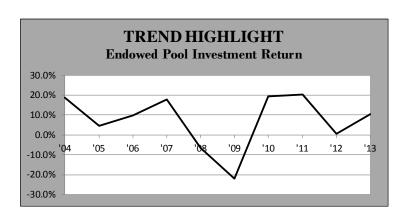
### WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF INVESTMENT VALUES, CLASSIFICATIONS AND PERFORMANCE (Unaudited) For the ten years ended June 30, 2004 to 2013

Fiscal	Fair	Fa	ir Value Classification	on¹	Total	Endow	ed Pool	Non-endowed Pool	
Year	Value	Level 1	Level 2	Level 3	Return	Return	Index	Return	Index
2004	\$ 46,800,477	n/a	n/a	n/a	\$ 6,293,069	18.9%	17.9%	13.0%	12.0%
2005²	81,188,785	n/a	n/a	n/a	4,025,806	4.5%	3.3%	4.2%	3.3%
2006	90,785,185	n/a	n/a	n/a	7,625,986	9.9%	9.7%	9.0%	8.3%
2007	104,450,293	n/a	n/a	n/a	16,123,116	18.0%	17.8%	16.5%	16.3%
2008	92,881,428	n/a	n/a	n/a	(6,301,092)	-6.5%	-3.5%	-3.2%	-0.5%
2009	72,717,984	\$ 59,006,036	\$ 10,666,244	\$ 3,045,704	(18,900,745)	-21.9%	-16.9%	-16.2%	-13.2%
2010	85,930,565	69,263,657	10,879,556	5,787,352	12,338,657	19.4%	11.9%	15.1%	14.5%
2011	98,115,756	77,280,382	18,417,757	2,417,617	15,937,652	20.2%	20.2%	18.6%	17.4%
2012	101,900,059	82,497,600	16,578,989	2,823,470	984,809	0.7%	1.4%	1.8%	2.4%
2013	109,106,459	91,736,221	9,069,289	8,300,949	9,381,274	10.4%	10.5%	8.2%	8.0%

<sup>&</sup>lt;sup>1</sup> For level definitions, see Notes to the Financial Statements - Note 4 elsewhere in this report

<sup>&</sup>lt;sup>2</sup> Return information for last seven months of fiscal year due to a change in investment manager



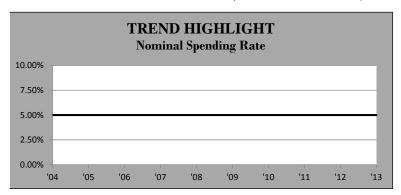


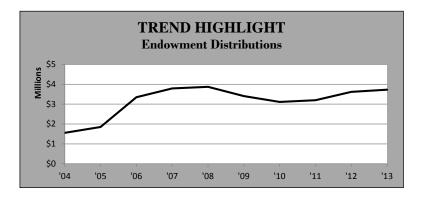
# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF VARIOUS STATISTICAL DATA (Unaudited) For the ten years ended June 30, 2004 to 2013

Fiscal Year	Number of True and Quasi- Endowment Funds	Endowment Value	Nominal Spending Rate <sup>1</sup>	Effective Spending Rate <sup>2</sup>	Endowment Distributions	University Support	Direct Scholarship Support	Alternative Investments as a Percent of Total Investments	Investment Management Fees
2004	239	n/a	5.00%	5.79%	\$ 1,555,493	\$ 4,882,247	\$ 117,749	0.29%	n/a
2005	248	n/a	5.00%	4.59%	1,851,224	5,578,190	117,783	0.20%	n/a
2006	262	n/a	5.00%	4.94%	3,344,128	8,045,556	117,793	0.17%	\$ 528,958
2007	272	n/a	5.00%	4.84%	3,787,887	7,817,462	134,362	0.15%	609,553
2008	307	n/a	5.00%	4.63%	3,868,598	15,412,198	137,430	14.39%	544,815
2009	319	n/a	5.00%	4.17%	3,403,180	12,522,399	133,626	18.86%	384,103
2010	328	\$ 68,860,221	5.00%	5.18%	3,110,279	10,588,512	121,800	19.40%	450,378
2011	345	79,602,177	5.00%	4.57%	3,195,177	7,026,373	82,920	21.24%	510,091
2012	362	76,972,250	5.00%	4.69%	3,615,410	7,231,590	90,998	19.04%	536,514
2013	384	84,195,844	5.00%	4.94%	3,725,624	8,024,265	134,050	15.92%	590,377

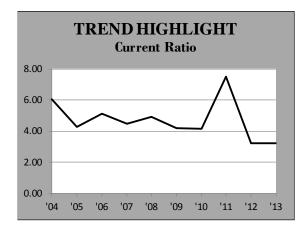
<sup>&</sup>lt;sup>1</sup> As defined by Foundation's investment policy statement

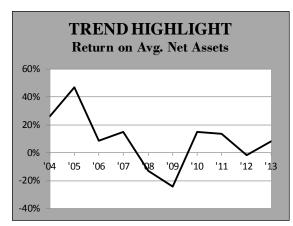
<sup>&</sup>lt;sup>2</sup> Defined as annual endowment distribution divided by market value of endowment portfolio on July 1





Fiscal Year	Current Ratio	Days Cash on Hand	Return on Average Net Assets	Program Spending Ratio	Fund Raising Spending Ratio	Interest Expense Pct.
2004	6.03	105.37	26.15%	89.97%	5.34%	1.90%
2005	4.27	139.83	46.85%	89.00%	6.11%	3.15%
2006	5.14	12.85	8.62%	92.37%	3.91%	4.99%
2007	4.48	125.89	15.06%	88.80%	5.52%	6.16%
2008	4.93	23.21	-12.86%	92.19%	4.60%	4.08%
2009	4.19	70.97	-24.04%	92.17%	7.06%	2.28%
2010	4.16	71.49	14.85%	91.30%	5.53%	0.98%
2011	7.52	265.36	13.52%	86.52%	8.87%	0.73%
2012	3.21	79.73	-1.62%	85.74%	9.75%	0.00%
2013	3.24	54.95	8.02%	89.20%	8.48%	0.00%





#### WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF INSTITUTIONAL DATA (Unaudited) For the year ended June 30, 2013

Date of incorporation December 15, 1966 Tax-exempt status 501(c)(3) Public charity status Sec. 170(b)(1)(A)(vi) Employer identification number 23-7019799 Wright State University Date founded 1964 Date achieved independent university status 1967 Tax-exempt status 501(c)(1) Employer identification number 31-0732831 Student population (Fall 2012): Total enrollment (some students attend both campuses) 17,930 **Dayton Campus** 16,780 Lake Campus 1,150 Characteristics: Men/women 46.7%/53.3% Full-time/part-time 76.6%/23.4% Undergraduate/Graduate/Doctoral 79.4%/14.1%/4.8% International students 5.6% Minority students (excludes international students) 16.8% Age 25 and older 31.3% Average age 24.5 years Academics: Number of colleges 8 Number of schools 3 Degree programs: Undergraduate, Associate 13 Undergraduate, Bachelor's 91 Graduate, Master's, Doctoral and Professional 88 Full time employees: 891 Faculty Staff 1,497 Total 2,388 Facilities: Dayton Campus: 557 Acreage 26 Academic and academic support buildings Student residential buildings 30 Lake Campus: Acreage 173 Academic and academic support buildings Student residential buildings Number of degrees awarded since inception 108,918 Research grant awards \$100,159,910 Annual full-time undergraduate tuition (Ohio resident) \$8,354



#### INDEPENDENT AUDITORS REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To Audit Committee of the Board of Trustees Wright State University Foundation, Inc. Dayton, Ohio

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Wright State University Foundation, Inc., which comprise the statement of financial position as of June 30, 2013, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 8, 2013.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Wright State University Foundation, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Wright State University Foundation, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Wright State University Foundation, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Wright State University Foundation, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Crowe Horwath LLP

Crowe Horwath LLP

Columbus, Ohio October 8, 2013





#### WRIGHT STATE UNIVERSITY FOUNDATION, INC.

#### **GREENE COUNTY**

#### **CLERK'S CERTIFICATION**

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

**CLERK OF THE BUREAU** 

Susan Babbitt

**CERTIFIED JANUARY 23, 2014**