

THE UNIVERSITY OF CINCINNATI FOUNDATION AND THE  
ENDOWMENT FUND ASSOCIATION

Combined Financial Statements and Supplementary Schedules

June 30, 2002 and 2001 with Report of Independent Auditors





**Auditor of State  
Betty Montgomery**

88 East Broad Street  
P. O. Box 1140  
Columbus, Ohio 43216-1140  
Telephone 614-466-4514  
800-282-0370  
Facsimile 614-466-4490  
[www.auditor.state.oh.us](http://www.auditor.state.oh.us)

Board of Trustees  
The University of Cincinnati Foundation and  
The Endowment Fund Association

We have reviewed the Independent Auditor's Report of The University of Cincinnati Foundation and The Endowment Fund Association, Hamilton County, prepared by Ernst & Young LLP for the audit period July 1, 2001 through June 30, 2002. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The University of Cincinnati Foundation and The Endowment Fund Association is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Betty Montgomery".

BETTY MONTGOMERY  
Auditor of State

February 11, 2003

**This Page is Intentionally Left Blank.**

The University of Cincinnati Foundation and  
The Endowment Fund Association

Combined Financial Statements and Supplementary Schedules

June 30, 2002 and 2001

**Contents**

|  |    |
|--|----|
| Report of Independent Auditors.....                                | 1  |
| Combined Statements of Financial Position .....                    | 2  |
| Combined Statement of Activities .....                             | 3  |
| Combined Statements of Cash Flows.....                             | 5  |
| Notes to Financial Statements.....                                 | 6  |
| <br>   |    |
| Report of Independent Auditors on Other Financial Information..... | 18 |
| Combining Schedule – Statement of Financial Position.....          | 19 |
| Combining Schedule – Statement of Activities .....                 | 20 |
| Schedule of Combined Operating Activities.....                     | 21 |
| Schedule of Activities – Unrestricted Net Assets.....              | 22 |

**This Page is Intentionally Left Blank.**

## Report of Independent Auditors

The Board of Trustees

The University of Cincinnati Foundation  
and

The Endowment Fund Association

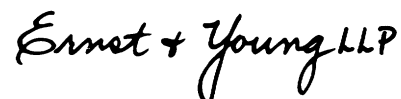
We have audited the combined statement of financial position of the University of Cincinnati Foundation (the Foundation) and the Endowment Fund Association (the Association) as of June 30, 2002, and the related combined statement of activities, and cash flows for the year then ended. These combined financial statements are the responsibility of the Foundation and Association's management. Our responsibility is to express an opinion on these combined financial statements based on our audit. The combined financial statements of the Foundation and the Association for the year ended June 30, 2001, were audited by other auditors whose report dated August 24, 2001, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2002 combined financial statements referred to above present fairly, in all material respects, the financial position of the Foundation and Association as of June 30, 2002, and the statement of activities and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 21, 2002 on our consideration of the Foundation's and Association's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

On July 1, 2001, the Foundation changed its accounting for agency contributions. As a result and as discussed in Note 2 to the financial statements, adjustments have been recorded as increases to permanently restricted, temporarily restricted, and unrestricted net assets as of July 1, 2001.



August 21, 2002

The University of Cincinnati Foundation and  
The Endowment Fund Association

Combined Statements of Financial Position

|   | June 30        |                |
|---|----------------|----------------|
|   | 2002           | 2001           |
| <b>Assets</b>   |                |                |
| Cash  | \$ 6,145,570   | \$ 5,007,202   |
| Due from University of Cincinnati   | 1,431,219      | 1,397,365      |
| Accrued interest receivable   | 359,494        | 332,785        |
| Stock proceeds receivable   | 61,205         | 66,372         |
| Prepaid expenses  | 102,236        | 99,275         |
| Pledges receivable, net of allowance <i>(Note 5)</i>  | 36,143,532     | 41,391,256     |
| Cash surrender value of life insurance policies <i>(Note 6)</i>   | 688,991        | 1,490,861      |
| Other   | 2,600          | 14,977         |
| Investments, at fair value <i>(Note 7)</i> :  |                |                |
| Cash equivalents  | 8,461,261      | 7,581,516      |
| Mutual funds  | 55,942,545     | 51,877,838     |
| Corporate stocks  | 67,854,726     | 79,904,186     |
| Foreign stocks and obligations  | -              | 50,548         |
| U.S. Government and agency obligations  | 4,413,543      | 5,397,784      |
| Corporate bonds   | 8,357,203      | 7,010,996      |
| Municipal obligations   | 225,831        | 224,367        |
| Total investments   | 145,255,109    | 152,047,235    |
| Investment property, net of accumulated depreciation of<br>\$829,000 in 2002 and \$770,000 in 2001                          | 777,457        | 836,296        |
| Property and equipment:   |                |                |
| Leasehold improvements, net of accumulated amortization<br>of \$127,000 in 2002 and \$76,000 in 2001                        | 375,364        | 402,293        |
| Equipment and automobile, net of accumulated depreciation<br>of \$1,079,000 in 2002 and \$1,002,000 in 2001 <i>(note 8)</i> | 896,877        | 943,920        |
| Total assets  | \$ 192,239,654 | \$ 204,029,837 |
| <b>Liabilities and net assets</b>   |                |                |
| Liabilities:  |                |                |
| Accounts payable  | \$ 1,072,196   | \$ 562,127     |
| Accrued liabilities   | 43,002         | 152,906        |
| Accrued compensated absences  | 179,349        | 191,040        |
| Agency payable <i>(Note 2)</i>  | 580,452        | 18,811,289     |
| Refundable deposits   | 690,793        | 793,135        |
| Obligations under capital leases <i>(Note 9)</i>  | -              | 26,278         |
| Due to University of Cincinnati <i>(Note 10)</i>  | 479,557        | 599,446        |
| Present value of annuities payable <i>(Note 14)</i>   | 9,581,236      | 9,109,142      |
| Total liabilities   | 12,626,585     | 30,245,363     |
| Net assets:   |                |                |
| Unrestricted  | 12,061,803     | 31,678,308     |
| Temporarily restricted <i>(Note 3)</i>  | 59,086,872     | 50,413,224     |
| Permanently restricted <i>(Note 4)</i>  | 108,464,394    | 91,692,942     |
| Total net assets  | 179,613,069    | 173,784,474    |
| Total liabilities and net assets  | \$ 192,239,654 | \$ 204,029,837 |

*See accompanying notes to combined financial statements.*



The University of Cincinnati Foundation and  
The Endowment Fund Association

Combined Statement of Activities

Year ended June 30, 2002

|  | Unrestricted  | Temporarily<br>Restricted | Permanently<br>Restricted | Total          |
|--|---------------|---------------------------|---------------------------|----------------|
| Revenues and other additions:  |               |                           |                           |                |
| Contributions:   |               |                           |                           |                |
| University   | \$ 282,239    | \$ 31,277,379             | \$ 16,580,225             | \$ 48,139,843  |
| Foundation   | -             | 82,781                    | -                         | 82,781         |
| University fee ( <i>Note 11</i> )  | 1,397,908     | 57,417                    | -                         | 1,455,325      |
| Assessment fee ( <i>Note 12</i> )  | 5,234,807     | -                         | -                         | 5,234,807      |
| Other income   | 150,255       | 1,194,295                 | 47,649                    | 1,392,199      |
| Investment income:   |               |                           |                           |                |
| Dividend and interest income   | 831,874       | 2,719,627                 | 146,080                   | 3,697,581      |
| Net unrealized and realized losses   | (12,925,358)  | (4,356,508)               | -                         | (17,281,866)   |
| Reclassification of contributions<br>pursuant to donor stipulation           | (3,433,363)   | 3,939,007                 | (505,644)                 | -              |
| Net assets released from restrictions-<br>satisfaction of donor restrictions | 25,863,950    | (25,863,950)              | -                         | -              |
| Total revenues and other additions   | 17,402,312    | 9,050,048                 | 16,268,310                | 42,720,670     |
| Expenses and other deductions:   |               |                           |                           |                |
| Distributed to or for the University<br>of Cincinnati                        | 25,871,163    | -                         | -                         | 25,871,163     |
| Operating expenses   | 10,248,114    | -                         | -                         | 10,248,114     |
| Assessment fee ( <i>Note 12</i> )  | 899,540       | -                         | -                         | 899,540        |
| Total expenses   | 37,018,817    | -                         | -                         | 37,018,817     |
| Change in present value of annuities<br>payable                              | -             | 376,400                   | (503,142)                 | (126,742)      |
| Total expenses and other deductions<br>(additions)                           | 37,018,817    | 376,400                   | (503,142)                 | 36,892,075     |
| Change in net assets   | (19,616,505)  | 8,673,648                 | 16,771,452                | 5,828,595      |
| Net assets, beginning of year  | 31,678,308    | 50,413,224                | 91,692,942                | 173,784,474    |
| Net assets, end of year  | \$ 12,061,803 | \$ 59,086,872             | \$ 108,464,394            | \$ 179,613,069 |

*See accompanying notes to combined financial statements.*

The University of Cincinnati Foundation and  
The Endowment Fund Association

Combined Statement of Activities

Year ended June 30, 2001

|  | Unrestricted  | Temporarily<br>Restricted | Permanently<br>Restricted | Total          |
|--|---------------|---------------------------|---------------------------|----------------|
| Revenues and other additions:  |               |                           |                           |                |
| Contributions:   |               |                           |                           |                |
| University   | \$ 583,796    | \$ 12,754,768             | \$ 8,361,061              | \$ 21,699,625  |
| Foundation   | -             | 101,058                   | -                         | 101,058        |
| University fee ( <i>Note 11</i> )  | 1,604,866     | 57,417                    | -                         | 1,662,283      |
| Assessment fee ( <i>Note 12</i> )  | 4,518,841     | -                         | -                         | 4,518,841      |
| Other income   | 135,416       | 784,766                   | 574                       | 920,756        |
| Investment income:   |               |                           |                           |                |
| Dividend and interest income   | 820,151       | 3,116,339                 | 102,330                   | 4,038,820      |
| Net unrealized and realized losses   | (11,400,290)  | (1,128,759)               | -                         | (12,529,049)   |
| Reclassification of contributions<br>pursuant to donor stipulation           | (2,726,912)   | 2,670,474                 | 56,438                    | -              |
| Net assets released from restrictions-<br>satisfaction of donor restrictions | 17,609,179    | (17,609,179)              | -                         | -              |
| Total revenues and other additions   | 11,145,047    | 746,884                   | 8,520,403                 | 20,412,334     |
| Expenses and other deductions:   |               |                           |                           |                |
| Distributed to or for the University<br>of Cincinnati                        | 17,220,709    | -                         | -                         | 17,220,709     |
| Operating expenses   | 8,563,444     | -                         | -                         | 8,563,444      |
| Assessment fee ( <i>Note 12</i> )  | 592,669       | -                         | -                         | 592,669        |
| Total expenses   | 26,376,822    | -                         | -                         | 26,376,822     |
| Change in present value of annuities<br>payable                              | -             | 537,787                   | (311,480)                 | 226,307        |
| Total expenses and other deductions<br>(additions)                           | 26,376,822    | 537,787                   | (311,480)                 | 26,603,129     |
| Change in net assets   | (15,231,775)  | 209,097                   | 8,831,883                 | (6,190,795)    |
| Net assets, beginning of year  | 46,910,083    | 50,204,127                | 82,861,059                | 179,975,269    |
| Net assets, end of year  | \$ 31,678,308 | \$ 50,413,224             | \$ 91,692,942             | \$ 173,784,474 |

*See accompanying notes to combined financial statements.*

The University of Cincinnati Foundation and  
The Endowment Fund Association

Combined Statements of Cash Flows

|  | <b>Year ended June 30</b> |                       |
|--|---------------------------|-----------------------|
|  | <b>2002</b>               | <b>2001</b>           |
| Cash flows from operating activities:  |                           |                       |
| Payments to or for the University of Cincinnati  | <b>\$ (25,416,256)</b>    | \$ (17,220,709)       |
| University fees, assessment fees and other   | <b>7,031,507</b>          | 6,483,419             |
| Cash paid for compensation   | <b>(5,133,858)</b>        | (5,368,763)           |
| Cash received for gifts  | <b>17,183,405</b>         | 13,019,767            |
| Investment income available for distribution   | <b>3,622,227</b>          | 4,086,835             |
| Cash received from sales and services  | <b>126,846</b>            | 133,872               |
| Cash paid for operating expenses   | <b>(2,169,805)</b>        | (2,543,456)           |
| Net cash used by operating activities  | <b>(4,755,934)</b>        | (1,409,035)           |
| Cash flows from investing activities:  |                           |                       |
| Proceeds from sale of investments  | <b>131,780,996</b>        | 78,423,877            |
| Purchase of investments  | <b>(141,390,991)</b>      | (80,090,802)          |
| Purchase of property and equipment   | <b>(218,548)</b>          | (170,522)             |
| Net cash used by investing activities  | <b>(9,828,543)</b>        | (1,837,447)           |
| Cash flows from financing activities:  |                           |                       |
| Proceeds from contributions to endowment and similar funds   | <b>16,580,222</b>         | 4,620,007             |
| Payments on capital lease obligation   | <b>(26,278)</b>           | (60,461)              |
| Investment income restricted for reinvestment  | <b>48,646</b>             | 41,913                |
| Net cash provided by financing activities  | <b>16,602,590</b>         | 4,601,459             |
| Net increase in cash and cash equivalents  | <b>2,018,113</b>          | 1,354,977             |
| Cash and cash equivalents, beginning of year   | <b>12,588,718</b>         | 11,233,741            |
| Cash and cash equivalents, end of year   | <b>\$ 14,606,831</b>      | <b>\$ 12,588,718</b>  |
| Reconciliation of change in net assets to net cash used by operating activities:                                 |                           |                       |
| Increase (decrease) in net assets  | <b>\$ 5,828,595</b>       | \$ (6,190,795)        |
| Adjustments to reconcile increase (decrease) in net assets to increase in net cash used by operating activities: |                           |                       |
| Provision for losses on pledges receivable   | <b>2,779,410</b>          | 570,684               |
| Depreciation and amortization  | <b>351,359</b>            | 387,253               |
| (Increase) decrease in due from University of Cincinnati   | <b>(33,854)</b>           | 114,295               |
| (Increase) decrease in accrued interest receivable   | <b>(26,709)</b>           | 89,929                |
| Decrease (increase) in stock proceeds receivable   | <b>5,167</b>              | (26,254)              |
| (Increase) decrease in prepaid expenses  | <b>(2,961)</b>            | 4,363                 |
| Decrease (increase) in pledges receivable  | <b>2,468,314</b>          | (8,378,940)           |
| Decrease in notes receivable   | <b>—</b>                  | 36,036                |
| Decrease (increase) in surrender cash value of life insurance policies   | <b>801,870</b>            | (151,294)             |
| Decrease (increase) in other assets  | <b>12,377</b>             | (10,577)              |
| Increase (decrease) in accounts payable  | <b>510,069</b>            | (67,909)              |
| Decrease in accrued liabilities  | <b>(109,904)</b>          | (7,470)               |
| (Decrease) increase in accrued compensation absences   | <b>(11,691)</b>           | 3,813                 |
| (Decrease) increase in agency payable  | <b>(18,230,837)</b>       | 5,136,025             |
| Decrease in refundable deposits  | <b>(102,342)</b>          | (125,916)             |
| Decrease in due to University of Cincinnati  | <b>(119,889)</b>          | (119,889)             |
| Increase (decrease) in present value of annuities payable  | <b>472,094</b>            | (539,518)             |
| Contributions to endowment and similar funds   | <b>(16,580,222)</b>       | (4,620,007)           |
| Investment income restricted for reinvestment  | <b>(48,646)</b>           | (41,913)              |
| Net loss on investments  | <b>17,281,866</b>         | 12,529,049            |
| Net cash used by operating activities  | <b>\$ (4,755,934)</b>     | <b>\$ (1,409,035)</b> |

*See accompanying notes to combined financial statements..*

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements

June 30, 2002 and 2001

**1. Organization**

The University of Cincinnati Foundation (the Foundation) is a non-profit organization that operates exclusively for the benefit of the University of Cincinnati (the University). Its principal function is to solicit, receive, hold, invest and administer funds and to make distributions to or for the benefit of the University. The University of Cincinnati Endowment Fund Association (the Association) was established in 1898 as the University's first endowment fund. Association funds consist of endowments that were granted to the University of Cincinnati between 1898 and the early 1970's. The primary purpose of the Association is to generate income from Endowment Funds held to be used to support various programs at the University according to donor restrictions.

**2. Summary of Significant Accounting Policies**

**Combination**

The accompanying combined financial statements include the accounts of the Foundation and the Association that is affiliated with the Foundation through a common Board of Trustees.

**Basis of Presentation**

The combined financial statements of the Foundation and Association, which are presented on the accrual basis of accounting, have been prepared to focus on the organizations as a whole and to present balances and transactions in accordance with the existence or absence of donor-imposed restrictions. The Foundation and Association maintain their financial accounts in accordance with the principles and practices of fund accounting. Resources for various purposes are classified into funds that are in accordance with activities or objectives specified by donors.

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)**

**Basis of Presentation (continued)**

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

*Unrestricted* – Net assets that are not subject to donor-imposed stipulations.

*Temporarily restricted* – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and Association and/or the passage of time.

*Permanently restricted* – Net assets subject to donor-imposed stipulations that must be maintained permanently by the Foundation and Association. Generally, the donors of these assets permit the Foundation and Association to use all or part of the income earned on related investments for general or specific purposes.

Contributions received by the Foundation and the Association for the benefit of the University are classified as University contributions on the combined statement of activities. Revenues from sources other than contributions are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Contributions are reported as increases in the appropriate category of net assets. Expenses are reported as decreases in unrestricted net assets. Expirations of temporary restrictions recognized on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as released from restriction from temporarily restricted net assets to unrestricted net assets. If a donor requests a change in purpose or time period for use of funds, the change is recorded as reclassification of contributions pursuant to donor stipulations on the combined statements of activities. Temporary restrictions on gifts to acquire long-lived assets are considered met in the period in which the assets are acquired or placed in service.

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)**

**Basis of Presentation (continued)**

Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. The Ohio Uniform Management of Institutional Funds Act (the Act) specifies that the governing board of an institution may appropriate for expenditure for the uses and purposes for which an endowment fund is established, up to 100% of the net realized and unrealized appreciation in the fair value of the assets of the endowment fund over the historic value of the fund. Accordingly, 100% of the amount of realized and unrealized appreciation of true endowment funds is classified as unrestricted net assets.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of gift. Contributions to be received after one year are discounted at a rate commensurate with the risk involved. Amortization of the discount is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions, if any, on the contributions. Allowance is made for uncollectible contributions based upon management's judgment and analysis of the creditworthiness of the donors, past collection experience and other relevant factors.

Contributions in the form of charitable gift annuities are recognized as revenue at fair value when received, and an annuity payment liability is recognized at the present value of future cash flows expected to be paid to the donors. Payments made to donors reduce the annuity liability. Adjustments to the annuity liability to reflect changes in the life expectancy of the donor are recognized in the statement of activities as a change in present value of annuities payable.

**Plough Foundation**

Beginning in fiscal 1982, the Foundation transferred an amount of unrestricted money to the University to match an annual donation from the Plough Foundation to support scholarships in the College of Pharmacy. The final transfer was made in fiscal 1992. The terms of this agreement call for the transfers to be returned to the Foundation, over a ten-year period, beginning in fiscal 1998.

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)**

**Plough Foundation (continued)**

The amount of unrestricted funds, which would return to the Foundation, was \$217,680 and \$233,800 as of June 30, 2002 and 2001, respectively. The Foundation has recorded these amounts as an account receivable from the University as of June 30, 2002 and 2001, respectively.

**Cash and Cash Equivalents**

Cash equivalents consist principally of overnight funds, money market securities and certificates of deposit. As of June 30, 2002 and 2001, \$12,475,868 and \$10,936,538, respectively, of cash and cash equivalents are in excess of Federally insured limits.

**Investment Securities**

Investment securities are carried at fair value based on quoted market prices. The related cost of these investments as of June 30, 2002 and 2001 was approximately \$157,998,000 and \$143,800,000, respectively.

**Investment Property**

Investment property is recorded at fair market value at date of gift. Depreciation, recorded on the straight-line basis over the estimated useful life of the assets, is recorded on those properties that the Foundation intends to operate as rental properties.

**Property and Equipment**

Property and other assets are recorded at cost (or fair market value in the case of a gift) less accumulated depreciation and amortization. Software under capital lease is stated at the present value of minimum lease payments less accumulated amortization. The estimated useful lives are principally four years for automobiles and computer equipment, five years for office equipment, and ten years for software. All assets are depreciated using the straight-line method over the estimated useful lives of the assets.

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)**

**Agency Transactions**

As of July 1, 2001, it was determined that the Foundation should be applying Statement of Financial Accounting Standards (SFAS) No. 136, "*Transfers of Assets to a Not-for-Profit Organization or Charitable Trust That Raises or Holds Contributions for Others*" SFAS No. 136 stipulates that if a recipient organization and a specified beneficiary are financially interrelated organizations and the recipient organization is not a trustee, the recipient organization shall recognize a contribution received when it receives assets (financial or non-financial) from the donor that are specified for the beneficiary. Prior to adoption of SFAS No. 136, the Foundation accounted for these gifts as increases to assets and agency payables. Subsequent distributions were recorded as decreases in these accounts. The effect of this change is reported as contributions of \$15,188,000, \$2,076,000, and \$82,000 to temporarily restricted, permanently restricted, and unrestricted net assets, respectively. Distributions of the related assets to the University are included in the statement of activities as amounts distributed to or for the University of Cincinnati.

In addition to the gifts noted above, the Foundation has received funds whereby the Foundation is named as the trustee of the related assets. The gift arrangements direct the Foundation to distribute portions of the related assets to other charitable organizations when restrictions are met. A portion of the assets will benefit the Foundation. The amount of assets that are due other third party organizations is recorded as a payable of \$580,452 and \$686,011 at June 30, 2002 and 2001, respectively.

**Income Taxes**

The Foundation and the Association are not-for-profit organizations as defined under Section 501(c)(3) of the Internal Revenue Code and, as such, are exempt from Federal income taxes.



The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)**

**Use of Estimates**

Management has made estimates in preparing the combined financial statements based on currently available information that affect certain of the amounts reflected in the combined financial statements. Actual results could differ from those estimates.

**Reclassifications**

Certain 2001 amounts have been reclassified to conform to the 2002 presentation.

**3. Temporarily Restricted Net Assets**

Temporarily restricted net assets as of June 30 consist of the following:

|  | <u>2002</u>                 | <u>2001</u>          |
|--|-----------------------------|----------------------|
| Unexpended contributions for restricted purposes | <b>\$ 36,437,097</b>        | \$ 37,733,452        |
| Pledges receivable                               | <b>19,019,723</b>           | 9,406,638            |
| Annuity and life income funds                    | <b>3,630,052</b>            | 3,273,134            |
| Total temporarily restricted net assets          | <b><u>\$ 59,086,872</u></b> | <u>\$ 50,413,224</u> |

**4. Permanently Restricted Net Assets**

Permanently restricted net assets as of June 30 consist of the following:

|   | <u>2002</u>                 | <u>2001</u>          |
|---|-----------------------------|----------------------|
| Endowment funds                         | <b>\$ 90,168,127</b>        | \$ 75,788,607        |
| Pledges receivable                      | <b>15,994,467</b>           | 13,132,428           |
| Annuity and life income funds           | <b>2,301,800</b>            | 2,771,907            |
| Total permanently restricted net assets | <b><u>\$108,464,394</u></b> | <u>\$ 91,692,942</u> |

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**5. Pledges Receivable**

Contributors to the Foundation and the Association have made unconditional pledges totaling \$51,853,756 and \$49,407,811 as of June 30, 2002 and 2001, respectively. These pledges receivable have been discounted at a rate of 6.00% to a net present value of \$38,002,532 and \$42,547,256 as of June 30, 2002 and 2001, respectively, which represents fair market value. As of June 30, these pledges are due as follows:

|   | <b>2002</b>          | <b>2001</b>   |
|---|----------------------|---------------|
| Less than one year                        | <b>\$ 16,433,883</b> | \$ 22,938,273 |
| One to five years                         | <b>13,380,565</b>    | 10,469,647    |
| More than five years                      | <b>8,188,084</b>     | 9,139,336     |
| Subtotal                                  | <b>38,002,532</b>    | 42,547,256    |
| Less allowance for uncollectibles pledges | <b>1,859,000</b>     | 1,156,000     |
| Total                                     | <b>\$ 36,143,532</b> | \$ 41,391,256 |

**6. Life Insurance Policies**

The Foundation is the beneficiary of certain life insurance policies that are recorded at their cash surrender value in the combined financial statements. The cash surrender value represents the amount the Foundation, as beneficiary, would realize if such policies were surrendered as of June 30, 2002 and 2001. The face value of these policies, which would be paid only upon death of the insured and maturity of the contracts, approximated \$5,588,000 and \$7,224,000 as of June 30, 2002 and 2001, respectively.

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**7. Investments**

The Foundation and Association have realized economies of scale by combining certain investment securities of the Foundation and Association into one pool while maintaining individual records of each fund for reporting purposes. Each fund subscribes to, or disposes of, units in the pool at the unit market value at the end of each quarter. Income is allocated to each fund in the pool based on units of participation. The value of the pooled investments approximated \$99,534,000 and \$112,774,000 as of June 30, 2002 and 2001, respectively. Equity markets have experienced a general decline since June 30, 2002, as a result, the value of the pooled investments approximated \$93,075,000 as of August 21, 2002.

The Foundation and Association have adopted a spending rate policy that limits the distribution of endowment income earned in the investment pool to 5% of the moving average market value for the twelve-quarter period ended each December. Earnings above this limit are reinvested in the endowment fund for the purposes of promoting endowment fund growth. During 2002 and 2001, income earned in the investment pool was less than the amount allocated for expenditure by approximately \$4,087,000 and \$3,078,000, respectively. This shortfall was funded by capital gains in the investment pool for the years ended June 30, 2002 and 2001.

The Foundation also manages other investments, which amounted to approximately \$45,721,000 and \$39,273,000 as of June 30, 2002 and 2001, respectively. These funds represent separately invested endowments, temporary cash investments, and split-interest trusts where the Foundation is the remainderman.

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**8. Equipment and Automobile**

Equipment and automobile as of June 30 consist of the following:

|                               | <b>2002</b>       | <b>2001</b>       |
|-------------------------------|-------------------|-------------------|
| Office equipment              | \$ 601,659        | \$ 601,022        |
| Software                      | 846,458           | 802,010           |
| Automobile                    | 17,980            | 17,980            |
| Computer equipment            | 509,783           | 525,069           |
|                               | 1,975,880         | 1,946,081         |
| Less accumulated depreciation | (1,079,003)       | (1,002,161)       |
|                               | <b>\$ 896,877</b> | <b>\$ 943,920</b> |

**9. Leases**

The Foundation was obligated under a capital lease for software that expired on November 30, 2001. At June 30, 2001, the gross amount of software and related amortization recorded under the capital lease were \$276,000.

Rental expense for operating leases during 2002 and 2001 were approximately \$254,000 and \$255,000, respectively.

The Foundation and the Association lease certain office space directly from the University of Cincinnati. Rental expense recognized in the combined statement of activities was \$239,472 as of June 30, 2002 and 2001.

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**9. Leases (continued)**

Future minimum lease payments under noncancelable operating leases (with initial or remaining terms in excess of one year) and future minimum capital lease payments as of June 30, 2002 are:

|                              | <b><u>Operating<br/>Leases</u></b> |
|------------------------------|------------------------------------|
| Year ending June 30,         |                                    |
| 2003                         | \$ 253,870                         |
| 2004                         | 253,870                            |
| 2005                         | 253,870                            |
| 2006                         | 245,470                            |
| 2007                         | 239,470                            |
| Thereafter                   | 4,130,860                          |
| Total minimum lease payments | <u>\$ 5,377,410</u>                |

**10. Fair Value of Financial Instruments**

The following methods and assumptions were used to estimate fair value of each class of financial instruments for which it is practicable to estimate fair value:

The carrying amounts of cash and cash equivalents, receivables (other than pledges receivable), prepaid expenses, cash surrender value of life insurance policies, accounts payable, accrued liabilities and accrued compensated absences approximate fair value because of the short maturity of these instruments.

The fair values of investments are estimated based on quoted market prices for those investments.

The carrying amounts of pledges receivable and annuities payable approximate fair value of these amounts, which are anticipated to be collected and distributed in cash, respectively, are recorded at the net present value of such amounts.

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**10. Fair Value of Financial Instruments (continued)**

The Foundation is obligated to repay the University of Cincinnati for the cost of equipment and improvements associated with the move of the Foundation's office in 2000. As of June 30, 2002 and 2001, the recorded amount of the non-interest bearing obligation is \$479,557 and \$599,446, respectively, and is payable in equal annual payments of \$119,889 with the final payment due in July 2006. As of June 30, 2002 and 2001, the fair value of the obligation is \$416,452 and \$535,318, respectively, which is the present value of expected future cash payments discounted at 6.00%.

**11. University Fee**

In accordance with an agreement with the University, the Foundation provides fundraising services, gift accounting and processing and similar services for a negotiated fee. This agreement expired as of June 30, 2002. The Foundation received \$751,000 in both 2002 and 2001 related to this agreement.

**12. Assessment Fee**

A fee is assessed on certain endowment funds held by the University, the Foundation and the Association, based on the appreciated market value of eligible funds. Funds that are eligible for the fee assessment include quasi-endowment funds, funds that are broadly restricted by college or department, funds whereby the donor has given permission to assess the fee and unrestricted funds that do not have an internal designation. The gross assessment rate for fiscal years 2002 and 2001 was 1.00%. Revenue to the Foundation from the fee was approximately \$5,235,000 and \$4,519,000 in fiscal years 2002 and 2001, respectively, and is used to fund the Foundation operations. Approximately, \$900,000 and \$593,000 of this fee was recorded from funds held by the Foundation and Association in 2002 and 2001, respectively.

**13. Retirement Plan**

The Foundation and Association participate in a retirement plan (TIAA/CREF) covering Foundation employees who meet length of service requirements. Under this arrangement, the Foundation and plan participants make annual contributions to purchase individual annuities equivalent to retirement benefits earned. The Foundation's share of the cost of these benefits was approximately \$322,000 and \$360,000 in 2002 and 2001, respectively.

The University of Cincinnati Foundation and  
The Endowment Fund Association

Notes to Financial Statements (continued)

**14. Annuity and Life Income Funds**

The Foundation actively markets annuities and life income agreements as part of the development program. These agreements include gift annuities and split-interest trusts where the income beneficiaries receive an income stream for their lifetimes, or a fixed number of years, and the Foundation is the remainderman. The assets and liabilities of these funds as of June 30 are:

|                                    | <u>2002</u>                | <u>2001</u>                |
|------------------------------------|----------------------------|----------------------------|
| Investments, at fair value         | <b>\$ 17,094,759</b>       | \$ 17,697,605              |
| Present value of annuities payable | <b>9,581,236</b>           | <u>9,109,142</u>           |
|                                    | <b><u>\$ 7,513,523</u></b> | <b><u>\$ 8,588,463</u></b> |

**15. Subsequent Event**

In July 2002, the Foundation combined investments of the Foundation and Endowment Fund Association with the investments of the University of Cincinnati to maximize investment diversification.

## Report of Independent Auditors on Other Financial Information

Board of Trustees  
The University of Cincinnati Foundation  
and  
The Endowment Fund Association

Our audits were conducted for the purpose of forming an opinion on the combined financial statements taken as a whole. The accompanying combining and other supplementary information included in Schedules 1 through 4 are presented for purposes of additional analysis and are not a required part of the combined financial statements. Such information has been subjected to the auditing procedures applied in our audits of the combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the combined financial statements taken as a whole.

*Ernst & Young LLP*

August 21, 2002



The University of Cincinnati Foundation and  
The Endowment Fund Association

Combining Schedule - Statement of Financial Position

June 30, 2002

|   | <b>The University<br/>of Cincinnati<br/>Foundation</b> | <b>The Endowment<br/>Fund<br/>Association</b> | <b>Combined</b>       |
|---|--|---|-----------------------|
| <b>Assets</b>                                   |  |   |                       |
| Cash  | \$ 5,739,209   | \$ 406,361                                    | \$ 6,145,570          |
| Due from University of Cincinnati               | 1,431,219  | -   | 1,431,219             |
| Accrued interest receivable                     | 339,049  | 20,445  | 359,494               |
| Stock proceeds receivable                       | 61,205   | -   | 61,205                |
| Prepaid expenses                                | 102,236  | -   | 102,236               |
| Pledges receivable, net of allowance            | 36,143,532   | -   | 36,143,532            |
| Cash surrender value of life insurance policies | 688,991  | -   | 688,991               |
| Other   | 2,600  | -   | 2,600                 |
| Investments, at market                          | 117,304,701  | 27,950,408                                    | 145,255,109           |
| Investment property, net                        | 777,457  | -   | 777,457               |
| Property and equipment:                         |  |   |                       |
| Leasehold improvements, net                     | 375,364  | -   | 375,364               |
| Equipment and automobile, net                   | 896,877  | -   | 896,877               |
| <b>Total assets</b>                             | <b>\$ 163,862,440</b>                                  | <b>\$ 28,377,214</b>                          | <b>\$ 192,239,654</b> |
| <b>Liabilities and Net Assets</b>               |  |   |                       |
| <b>Liabilities:</b>                             |  |   |                       |
| Accounts payable                                | \$ 1,051,752   | \$ 20,444                                     | \$ 1,072,196          |
| Accrued liabilities                             | 43,002   | -   | 43,002                |
| Accrued compensated absences                    | 179,349  | -   | 179,349               |
| Agency payable                                  | 580,452  | -   | 580,452               |
| Refundable deposit                              | 690,793  | -   | 690,793               |
| Due to University of Cincinnati                 | 479,557  | -   | 479,557               |
| Present value of annuities payable              | 9,581,236  | -   | 9,581,236             |
| <b>Total liabilities</b>                        | <b>12,606,141</b>                                      | <b>20,444</b>                                 | <b>12,626,585</b>     |
| <b>Net assets:</b>                              |  |   |                       |
| Unrestricted                                    | 11,007,774   | 1,054,029                                     | 12,061,803            |
| Temporarily restricted                          | 58,690,001   | 396,871                                       | 59,086,872            |
| Permanently restricted                          | 81,558,524   | 26,905,870                                    | 108,464,394           |
| <b>Total net assets</b>                         | <b>151,256,299</b>                                     | <b>28,356,770</b>                             | <b>179,613,069</b>    |
| <b>Total liabilities and net assets</b>         | <b>\$ 163,862,440</b>                                  | <b>\$ 28,377,214</b>                          | <b>\$ 192,239,654</b> |

The University of Cincinnati Foundation and  
The Endowment Fund Association

Combining Schedule - Statement of Activities

Year ended June 30, 2002

|  | <b>The University<br/>of Cincinnati<br/>Foundation</b> | <b>The Endowment<br/>Fund<br/>Association</b> | <b>Combined</b>       |
|--|--|---|-----------------------|
| Revenues and other additions:                                      |  |   |                       |
| Contributions:   |  |   |                       |
| University   | \$ 48,134,260  | \$ 5,583                                      | \$ 48,139,843         |
| Foundation   | 82,781   | -   | 82,781                |
| University fee ( <i>Note 11</i> )                                  | 1,455,325  | -   | 1,455,325             |
| Assessment fee ( <i>Note 12</i> )                                  | 5,234,807  | -   | 5,234,807             |
| Other income   | 1,392,199  | -   | 1,392,199             |
| Investment income:   |  |   |                       |
| Dividend and interest income                                       | 2,051,691  | 1,645,890                                     | 3,697,581             |
| Net unrealized and realized gains                                  | (13,924,451)   | (3,357,415)                                   | (17,281,866)          |
| Reclassification of contributions pursuant<br>to donor stipulation | 1,610,074  | (1,610,074)                                   | -                     |
| Total revenues and other additions                                 | <u>46,036,686</u>                                      | <u>(3,316,016)</u>                            | <u>42,720,670</u>     |
| Expenses and other deductions                                      |  |   |                       |
| Distributions to or for the University<br>of Cincinnati            | 24,238,567   | 1,632,596                                     | 25,871,163            |
| Operating expenses   | 10,248,114   | -   | 10,248,114            |
| Assessment fee ( <i>Note 12</i> )                                  | 536,556  | 362,984                                       | 899,540               |
| Total expenses   | <u>35,023,237</u>                                      | <u>1,995,580</u>                              | <u>37,018,817</u>     |
| Change in present value of annuities payable                       | <u>(126,742)</u>                                       | <u>-</u>                                      | <u>(126,742)</u>      |
| Total expenses and other deductions                                | <u>34,896,495</u>                                      | <u>1,995,580</u>                              | <u>36,892,075</u>     |
| Change in net assets   | 11,140,191   | (5,311,596)                                   | 5,828,595             |
| Net assets, beginning of year                                      | 140,116,108  | 33,668,366                                    | 173,784,474           |
| Net assets, end of year  | <u>\$ 151,256,299</u>                                  | <u>\$ 28,356,770</u>                          | <u>\$ 179,613,069</u> |

THE UNIVERSITY OF CINCINNATI FOUNDATION  
AND THE ENDOWMENT FUND ASSOCIATION

Schedule of Combined Operating Expenses

Year ended June 30, 2002 and 2001

|  | <b>Foundation<br/>Operations</b> | <b>College/<br/>University<br/>Expenses</b> | <b>Total<br/>2002</b> | <b>Total<br/>2001</b> |
|--|----------------------------------|---|-----------------------|-----------------------|
| Salaries and wages                         | \$ 3,684,955                     | \$ 195,451                                  | \$ 3,880,406          | 4,202,819             |
| Fringe benefits                            | 1,076,476                        | 55,384                                      | 1,131,860             | 1,162,287             |
| Professional services                      | 210,783                          | -   | 210,783               | 280,643               |
| Provision for losses on pledges receivable | -                                | 2,779,410                                   | 2,779,410             | 570,684               |
| Promotional materials and events           | 309,090                          | -   | 309,090               | 433,666               |
| Public Relations                           | 69,902                           | -   | 69,902                | 35,110                |
| Direct Marketing                           | 63,390                           | -   | 63,390                | 101,002               |
| Depreciation and amortization              | 292,521                          | 58,838                                      | 351,359               | 387,253               |
| Telephone and postage                      | 245,306                          | 3,267                                       | 248,573               | 246,444               |
| Travel                                     | 109,153                          | -   | 109,153               | 196,443               |
| Computer and word processing               | 114,531                          | -   | 114,531               | 124,002               |
| Building lease                             | 253,870                          | -   | 253,870               | 255,371               |
| Business meetings                          | 101,023                          | -   | 101,023               | 108,753               |
| Resource materials                         | 35,513                           | -   | 35,513                | 40,373                |
| Development and recruiting                 | 197,682                          | -   | 197,682               | 128,115               |
| Copying charges                            | 29,531                           | -   | 29,531                | 29,948                |
| Utilities, repairs and maintenance         | 40,395                           | -   | 40,395                | 40,911                |
| Cleaning                                   | 57,053                           | -   | 57,053                | 54,930                |
| Supplies                                   | 48,836                           | -   | 48,836                | 42,023                |
| Insurance                                  | 19,447                           | -   | 19,447                | 18,663                |
| Parking                                    | 24,868                           | -   | 24,868                | 23,679                |
| Restructuring                              | 70,650                           | -   | 70,650                | -                     |
| Miscellaneous                              | 46,824                           | 53,965                                      | 100,789               | 80,325                |
|  | <b>\$ 7,101,799</b>              | <b>\$ 3,146,315</b>                         | <b>\$10,248,114</b>   | <b>\$ 8,563,444</b>   |

THE UNIVERSITY OF CINCINNATI FOUNDATION  
AND THE ENDOWMENT FUND ASSOCIATION

Schedule of Activities - Unrestricted Net Assets

Year ended June 30, 2002

|  | <b>Gifts and<br/>Transfers</b> | <b>Foundation<br/>Operations</b> | <b>Total</b>         |
|--|--------------------------------|----------------------------------|----------------------|
| Revenues and other additions:                                      |                                |                                  |                      |
| Contributions:   |                                |                                  |                      |
| University   | \$ 282,239                     | \$ -                             | \$ 282,239           |
| University fee   | -                              | 1,397,908                        | 1,397,908            |
| Assessment fee   | -                              | 5,234,807                        | 5,234,807            |
| Other income   | -                              | 150,255                          | 150,255              |
| Investment income:   |                                |                                  |                      |
| Dividend and interest income                                       | 302,195                        | 529,679                          | 831,874              |
| Net unrealized and realized gains                                  | (12,791,951)                   | (133,407)                        | (12,925,358)         |
| Reclassification of contributions pursuant<br>to donor stipulation | (3,535,238)                    | 101,875                          | (3,433,363)          |
| Net assets released from restrictions:                             |                                |                                  |                      |
| Satisfaction of donor restrictions                                 | 25,863,950                     | -                                | 25,863,950           |
| Total revenues and other additions                                 | <u>10,121,195</u>              | <u>7,281,117</u>                 | <u>17,402,312</u>    |
| Expenses:  |                                |                                  |                      |
| Distributions to or for the University<br>of Cincinnati            | 25,871,163                     | -                                | 25,871,163           |
| Operating expenses   | 3,146,315                      | 7,101,799                        | 10,248,114           |
| Assessment fee   | 899,540                        | -                                | 899,540              |
| Total expenses   | <u>29,917,018</u>              | <u>7,101,799</u>                 | <u>37,018,817</u>    |
| Change in net assets   | (19,795,823)                   | 179,318                          | (19,616,505)         |
| Net assets, beginning of year                                      | 30,381,071                     | 1,297,237                        | 31,678,308           |
| Net assets, end of year  | <u>\$ 10,585,248</u>           | <u>\$ 1,476,555</u>              | <u>\$ 12,061,803</u> |

**Report on Compliance and on Internal Control Over Financial Reporting Based on an Audit of the Combined financial statements in Accordance With *Government Auditing Standards***

The Board of Trustees

The University of Cincinnati Foundation  
and The Endowment Fund Association

We have audited the combined financial statements of the University of Cincinnati Foundation and the Endowment Fund Association (the Foundation and Association) as of and for the year ended June 30, 2002, and have issued our report thereon dated August 21, 2002. We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

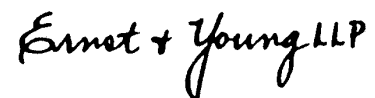
***Compliance***

As part of obtaining reasonable assurance about whether the Foundation and Association's combined financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

***Internal Control Over Financial Reporting***

In planning and performing our audit, we considered the Foundation and Association's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the combined financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the combined financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

This report is intended solely for the information and use of the Board of Trustees, management and the Auditor of State of Ohio and is not intended to be and should not be used by anyone other than these specified parties.



August 21, 2002





**Auditor of State  
Betty Montgomery**

88 East Broad Street  
P.O. Box 1140  
Columbus, Ohio 43216-1140

Telephone 614-466-4514  
800-282-0370

Facsimile 614-466-4490

**UNIVERSITY OF CINCINNATI FOUNDATION AND ENDOWMENT FUND ASSOCIATION**

**HAMILTON COUNTY**

**CLERK'S CERTIFICATION**

**This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.**

*Susan Babbitt*

**CLERK OF THE BUREAU**

**CERTIFIED  
FEBRUARY 25, 2003**